

3:27 PM  
11/11/21  
Cash Basis

**Pacific Association**  
**Balance Sheet**  
As of November 11, 2021

|                                 | <u>Nov 11, 21</u>        |
|---------------------------------|--------------------------|
| <b>ASSETS</b>                   |                          |
| Current Assets                  |                          |
| Checking/Savings                |                          |
| BANK OF AMERICA                 | 15,597.50                |
| MONEY MARKET                    | 668,846.74               |
| Total Checking/Savings          | <u>684,444.24</u>        |
| Total Current Assets            | <u>684,444.24</u>        |
| <b>TOTAL ASSETS</b>             | <b><u>684,444.24</u></b> |
| <b>LIABILITIES &amp; EQUITY</b> | <u>0.00</u>              |

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through November 11, 2021

|                                | 2020   | 2021      | 2022 | 2024 | TOTAL     |
|--------------------------------|--------|-----------|------|------|-----------|
| <b>Ordinary Income/Expense</b> |        |           |      |      |           |
| <b>Income</b>                  |        |           |      |      |           |
| GRANTS                         | 0.00   | 4,500.00  | 0.00 | 0.00 | 4,500.00  |
| ADM-COM-INC                    |        |           |      |      |           |
| Off Inc                        |        |           |      |      |           |
| Luncheon                       | 0.00   | 800.00    | 0.00 | 0.00 | 800.00    |
| Total Off Inc                  | 0.00   | 800.00    | 0.00 | 0.00 | 800.00    |
| <b>Total ADM-COM-INC</b>       | 0.00   | 800.00    | 0.00 | 0.00 | 800.00    |
| ADM-INC                        |        |           |      |      |           |
| Donations                      | 0.00   | 484.00    | 0.00 | 0.00 | 484.00    |
| Sanction-local                 | 0.00   | 2,598.13  | 0.00 | 0.00 | 2,598.13  |
| <b>Total ADM-INC</b>           | 0.00   | 3,082.13  | 0.00 | 0.00 | 3,082.13  |
| EVENTS-INC                     |        |           |      |      |           |
| SAC STATE MEETS                | 0.00   | 3,000.00  | 0.00 | 0.00 | 3,000.00  |
| JO Inc                         |        |           |      |      |           |
| JOREGION                       | 0.00   | 225.00    | 0.00 | 0.00 | 225.00    |
| PAJO                           | 0.00   | 272.00    | 0.00 | 0.00 | 272.00    |
| Total JO Inc                   | 0.00   | 497.00    | 0.00 | 0.00 | 497.00    |
| <b>Total EVENTS-INC</b>        | 0.00   | 3,497.00  | 0.00 | 0.00 | 3,497.00  |
| INVESTMENTS                    | 35.85  | 33.54     | 0.00 | 0.00 | 69.39     |
| MEMBER-INC                     |        |           |      |      |           |
| Club Mem Inc                   | 0.00   | 4,150.00  | 0.00 | 0.00 | 4,150.00  |
| Members Athlete                | 0.00   | 42,508.20 | 0.00 | 0.00 | 42,508.20 |
| <b>Total MEMBER-INC</b>        | 0.00   | 46,658.20 | 0.00 | 0.00 | 46,658.20 |
| PRIZE INCOME                   |        |           |      |      |           |
| PM Inc                         |        |           |      |      |           |
| EMPIRE                         | 0.00   | 625.00    | 0.00 | 0.00 | 625.00    |
| Total PM Inc                   | 0.00   | 625.00    | 0.00 | 0.00 | 625.00    |
| PM Inc-XC                      |        |           |      |      |           |
| LAWSON XC                      | 0.00   | 890.00    | 0.00 | 0.00 | 890.00    |
| GGPARKI                        | 0.00   | 1,000.00  | 0.00 | 0.00 | 1,000.00  |
| Total PM Inc-XC                | 0.00   | 1,890.00  | 0.00 | 0.00 | 1,890.00  |
| <b>Total PRIZE INCOME</b>      | 0.00   | 2,515.00  | 0.00 | 0.00 | 2,515.00  |
| <b>Total Income</b>            | 35.85  | 61,085.87 | 0.00 | 0.00 | 61,121.72 |
| <b>Expense</b>                 |        |           |      |      |           |
| ADM-COM-EXP                    |        |           |      |      |           |
| Athlete Comm                   | 0.00   | 66.53     | 0.00 | 0.00 | 66.53     |
| Coaches Com                    | 0.00   | 64.94     | 0.00 | 0.00 | 64.94     |
| Communicat Com                 |        |           |      |      |           |
| Internet                       | 0.00   | 102.00    | 0.00 | 0.00 | 102.00    |
| FACEBOOK                       | 0.00   | 38.25     | 0.00 | 0.00 | 38.25     |
| CONSTANT CONTACT               | 0.00   | 2,271.50  | 0.00 | 0.00 | 2,271.50  |
| WEBSITE                        | 0.00   | 39.34     | 0.00 | 0.00 | 39.34     |
| PROFILES                       | 250.00 | 588.95    | 0.00 | 0.00 | 838.95    |
| Communicat Com - Other         | 34.98  | 377.79    | 0.00 | 0.00 | 412.77    |
| Total Communicat Com           | 284.98 | 3,417.83  | 0.00 | 0.00 | 3,702.81  |
| Marketing Com                  | 0.00   | 454.99    | 0.00 | 0.00 | 454.99    |

