

5:25 PM  
09/18/20  
Cash Basis

**Pacific Association**  
**Balance Sheet**  
As of September 18, 2020

	<u>Sep 18, 20</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
BANK OF AMERICA	15,646.00
MONEY MARKET	718,539.70
Total Checking/Savings	<u>734,185.70</u>
Total Current Assets	<u>734,185.70</u>
<b>TOTAL ASSETS</b>	<b><u>734,185.70</u></b>
<b>LIABILITIES &amp; EQUITY</b>	<b>0.00</b>

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through September 18, 2020

	Jan 1 - Sep 18, 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>AWARDS BANQUET</b>	7,500.00
<b>ADM-COM-INC</b>	
Off Inc	
Clinics	1,015.00
<b>Total Off Inc</b>	1,015.00
<b>Total ADM-COM-INC</b>	1,015.00
<b>ADM-INC</b>	
Donations	121.00
<b>REPLACEMENT</b>	34.00
Sanction-local	17,603.33
<b>Total ADM-INC</b>	17,758.33
<b>INVESTMENTS</b>	402,529.13
<b>MEMBER-INC</b>	
Club Mem Inc	4,950.00
Members Athlete	28,882.15
<b>Total MEMBER-INC</b>	33,832.15
<b>PRIZE INCOME</b>	
PM Inc	
CIM	1,360.00
REDDING	100.00
XMAS RELAYS	3,000.00
<b>Total PM Inc</b>	4,460.00
PM Inc-XC	
AGGIEXC	800.00
<b>Total PM Inc-XC</b>	800.00
<b>Total PRIZE INCOME</b>	5,260.00
<b>Total Income</b>	467,894.61
<b>Expense</b>	
<b>TRANSFER</b>	400,000.00
<b>ADM-COM-EXP</b>	
Athlete Comm	184.03
Awards Comm	11,234.52
Coaches Com	
LIVE SCAN	23.23
Coaches Com - Other	450.08
<b>Total Coaches Com</b>	473.31
<b>Communicat Com</b>	
EBLASTS	270.00
FACEBOOK	11.21
PROFILES	125.00
COMMUNICATIONS MANAGER	2,160.00
Communicat Com - Other	3,044.21
<b>Total Communicat Com</b>	5,610.42
<b>Officials Expns</b>	
CERTIFICATION	320.00
Officials Annual Meeting	98.16
Off Clinics	326.65
Officials Expns - Other	85.98
<b>Total Officials Expns</b>	830.79
<b>ADM-COM-EXP - Other</b>	120.00
<b>Total ADM-COM-EXP</b>	18,453.07
<b>ADMINISTRATION EXPNS</b>	
Board Exp	192.21

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through September 18, 2020

	Jan 1 - Sep 18, 20
Misc Gen Exp	
BANK	409.38
Total Misc Gen Exp	409.38
Office	
Off Equip	911.23
Off Exp	142.50
PHONE	1,139.71
POSTAGE	765.90
Rent	9,900.00
Repairs	100.00
Shipping	79.32
Staff Sal	41,249.97
SUPPLIES	199.36
Tax & Prep	838.61
Utilities	2,277.39
Total Office	57,603.99
Travel	
Travel Convent	8,222.51
Travel JM Exp	276.95
Total Travel	8,499.46
Total ADMINISTRATION EXPNS	66,705.04
COMMISSIONS	5.39
EVENTS EXP	
2021 JO	40.24
2022 NCAA	70.98
NCAA 2022	142.28
2022 JO	238.62
CLUB CROSS 2020	180.00
2019 NCAAXC	1,047.49
2021 MASTERS	321.82
2019 NCAA	750.00
PA XC	350.00
JO Exp	
MEET MANAGEMENT	1,021.22
CROSS COUNTRY	2,582.24
JOMANAGEMENT	2,030.83
MULTIS	954.06
REGION 16	1,645.20
PAC	952.25
Total JO Exp	9,185.80
Total EVENTS EXP	12,327.23
GRAND PRIX	
MaT&F	748.65
GP Road Races	18,000.00
GP Ultra	4,500.00
GP XC	8,880.00
Total GRAND PRIX	32,128.65
INSURANCE	
SANCTION REFUNDS	2,175.00
INSURANCE - Other	666.00
Total INSURANCE	2,841.00
PRIZE EXPENSE	
PM-Pd XC	
XC SERIES	6,665.00
Total PM-Pd XC	6,665.00

