

1:20 PM
01/09/23
Cash Basis

Pacific Association
Balance Sheet
As of January 9, 2023

	<u>Jan 9, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
MERRILL LYNCH INVESTMENT	497,852.59
BANK OF AMERICA	19,524.86
VANGUARD	<u>220,305.86</u>
Total Checking/Savings	<u>737,683.31</u>
Total Current Assets	<u>737,683.31</u>
TOTAL ASSETS	<u>737,683.31</u>
LIABILITIES & EQUITY	0.00

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Cash Basis

Pacific Association

Statement of Cash Receipts and Cash Disbursements

January 1, 2022 through January 1, 2023

	2021	2022	2023	2024	2025
Ordinary Income/Expense					
Income					
AWARDS BANQUET	0.00	500.00	0.00	0.00	0.00
GRANTS	0.00	5,500.00	0.00	0.00	0.00
ADM-COM-INC					
Off Inc					
Luncheon	0.00	1,530.00	0.00	0.00	0.00
Total Off Inc	0.00	1,530.00	0.00	0.00	0.00
Total ADM-COM-INC	0.00	1,530.00	0.00	0.00	0.00
ADM-INC					
Donations	0.00	100.00	0.00	0.00	0.00
Misc Inc	1,867.28	0.00	0.00	0.00	0.00
Sanction-local	0.00	16,231.66	0.00	0.00	0.00
Total ADM-INC	1,867.28	16,331.66	0.00	0.00	0.00
Eq Rent Inc					
LYNX	0.00	3,500.00	0.00	0.00	0.00
Total Eq Rent Inc	0.00	3,500.00	0.00	0.00	0.00
EVENTS-INC					
2023 NCAA TRACK	0.00	0.00	-120.00	0.00	0.00
PAXC	200.00	16,735.00	0.00	0.00	0.00
REGION XC	0.00	710.40	0.00	0.00	0.00
CLUB NATIONALS	0.00	500.00	0.00	0.00	0.00
MASTERS MEET	0.00	12,306.25	0.00	0.00	0.00
JO Inc					
PAC	0.00	29,838.20	0.00	0.00	0.00
PAXC	0.00	7,501.15	0.00	0.00	0.00
JOREGION	0.00	37,297.73	0.00	0.00	0.00
MULTIS	0.00	3,555.00	0.00	0.00	0.00
Total JO Inc	0.00	78,192.08	0.00	0.00	0.00
National JOTF	0.00	102,614.00	0.00	0.00	0.00
Total EVENTS-INC	200.00	211,057.73	-120.00	0.00	0.00
INVESTMENTS	0.00	552,140.48	0.00	0.00	0.00
MEMBER-INC					
Club Mem Inc	0.00	8,250.00	0.00	0.00	0.00
Members Athlete	0.00	83,300.91	0.00	0.00	0.00
Total MEMBER-INC	0.00	91,550.91	0.00	0.00	0.00
PRIZE INCOME					
PM Inc					
OAKLAND RELAY	0.00	0.00	100.00	0.00	0.00
GREAT RACE	0.00	0.00	100.00	0.00	0.00
URBANCOW	0.00	100.00	0.00	0.00	0.00
STOW LAKE	0.00	100.00	0.00	0.00	0.00
CIM	0.00	100.00	0.00	0.00	0.00
CLARKSBURG 30K	0.00	100.00	0.00	0.00	0.00
XMAS RELAYS	3,000.00	100.00	0.00	0.00	0.00
Total PM Inc	3,000.00	500.00	200.00	0.00	0.00

