

USATF Pacific 2023 Budget (Approved)

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Line No.		Quickbooks Account Name	Budget 2022	Subtotals & Sums	Projected 2022	Subtotals & Sums	Budget 2023	Subtotals & Sums	Comments
1	<b>INCOME</b>								
2	<b>ADMINISTRATION</b>								
3	Dividends	INVESTMENTS	2000		10070		11000		Dividend's & Interest
4	Donations	Donations	300		100		0		From donations during membership payment
5	Sale of Timing Equipment	LYNX	0		3500		0		Camera + Sensors (one time) 2022
6	Grants	GRANTS			7000		0		"Membership Grant" and Equipment Grant (one time)
7	<b>Administration Subtotal</b>			<b>2300</b>		<b>20670</b>		<b>11000</b>	
8	<b>MEMBERSHIPS</b>								
9	Clubs	Club Mem Inc	7500		7800		8000		
10	Individuals	Members Athlete	90000		80477		87500		Membership fees went up (2/youth, 6.5/adult)
11	<b>Memberships Subtotal</b>			<b>97500</b>		<b>88277</b>		<b>95500</b>	
12	<b>SANCTIONS</b>		Sanction-local	25000	25000	15000	15000	15000	
13	<b>EVENTS</b>								
14	Pacific Open T&F Champs	OT&F MEET	2100		0		0		
15	Pacific Masters T&F Champs	MASTERS MEET	4800		13150		4800		
16	Race Walking Champs		630		630		540		
17	Race Walking : Extra Event						240		
18	Pacific Open/Masters XC	PAXC	15500		15500		11000		
19	2021 USATF Masters T&F								
20	2022 USATF JO T&F		35000		102334				Net Zero.
21	2022 Club XC Nationals	National JOTF	100000		32000				
22	2023 NCAA West Region Track Champs						25000		
23	2023 NCAA West Region XC Champs						5000		
24	<b>Non-Youth Events Subtotal</b>			<b>158030</b>		<b>163614</b>		<b>46580</b>	
25	<b>YOUTH EVENTS</b>								
26	Pacific Youth T&F Champs	PAC	19000		29838		27500		
27	Pacific JO T&F	PAJO	18000		0		30500		
28	Region 14 Combined Events	MULTIS	2500		3550		0		
29	Region 16 Combined Events	MULTIS					0		
30	Region 14 T&F	JOREGION					0		
31	Region 16 T&F	JOREGION	25000		37297		0		
32	Pacific JO Cross Country	PAXC	5000		5000		5000		
33	Region JO Cross Country	REGION XC	7000		7000		0		

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34	<b>Youth Events Subtotal</b>			<b>76500</b>		<b>82685</b>		<b>63000</b>	
35	<b>PRIZE MONEY</b>								
36	Road Races	Total PM Inc	0		1400		0		100x14 events - ADF (For awards banquet)
37	Cross Country	Total PM Inc-XC	0		1100		0		100x14 events - ADF (For awards banquet)
38	<b>Prize Money Subtotal</b>			<b>0</b>		<b>2500</b>		<b>0</b>	
39	<b>COMMITTEES</b>								
40	Equipment	Total Eq Rent Inc	100	100	0	0	0		Rental (e.g. Trackmaster, wind gauges)
41	Awards--Banquet		10000	10000	0	0	10000		
42	Officials								
43	Annual Meeting	Luncheon	1540		1530		2100		
44	Clinics	Clinics	0		0		0		
45	Donations	Off Don	0		0		0		
46	Rule Book Sales	Rule-Oth	400		0		0		
47	<b>Officials Subtotal</b>			<b>1940</b>		<b>1530</b>		<b>12100</b>	
48	<b>TOTAL REVENUE</b>		<b>371370</b>	<b>371370</b>	<b>374276</b>	<b>374276</b>	<b>243180</b>	<b>243180</b>	
49									
50	<b>EXPENSES</b>	Expense							
51	<b>FOUNDATION</b>		700	700	700	700			
52	<b>ADMINISTRATION</b>								
53	Rent	Rent	15996		15996		15996		
54	Rental Insurance	INSURANCE - Other	1000		1000		1000		
55	Staff	Staff Sal	59170		59170		64318		COLA Adjustment
56	Phone	PHONE	1500		1500		1500		
57	Postage	POSTAGE	800		800		800		
58	Shipping	Shipping	500		500		500		
59	Supplies	SUPPLIES	300		300		300		
60	Tax Prep	Tax & Prep	1000		1000		1000		
61	Repairs	Repairs	0		0		0		
62	Miscellaneous/Equipment	Off Equip	0		0		0		
63	<b>Administration Subtotal</b>			<b>80266</b>		<b>80266</b>		<b>85414</b>	
64	<b>MISCELLANEOUS</b>								
65	Board	Board Exp	1000		1000		1000		
66	Long Range Planning	LRP Meeting	200		0		0		
67	Legal		1000		0		0		
68	<b>Miscellaneous Subtotal</b>			<b>2200</b>		<b>1000</b>		<b>1000</b>	
69	<b>EVENTS</b>								

USATF Pacific 2023 Budget (Approved)

