

# The Pacific Association

## Profit and Loss

January - December 2023

	TOTAL
Income	
ADM-COM-INC	
Off Inc	
Clinics	-467.50
Luncheon	2,661.50
<b>Total Off Inc</b>	<b>2,194.00</b>
<b>Total ADM-COM-INC</b>	<b>2,194.00</b>
ADM-INC	
Donations	108.00
Misc Inc	30.00
Sanction-local	19,934.75
<b>Total ADM-INC</b>	<b>20,072.75</b>
AWARDS BANQUET	5,497.41
EVENTS-INC	
2023 NCAA TRACK	25,000.00
CAL RW	310.00
CLUB NATIONALS	34,263.35
JO Inc	
PAJO	41,258.12
PAXC	5,978.50
REGION XC	142.50
<b>Total JO Inc</b>	<b>47,379.12</b>
MASTERS MEET	6,202.19
PAXC	15,085.00
<b>Total EVENTS-INC</b>	<b>128,239.66</b>
GRANTS	5,000.00
INVESTMENTS	133,260.89
MEMBER-INC	
Club Mem Inc	10,600.00
Member Official	795.66
Members Athlete	88,894.00
<b>Total MEMBER-INC</b>	<b>100,289.66</b>
PRIZE INCOME	
PM Inc-XC	
GARIN	100.00
LAWSON XC	100.00
<b>Total PM Inc-XC</b>	<b>200.00</b>
SAC10	100.00
<b>Total PRIZE INCOME</b>	<b>300.00</b>
<b>Total Income</b>	<b>\$394,854.37</b>
GROSS PROFIT	<b>\$394,854.37</b>

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	TOTAL
Expenses	
ADM-COM-EXP	
Athlete Comm	147.21
Awards Comm	8,098.69
Coaches Com	435.60
SCHOLARSHIP	1,100.00
<b>Total Coaches Com</b>	<b>1,535.60</b>
Communicat Com	699.23
CONSTANT CONTACT	2,420.18
EBLASTS	930.00
Internet	51.00
PROFILES	305.96
WEBSITE	1,875.00
<b>Total Communicat Com</b>	<b>6,281.37</b>
Officials Expns	
CERTIFICATION	545.55
Off Awards	250.00
Off Clinics	121.80
Off Dues	400.70
Off Misc	43.95
Officials Annual Meeting	2,022.40
<b>Total Officials Expns</b>	<b>3,384.40</b>
<b>Total ADM-COM-EXP</b>	<b>19,447.27</b>
ADMINISTRATION EXPNS	
Board Exp	290.00
Office	
INTERNET	875.98
Off Equip	1,132.46
Off Exp	125.00
PHONE	1,017.51
POSTAGE	386.43
QUICKBOOKS	134.50
Rent	13,200.00
Staff Sal	64,317.96
SUPPLIES	536.46
Tax & Prep	1,553.09
Utilities	4,331.89
<b>Total Office</b>	<b>87,611.28</b>

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	TOTAL
Travel	
Travel Convent	12,600.00
Travel JM Exp	76.50
<b>Total Travel</b>	<b>12,676.50</b>
<b>Total ADMINISTRATION EXPNS</b>	<b>100,577.78</b>
EVENTS EXP	
2024 MASTERS	602.24
Advertising/Promotional	130.00
CLUB CROSS 2022	5,456.22
COLLEGE CLUB	45.26
INDOOR TRACK	460.11
JO Exp	
CROSS COUNTRY	2,623.90
JOMANAGEMENT	819.00
MEDICAL	2,500.00
NATIONALXC	1,236.00
PAC	500.00
PAJO	17,895.07
REGION XC	150.34
<b>Total JO Exp</b>	<b>25,724.31</b>
NCAA 2023	24,306.98
NCAA 2024	750.96
PA Masters T&F	3,525.89
PAXCCHAMPS	5,373.82
RACEWALK20K	295.70
<b>Total EVENTS EXP</b>	<b>66,671.49</b>
GRAND PRIX	
GP Racewalk	358.70
GP Road Races	16,150.00
GP T&F	4,500.00
GP Ultra	2,820.00
GP XC	7,950.00
<b>Total GRAND PRIX</b>	<b>31,778.70</b>
INSURANCE	1,505.38
SANCTION REFUNDS	1,000.00
<b>Total INSURANCE</b>	<b>2,505.38</b>
INVESTMENT	89,434.64

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	TOTAL
PRIZE EXPENSE	
PM-Pd XC	
XC SERIES	-100.00
<b>Total PM-Pd XC</b>	<b>-100.00</b>
<b>Total PRIZE EXPENSE</b>	<b>-100.00</b>
SPORT COM EXP	
OT&F Com	672.56
Youth Com	1,499.00
CLINIC	1,300.00
<b>Total Youth Com</b>	<b>2,799.00</b>
<b>Total SPORT COM EXP</b>	<b>3,471.56</b>
<b>Total Expenses</b>	<b>\$313,786.82</b>
NET OPERATING INCOME	<b>\$81,067.55</b>
NET INCOME	<b>\$81,067.55</b>