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	2021	2022	2023	2024	2025
PM Inc-XC					
LAGOON VALLEY	0.00	100.00	0.00	0.00	0.00
REBEL XC	650.00	100.00	0.00	0.00	0.00
BUFFALO CHIPS	0.00	100.00	0.00	0.00	0.00
LAWSON XC	0.00	100.00	0.00	0.00	0.00
GARIN	0.00	100.00	0.00	0.00	0.00
GGPARKI	0.00	100.00	0.00	0.00	0.00
SANTA CRUZ	0.00	100.00	0.00	0.00	0.00
Total PM Inc-XC	650.00	700.00	0.00	0.00	0.00
Total PRIZE INCOME	3,650.00	1,200.00	200.00	0.00	0.00
Total Income	5,717.28	883,310.78	80.00	0.00	0.00
Expense					
GRANT	0.00	300.00	0.00	0.00	0.00
ADM-COM-EXP					
Awards Comm	1,891.28	450.60	0.00	0.00	0.00
Coaches Com					
LIVE SCAN	0.00	15.00	0.00	0.00	0.00
Total Coaches Com	0.00	15.00	0.00	0.00	0.00
Communicat Com					
ZOOM	0.00	149.90	0.00	0.00	0.00
EBLASTS	0.00	510.00	0.00	0.00	0.00
FACEBOOK	0.00	60.00	0.00	0.00	0.00
CONSTANT CONTACT	0.00	1,990.24	0.00	0.00	0.00
WEBSITE	0.00	2,456.33	0.00	0.00	0.00
PROFILES	6.99	2,354.51	0.00	0.00	0.00
Communicat Com - Other	42.98	429.78	0.00	0.00	0.00
Total Communicat Com	49.97	7,950.76	0.00	0.00	0.00
Equip Comm					
EDM	0.00	1,940.54	0.00	0.00	0.00
Equip Comm - Other	0.00	138.52	10.00	0.00	0.00
Total Equip Comm	0.00	2,079.06	10.00	0.00	0.00
Marketing Com	0.00	1,768.09	0.00	0.00	0.00
Officials Expns					
CERTIFICATION	0.00	288.02	0.00	0.00	0.00
Officials Annual Meeting	0.00	931.70	0.00	0.00	0.00
Off Awards	0.00	250.00	0.00	0.00	0.00
Off Clinics	0.00	405.25	0.00	0.00	0.00
Off Dues	149.90	278.40	0.00	0.00	0.00
Off Misc	0.00	303.40	0.00	0.00	0.00
Rule Bks	0.00	41.05	0.00	0.00	0.00
Total Officials Expns	149.90	2,497.82	0.00	0.00	0.00
Total ADM-COM-EXP	2,091.15	14,761.33	10.00	0.00	0.00
ADMINISTRATION EXPNS					
Board Exp	0.00	104.72	0.00	0.00	0.00
Misc Gen Exp					
BANK	0.00	139.42	0.00	0.00	0.00
Total Misc Gen Exp	0.00	139.42	0.00	0.00	0.00