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**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
January 1 through September 18, 2020

	<u>Jan 1 - Sep 18, 20</u>
PM Pd	
URBAN COW	35.00
CIM	1,225.00
XMAS RELAY	2,900.00
<b>Total PM Pd</b>	<u>4,160.00</u>
<b>Total PRIZE EXPENSE</b>	10,825.00
SPORT COM EXP	
Youth Com	179.11
<b>Total SPORT COM EXP</b>	<u>179.11</u>
<b>Total Expense</b>	<u>543,464.49</u>
<b>Net Ordinary Income</b>	<u>-75,569.88</u>
<b>Net Income</b>	<u><u>-75,569.88</u></u>

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through September 18, 2020**

	2018	2019	2020	2021	2022
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>AWARDS BANQUET</b>	0.00	0.00	7,500.00	0.00	0.00
<b>ADM-COM-INC</b>					
<b>Off Inc</b>					
<b>Clinics</b>	0.00	0.00	1,015.00	0.00	0.00
<b>Total Off Inc</b>	0.00	0.00	1,015.00	0.00	0.00
<b>Total ADM-COM-INC</b>	0.00	0.00	1,015.00	0.00	0.00
<b>ADM-INC</b>					
<b>Donations</b>	0.00	0.00	121.00	0.00	0.00
<b>REPLACEMENT</b>	0.00	0.00	34.00	0.00	0.00
<b>Sanction-local</b>	0.00	0.00	17,603.33	0.00	0.00
<b>Total ADM-INC</b>	0.00	0.00	17,758.33	0.00	0.00
<b>INVESTMENTS</b>	0.00	0.00	402,529.13	0.00	0.00
<b>MEMBER-INC</b>					
<b>Club Mem Inc</b>	0.00	0.00	4,950.00	0.00	0.00
<b>Members Athlete</b>	0.00	0.00	28,882.15	0.00	0.00
<b>Total MEMBER-INC</b>	0.00	0.00	33,832.15	0.00	0.00
<b>PRIZE INCOME</b>					
<b>PM Inc</b>					
<b>CIM</b>	0.00	1,360.00	0.00	0.00	0.00
<b>REDDING</b>	0.00	0.00	100.00	0.00	0.00
<b>XMAS RELAYS</b>	0.00	3,000.00	0.00	0.00	0.00
<b>Total PM Inc</b>	0.00	4,360.00	100.00	0.00	0.00
<b>PM Inc-XC</b>					
<b>AGGIEXC</b>	0.00	800.00	0.00	0.00	0.00
<b>Total PM Inc-XC</b>	0.00	800.00	0.00	0.00	0.00
<b>Total PRIZE INCOME</b>	0.00	5,160.00	100.00	0.00	0.00
<b>Total Income</b>	0.00	5,160.00	462,734.61	0.00	0.00
<b>Expense</b>					
<b>TRANSFER</b>	0.00	0.00	400,000.00	0.00	0.00
<b>ADM-COM-EXP</b>					
<b>Athlete Comm</b>	0.00	0.00	184.03	0.00	0.00
<b>Awards Comm</b>	0.00	486.39	10,748.13	0.00	0.00
<b>Coaches Com</b>					
<b>LIVE SCAN</b>	0.00	0.00	23.23	0.00	0.00
<b>Coaches Com - Other</b>	0.00	450.08	0.00	0.00	0.00
<b>Total Coaches Com</b>	0.00	450.08	23.23	0.00	0.00
<b>Communicat Com</b>					
<b>EBLASTS</b>	0.00	270.00	0.00	0.00	0.00
<b>FACEBOOK</b>	0.00	0.00	11.21	0.00	0.00
<b>PROFILES</b>	0.00	125.00	0.00	0.00	0.00
<b>COMMUNICATIONS MANAGER</b>	0.00	2,160.00	0.00	0.00	0.00
<b>Communicat Com - Other</b>	0.00	34.98	3,009.23	0.00	0.00
<b>Total Communicat Com</b>	0.00	2,589.98	3,020.44	0.00	0.00
<b>Officials Expns</b>					
<b>CERTIFICATION</b>	0.00	320.00	0.00	0.00	0.00
<b>Officials Annual Meeting</b>	0.00	0.00	98.16	0.00	0.00
<b>Off Clinics</b>	0.00	0.00	326.65	0.00	0.00
<b>Officials Expns - Other</b>	0.00	0.00	85.98	0.00	0.00
<b>Total Officials Expns</b>	0.00	320.00	510.79	0.00	0.00
<b>ADM-COM-EXP - Other</b>	0.00	0.00	120.00	0.00	0.00
<b>Total ADM-COM-EXP</b>	0.00	3,846.45	14,606.62	0.00	0.00
<b>ADMINISTRATION EXPNS</b>					
<b>Board Exp</b>	0.00	0.00	192.21	0.00	0.00