70	Pacific Open T&F Champs	PA Open T&F	3000		0		0		
71	Pacific Masters T&F Champs	PA Masters T&F	3000		6000		3000		
72	Race Walking Champs		625		625		835		
73	Pacific Open/Masters XC		10000		10000		10000		
74	2022 USATF JO T&F	2022 JO	35000		102334				
75	2022 Club XC National		100000		32000				
76	2023 NCAA West Region Track Champs	2023 NCAA					25000		
77	2023 NCAA West Region XC Champs	2023 XC					5000		
78	<b>Non-Youth Event Subtotal</b>			<b>151625</b>		<b>150959</b>		<b>43835</b>	
79	<b>YOUTH EVENTS</b>								
80	Pacific Youth T&F Champs	PAC	16150		13862		21850		
81	Pacific JO T&F	PAJO	17150		0		18850		
82	Region 14 Combined Events	MULTIS							
83	Region 16 Combined Events		0		3166				Meet run with Pacific JO/Top 8 meet.
84	Region 14 T&F	REGION 14			880				
85	Region 16 T&F	REGION 16	17700		10330				
86	Pacific JO Cross Country	CROSS COUNTRY	3950		3950		4250		
87	XC Grand Prix	CROSS COUNTRY	1650		1650		1800		
88	Region JO Cross Country	REGION XC	4500		4500		0		
89	National JO XC (Tent)	CROSS COUNTRY	2200		2200		2400		
90	Meet Support Pay to Clubs		8000		8000		8000		
91	Club Meet Grants		2500		2500		2500		
92	Rebate for Level I Coaches						4000		JO Level I / 3-Step Complaint Coach Rebate
93	Specialized Clinic/Learn by Doing						2500		Early 2023 for USATF Youth
94	<b>Youth Events Subtotal</b>			<b>73800</b>		<b>51038</b>		<b>66150</b>	
95	<b>GRAND PRIX</b>								
96	Cross Country	GP XC	5000		5000		8000		
97	Race Walking	GP Racewalk	0				0		
98	Masters T&F	MaT&F	1200		1200		1200		
99	Road Racing	GP Road Race	16200		16200		16200		
100	Track & Field	GP T&F	10000		9300		5000		
101	Ultra Running	GP Ultra	3000		3000		3000		
102	<b>Grand Prix Subtotal</b>			<b>35400</b>		<b>34700</b>		<b>33400</b>	

USATF Pacific 2023 Budget (Approved)

103	<b>TRAVEL FUNDS</b>								
104	National Annual Meeting	Travel Convent	16300		16300		16300		Orlando
105	Executive Director	Travel JM Exp	300		300		400		
106	<b>Travel Funds Subtotal</b>			<b>16600</b>		<b>16600</b>		<b>16700</b>	
107	<b>COMMITTEES</b>								
108	Athletes		100	100	0		0		
109	Awards								
110	Plaques		700		450		450		
111	Banquet		10000		0		10000		
112	<b>Awards Subtotal</b>	<b>Awards Comm</b>		<b>10700</b>		<b>450</b>		<b>10450</b>	
113	<b>COACHES</b>								
114	Awards		75				75		
115	HS Email Address List		450		450		475		
116	Coach ID badges		400				200		
117	Adm		0				0		
118	<b>Coaches Subtotal</b>			<b>925</b>		<b>450</b>		<b>750</b>	
119	<b>COMMUNICATIONS</b>								
120	Website		500		200		500		
121	Manager	COMMUNICATIO NS MANAGER	2500		2500		2500		
122	Profiles	PROFILES	2500		2348		0		
123	Zoom		150		1221		150		
124	Other	Communicat Com_Other	250		554		250		
125	Constant Contact	CONSTANT CONTACT	2478		1990		2487		
126	<b>Communications Subtotal</b>			<b>8378</b>		<b>8813</b>		<b>5887</b>	
127	<b>EQUIPMENT</b>								
128	Maintenance		1500		3000		1500		
129	EDM				1940				
130	<b>Equipment Subtotal</b>	<b>Equip Comm</b>		<b>1500</b>		<b>4940</b>		<b>1500</b>	
131	<b>LDR</b>								
132	Adm		200						
133	Marketing						1000		
134	Awards		900				1000		
135	<b>LDR Subtotal</b>			<b>1100</b>		<b>0</b>		<b>2000</b>	
136	<b>MARKETING</b>	Marketing Com							
137	Exhibitions		500		800		0		
138	Print		500		0		200		

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139	<b>Marketing Subtotal</b>			<b>1000</b>		<b>800</b>		<b>200</b>	
140	Masters T&F		100	100	0	0	2100	2100	
141	<b>OFFICIALS</b>								
142	Awards	Off Awards	700		250		1000		
143	Cmte. Annual Meeting		840		931		400		
144	Clinics	Off Clinics	1000		405		3000		
145	Dues to National Officials		500		215		500		
146	Natl. Annual Meeting Travel		1800				1800		
147	Rule Book Sales	Rule Bks	400				0		
148	Foundation Donation						700		
149	Certification Chair Expenses		500		260		600		
150	NOC Award		300				300		
151	Misc	Off Misc			239				
152	<b>Officials Subtotal</b>			<b>6040</b>		<b>2300</b>		<b>8300</b>	
153	Open T&F	OT&F Com	250	250	0	0	250	250	
154	<b>PARA ATHLETICS</b>								
155	Adm		100				0		
156	<b>Para Athletics Subtotal</b>			<b>100</b>		<b>0</b>		<b>0</b>	
157	Race Walking		100	100	0	0	90	90	
158	<b>YOUTH</b>								
159	Adm	Youth Com	700		700		700		
160	ID Machine								
161	Meet Support Pay to Clubs								
162	Annual Meeting Travel						900		
163	<b>Youth Subtotal</b>			<b>700</b>		<b>700</b>		<b>1600</b>	
164	<b>TOTAL EXPENSES</b>		<b>391584</b>	<b>391584</b>	<b>353716</b>	<b>353716</b>	<b>279626</b>	<b>279626</b>	
165									
166	<b>EXCESS +REVENUE/-LOSS</b>		-20214	-20214		20560		-36446	