Pacific Association

Statement of Cash Receipts and Cash Disbursements

January 1, 2022 through January 1, 2023

	2021	2022	2023	2024	2025
Office					
INTERNET	51.00	550.00	0.00	0.00	0.00
Off Exp	0.00	29.99	0.00	0.00	0.00
PHONE	114.36	960.00	0.00	0.00	0.00
POSTAGE	0.00	465.03	0.00	0.00	0.00
Rent	0.00	13,200.00	0.00	0.00	0.00
Shipping	0.00	3.00	0.00	0.00	0.00
Staff Sal	0.00	59,169.96	0.00	0.00	0.00
SUPPLIES	0.00	181.06	0.00	0.00	0.00
Tax & Prep	0.00	988.59	0.00	0.00	0.00
Utilities	0.00	3,113.07	0.00	0.00	0.00
Total Office	165.36	78,660.70	0.00	0.00	0.00
Travel					
Travel Convent	500.00	7,322.24	0.00	0.00	0.00
Total Travel	500.00	7,322.24	0.00	0.00	0.00
Total ADMINISTRATION EXPNS	665.36	86,227.08	0.00	0.00	0.00
EVENTS EXP					
CLUB CROSS 2022	0.00	13,103.57	0.00	0.00	0.00
2025 JO	0.00	0.00	0.00	0.00	169.64
NCAA 2024	0.00	0.00	0.00	262.00	0.00
2023 NCAA	0.00	0.00	587.95	0.00	0.00
2022 JO	0.00	102,614.11	0.00	0.00	0.00
2023 XC	0.00	0.00	60.87	0.00	0.00
INDOOR TRACK	0.00	389.83	0.00	0.00	0.00
NCAAXC	0.00	0.00	82.40	0.00	0.00
PA XC	306.00	2,218.82	0.00	0.00	0.00
CLUB NATIONALS	0.00	90.00	0.00	0.00	0.00
PA Masters T&F	0.00	4,466.24	0.00	0.00	0.00
Equipment Exp	0.00	1,874.26	0.00	0.00	0.00
JO Exp					
MEET MANAGEMENT	0.00	2,262.00	0.00	0.00	0.00
REGION XC	0.00	1,580.12	0.00	0.00	0.00
MEDICAL	0.00	2,500.00	0.00	0.00	0.00
CROSS COUNTRY	0.00	2,069.87	0.00	0.00	0.00
JOMANAGEMENT	0.00	2,475.00	0.00	0.00	0.00
MULTIS	0.00	3,166.14	0.00	0.00	0.00
REGION 14	0.00	880.00	0.00	0.00	0.00
REGION 16	0.00	10,420.76	0.00	0.00	0.00
PAC	0.00	13,862.16	0.00	0.00	0.00
Total JO Exp	0.00	39,216.05	0.00	0.00	0.00
PA Open T&F	0.00	50.29	0.00	0.00	0.00
Total EVENTS EXP	306.00	164,023.17	731.22	262.00	169.64
GRAND PRIX					
MaT&F	0.00	40.00	0.00	0.00	0.00
GP Road Races	211.00	0.00	0.00	0.00	0.00
GP T&F	0.00	9,300.00	0.00	0.00	0.00
GP Ultra	0.00	1,970.00	0.00	0.00	0.00
GP XC	4,233.00	0.00	0.00	0.00	0.00
Total GRAND PRIX	4,444.00	11,310.00	0.00	0.00	0.00
INSURANCE					
SANCTION REFUNDS	0.00	919.66	0.00	0.00	0.00
Total INSURANCE	0.00	919.66	0.00	0.00	0.00
INVESTMENT	0.00	552,845.63	0.00	0.00	0.00
PRIZE EXPENSE					
PM-Pd XC					
XC SERIES	7,335.00	0.00	0.00	0.00	0.00
Total PM-Pd XC	7,335.00	0.00	0.00	0.00	0.00

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Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
PM Pd					
XMAS RELAY	2,800.00	0.00	0.00	0.00	0.00
Total PM Pd	<u>2,800.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total PRIZE EXPENSE	10,135.00	0.00	0.00	0.00	0.00
Total Expense	<u>17,641.51</u>	<u>830,386.87</u>	<u>741.22</u>	<u>262.00</u>	<u>169.64</u>
Net Ordinary Income	<u>-11,924.23</u>	<u>52,923.91</u>	<u>-661.22</u>	<u>-262.00</u>	<u>-169.64</u>
Net Income	<u><u>-11,924.23</u></u>	<u><u>52,923.91</u></u>	<u><u>-661.22</u></u>	<u><u>-262.00</u></u>	<u><u>-169.64</u></u>

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01/09/23

Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
AWARDS BANQUET	500.00
GRANTS	5,500.00
ADM-COM-INC	
Off Inc	
Luncheon	1,530.00
Total Off Inc	<u>1,530.00</u>
Total ADM-COM-INC	1,530.00
ADM-INC	
Donations	100.00
Misc Inc	1,867.28
Sanction-local	16,231.66
Total ADM-INC	<u>18,198.94</u>
Eq Rent Inc	
LYNX	3,500.00
Total Eq Rent Inc	<u>3,500.00</u>
EVENTS-INC	
2023 NCAA TRACK	-120.00
PAXC	16,935.00
REGION XC	710.40
CLUB NATIONALS	500.00
MASTERS MEET	12,306.25
JO Inc	
PAC	29,838.20
PAXC	7,501.15
JOREGION	37,297.73
MULTIS	3,555.00
Total JO Inc	<u>78,192.08</u>
National JOTF	<u>102,614.00</u>
Total EVENTS-INC	211,137.73
INVESTMENTS	552,140.48
MEMBER-INC	
Club Mem Inc	8,250.00
Members Athlete	83,300.91
Total MEMBER-INC	<u>91,550.91</u>
PRIZE INCOME	
PM Inc	
OAKLAND RELAY	100.00
GREAT RACE	100.00
URBANCOW	100.00
STOW LAKE	100.00
CIM	100.00
CLARKSBURG 30K	100.00
XMAS RELAYS	3,100.00
Total PM Inc	<u>3,700.00</u>

