

The Pacific Association

Profit and Loss

January 1 - November 12, 2023

	TOTAL
Income	
ADM-COM-INC	
Off Inc	
Clinics	-467.50
Luncheon	2,661.50
Total Off Inc	2,194.00
Total ADM-COM-INC	2,194.00
ADM-INC	
Misc Inc	30.00
Sanction-local	12,858.58
Total ADM-INC	12,888.58
AWARDS BANQUET	5,497.41
EVENTS-INC	
2023 NCAA TRACK	25,000.00
CAL RW	310.00
CLUB NATIONALS	34,263.35
JO Inc	
PAJO	41,258.12
PAXC	142.50
REGION XC	142.50
Total JO Inc	41,543.12
MASTERS MEET	6,202.19
Total EVENTS-INC	107,318.66
GRANTS	5,000.00
INVESTMENTS	100,124.52
MEMBER-INC	
Club Mem Inc	10,400.00
Member Official	795.66
Members Athlete	82,656.50
Total MEMBER-INC	93,852.16
PRIZE INCOME	
SAC10	100.00
Total PRIZE INCOME	100.00
Total Income	\$326,975.33
GROSS PROFIT	\$326,975.33
Expenses	
ADM-COM-EXP	
Athlete Comm	81.44
Awards Comm	8,098.69

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	TOTAL
Coaches Com	435.60
SCHOLARSHIP	1,100.00
Total Coaches Com	1,535.60
Communicat Com	579.23
CONSTANT CONTACT	2,420.18
Internet	51.00
PROFILES	134.99
Total Communicat Com	3,185.40
Officials Expns	
CERTIFICATION	545.55
Off Awards	250.00
Off Clinics	121.80
Off Dues	400.70
Off Misc	43.95
Officials Annual Meeting	2,142.40
Total Officials Expns	3,504.40
Total ADM-COM-EXP	16,405.53
ADMINISTRATION EXPNS	
Board Exp	182.00
Office	
INTERNET	612.00
Off Exp	125.00
PHONE	857.51
POSTAGE	303.85
Rent	11,000.00
Staff Sal	53,598.30
SUPPLIES	316.47
Tax & Prep	58.09
Utilities	3,612.95
Total Office	70,484.17
Travel	
Travel Convent	3,600.00
Travel JM Exp	76.50
Total Travel	3,676.50
Total ADMINISTRATION EXPNS	74,342.67
EVENTS EXP	
2024 MASTERS	297.09
Advertising/Promotional	130.00
CLUB CROSS 2022	5,456.22
INDOOR TRACK	344.12

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JO Exp	
CROSS COUNTRY	1,086.94
JOMANAGEMENT	819.00
NATIONALXC	1,236.00
PAC	500.00
PAJO	17,895.07
REGION XC	150.34
Total JO Exp	21,687.35
NCAA 2023	24,306.98
NCAA 2024	129.20
PA Masters T&F	3,525.89
PAXCCHAMPS	1,450.00
Total EVENTS EXP	57,326.85
GRAND PRIX	
GP Racewalk	358.70
GP Road Races	16,150.00
GP T&F	4,500.00
GP Ultra	2,820.00
GP XC	7,950.00
Total GRAND PRIX	31,778.70
INSURANCE	1,505.38
SANCTION REFUNDS	1,000.00
Total INSURANCE	2,505.38
INVESTMENT	79,469.86
SPORT COM EXP	
OT&F Com	569.84
Youth Com	1,499.00
CLINIC	1,300.00
Total Youth Com	2,799.00
Total SPORT COM EXP	3,368.84
Total Expenses	\$265,197.83
NET OPERATING INCOME	\$61,777.50
NET INCOME	\$61,777.50