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through November 11, 2021

|                                   | 2020     | 2021      | 2022   | 2024   | TOTAL     |
|-----------------------------------|----------|-----------|--------|--------|-----------|
| <b>Officials Expns</b>            |          |           |        |        |           |
| <b>CERTIFICATION</b>              | 0.00     | 2,887.69  | 0.00   | 0.00   | 2,887.69  |
| <b>Officials Annual Meeting</b>   | 0.00     | 61.50     | 0.00   | 0.00   | 61.50     |
| <b>Off Awards</b>                 | 477.45   | 908.50    | 0.00   | 0.00   | 1,385.95  |
| <b>Off Dues</b>                   | 0.00     | 63.30     | 0.00   | 0.00   | 63.30     |
| <b>Off Misc</b>                   | 0.00     | 484.00    | 0.00   | 0.00   | 484.00    |
| <b>Total Officials Expns</b>      | 477.45   | 4,404.99  | 0.00   | 0.00   | 4,882.44  |
| <b>Total ADM-COM-EXP</b>          | 762.43   | 8,409.28  | 0.00   | 0.00   | 9,171.71  |
| <b>ADMINISTRATION EXPNS</b>       |          |           |        |        |           |
| <b>Misc Gen Exp</b>               |          |           |        |        |           |
| <b>BANK</b>                       | 0.00     | 40.00     | 0.00   | 0.00   | 40.00     |
| <b>Total Misc Gen Exp</b>         | 0.00     | 40.00     | 0.00   | 0.00   | 40.00     |
| <b>Office</b>                     |          |           |        |        |           |
| <b>INTERNET</b>                   | 0.00     | 306.00    | 0.00   | 0.00   | 306.00    |
| <b>Off Equip</b>                  | 0.00     | 75.40     | 0.00   | 0.00   | 75.40     |
| <b>PHONE</b>                      | 0.00     | 963.59    | 0.00   | 0.00   | 963.59    |
| <b>POSTAGE</b>                    | 0.00     | 229.35    | 0.00   | 0.00   | 229.35    |
| <b>Rent</b>                       | 0.00     | 11,000.00 | 0.00   | 0.00   | 11,000.00 |
| <b>Shipping</b>                   | 0.00     | 29.62     | 0.00   | 0.00   | 29.62     |
| <b>Staff Sal</b>                  | 0.00     | 46,429.20 | 0.00   | 0.00   | 46,429.20 |
| <b>Tax &amp; Prep</b>             | 925.00   | 69.61     | 0.00   | 0.00   | 994.61    |
| <b>Utilities</b>                  | 160.75   | 2,812.26  | 0.00   | 0.00   | 2,973.01  |
| <b>Total Office</b>               | 1,085.75 | 61,915.03 | 0.00   | 0.00   | 63,000.78 |
| <b>Travel</b>                     |          |           |        |        |           |
| <b>Travel Convent</b>             | 660.00   | 0.00      | 0.00   | 0.00   | 660.00    |
| <b>Travel JM Exp</b>              | 0.00     | 71.29     | 0.00   | 0.00   | 71.29     |
| <b>Total Travel</b>               | 660.00   | 71.29     | 0.00   | 0.00   | 731.29    |
| <b>Total ADMINISTRATION EXPNS</b> | 1,745.75 | 62,026.32 | 0.00   | 0.00   | 63,772.07 |
| <b>EVENTS EXP</b>                 |          |           |        |        |           |
| <b>SAC STATE</b>                  | 0.00     | 2,999.70  | 0.00   | 0.00   | 2,999.70  |
| <b>NCAA 2024</b>                  | 0.00     | 0.00      | 0.00   | 150.00 | 150.00    |
| <b>2022 JO</b>                    | 0.00     | 182.88    | 253.23 | 0.00   | 436.11    |
| <b>NCAAXC</b>                     | 0.00     | 42.74     | 0.00   | 0.00   | 42.74     |
| <b>PA XC</b>                      | 0.00     | 335.00    | 0.00   | 0.00   | 335.00    |
| <b>JO Exp</b>                     |          |           |        |        |           |
| <b>CROSS COUNTRY</b>              | 0.00     | 256.00    | 0.00   | 0.00   | 256.00    |
| <b>PAJO</b>                       | 0.00     | 8,068.17  | 52.22  | 0.00   | 8,120.39  |
| <b>REGION 14</b>                  | 0.00     | 4,771.32  | 0.00   | 0.00   | 4,771.32  |
| <b>PAC</b>                        | 0.00     | 0.00      | 70.59  | 0.00   | 70.59     |
| <b>Total JO Exp</b>               | 0.00     | 13,095.49 | 122.81 | 0.00   | 13,218.30 |
| <b>Total EVENTS EXP</b>           | 0.00     | 16,655.81 | 376.04 | 150.00 | 17,181.85 |
| <b>INSURANCE</b>                  |          |           |        |        |           |
| <b>SANCTION REFUNDS</b>           | 0.00     | 1,090.00  | 0.00   | 0.00   | 1,090.00  |
| <b>Total INSURANCE</b>            | 0.00     | 1,090.00  | 0.00   | 0.00   | 1,090.00  |
| <b>MEM-EXP</b>                    |          |           |        |        |           |
| <b>Mem-Oth</b>                    | 0.00     | 44.40     | 0.00   | 0.00   | 44.40     |
| <b>Total MEM-EXP</b>              | 0.00     | 44.40     | 0.00   | 0.00   | 44.40     |