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Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	<u>TOTAL</u>
PM Inc-XC	
LAGOON VALLEY	100.00
REBEL XC	750.00
BUFFALO CHIPS	100.00
LAWSON XC	100.00
GARIN	100.00
GGPARKI	100.00
SANTA CRUZ	100.00
Total PM Inc-XC	<u>1,350.00</u>
Total PRIZE INCOME	<u>5,050.00</u>
Total Income	889,108.06
Expense	
GRANT	300.00
ADM-COM-EXP	
Awards Comm	2,341.88
Coaches Com	
LIVE SCAN	15.00
Total Coaches Com	<u>15.00</u>
Communicat Com	
ZOOM	149.90
EBLASTS	510.00
FACEBOOK	60.00
CONSTANT CONTACT	1,990.24
WEBSITE	2,456.33
PROFILES	2,361.50
Communicat Com - Other	472.76
Total Communicat Com	<u>8,000.73</u>
Equip Comm	
EDM	1,940.54
Equip Comm - Other	148.52
Total Equip Comm	<u>2,089.06</u>
Marketing Com	1,768.09
Officials Expns	
CERTIFICATION	288.02
Officials Annual Meeting	931.70
Off Awards	250.00
Off Clinics	405.25
Off Dues	428.30
Off Misc	303.40
Rule Bks	41.05
Total Officials Expns	<u>2,647.72</u>
Total ADM-COM-EXP	16,862.48
ADMINISTRATION EXPNS	
Board Exp	104.72
Misc Gen Exp	
BANK	139.42
Total Misc Gen Exp	<u>139.42</u>

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Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	<u>TOTAL</u>
Office	
INTERNET	601.00
Off Exp	29.99
PHONE	1,074.36
POSTAGE	465.03
Rent	13,200.00
Shipping	3.00
Staff Sal	59,169.96
SUPPLIES	181.06
Tax & Prep	988.59
Utilities	3,113.07
Total Office	<u>78,826.06</u>
Travel	
Travel Convent	7,822.24
Total Travel	<u>7,822.24</u>
Total ADMINISTRATION EXPNS	86,892.44
EVENTS EXP	
CLUB CROSS 2022	13,103.57
2025 JO	169.64
NCAA 2024	262.00
2023 NCAA	587.95
2022 JO	102,614.11
2023 XC	60.87
INDOOR TRACK	389.83
NCAAXC	82.40
PA XC	2,524.82
CLUB NATIONALS	90.00
PA Masters T&F	4,466.24
Equipment Exp	1,874.26
JO Exp	
MEET MANAGEMENT	2,262.00
REGION XC	1,580.12
MEDICAL	2,500.00
CROSS COUNTRY	2,069.87
JOMANAGEMENT	2,475.00
MULTIS	3,166.14
REGION 14	880.00
REGION 16	10,420.76
PAC	13,862.16
Total JO Exp	39,216.05
PA Open T&F	50.29
Total EVENTS EXP	<u>165,492.03</u>
GRAND PRIX	
MaT&F	40.00
GP Road Races	211.00
GP T&F	9,300.00
GP Ultra	1,970.00
GP XC	4,233.00
Total GRAND PRIX	<u>15,754.00</u>
INSURANCE	
SANCTION REFUNDS	919.66
Total INSURANCE	919.66
INVESTMENT	552,845.63
PRIZE EXPENSE	
PM-Pd XC	
XC SERIES	7,335.00
Total PM-Pd XC	<u>7,335.00</u>

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Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2022 through January 1, 2023

	<u>TOTAL</u>
PM Pd	
XMAS RELAY	<u>2,800.00</u>
Total PM Pd	<u>2,800.00</u>
Total PRIZE EXPENSE	<u>10,135.00</u>
Total Expense	<u>849,201.24</u>
Net Ordinary Income	<u>39,906.82</u>
Net Income	<u><u>39,906.82</u></u>