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January 1 through November 11, 2021

|                            | <u>2020</u>             | <u>2021</u>              | <u>2022</u>           | <u>2024</u>           | <u>TOTAL</u>             |
|----------------------------|-------------------------|--------------------------|-----------------------|-----------------------|--------------------------|
| <b>SPORT COM EXP</b>       |                         |                          |                       |                       |                          |
| Youth Com                  |                         |                          |                       |                       |                          |
| ID MACHINE                 | 0.00                    | 1,619.92                 | 0.00                  | 0.00                  | 1,619.92                 |
| <b>Total Youth Com</b>     | <u>0.00</u>             | <u>1,619.92</u>          | <u>0.00</u>           | <u>0.00</u>           | <u>1,619.92</u>          |
| <b>Total SPORT COM EXP</b> | <u>0.00</u>             | <u>1,619.92</u>          | <u>0.00</u>           | <u>0.00</u>           | <u>1,619.92</u>          |
| <b>Total Expense</b>       | <u>2,508.18</u>         | <u>89,845.73</u>         | <u>376.04</u>         | <u>150.00</u>         | <u>92,879.95</u>         |
| <b>Net Ordinary Income</b> | <u>-2,472.33</u>        | <u>-28,759.86</u>        | <u>-376.04</u>        | <u>-150.00</u>        | <u>-31,758.23</u>        |
| <b>Net Income</b>          | <u><b>-2,472.33</b></u> | <u><b>-28,759.86</b></u> | <u><b>-376.04</b></u> | <u><b>-150.00</b></u> | <u><b>-31,758.23</b></u> |