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through September 18, 2020**

	2018	2019	2020	2021	2022
Misc Gen Exp					
BANK	0.00	0.00	409.38	0.00	0.00
Total Misc Gen Exp	0.00	0.00	409.38	0.00	0.00
Office					
Off Equip	0.00	0.00	911.23	0.00	0.00
Off Exp	0.00	0.00	142.50	0.00	0.00
PHONE	0.00	140.04	999.67	0.00	0.00
POSTAGE	0.00	145.30	620.60	0.00	0.00
Rent	0.00	1,100.00	8,800.00	0.00	0.00
Repairs	0.00	0.00	100.00	0.00	0.00
Shipping	0.00	79.32	0.00	0.00	0.00
Staff Sal	0.00	4,583.33	36,666.64	0.00	0.00
SUPPLIES	0.00	0.00	199.36	0.00	0.00
Tax & Prep	0.00	0.00	838.61	0.00	0.00
Utilities	0.00	177.89	2,099.50	0.00	0.00
Total Office	0.00	6,225.88	51,378.11	0.00	0.00
Travel					
Travel Convent	0.00	8,222.51	0.00	0.00	0.00
Travel JM Exp	0.00	0.00	276.95	0.00	0.00
Total Travel	0.00	8,222.51	276.95	0.00	0.00
Total ADMINISTRATION EXPNS	0.00	14,448.39	52,256.65	0.00	0.00
COMMISSIONS	0.00	0.00	5.39	0.00	0.00
EVENTS EXP					
2021 JO	0.00	0.00	0.00	40.24	0.00
2022 NCAA	0.00	0.00	0.00	0.00	70.98
NCAA 2022	0.00	0.00	44.81	0.00	97.47
2022 JO	0.00	0.00	67.84	0.00	170.78
CLUB CROSS 2020	0.00	0.00	180.00	0.00	0.00
2019 NCAAXC	0.00	1,047.49	0.00	0.00	0.00
2021 MASTERS	0.00	0.00	183.18	138.64	0.00
2019 NCAA	0.00	750.00	0.00	0.00	0.00
PA XC	0.00	350.00	0.00	0.00	0.00
JO Exp					
MEET MANAGEMENT	108.99	609.72	302.51	0.00	0.00
CROSS COUNTRY	0.00	2,570.24	6.00	6.00	0.00
JOMANAGEMENT	0.00	2,030.83	0.00	0.00	0.00
MULTIS	0.00	954.06	0.00	0.00	0.00
REGION 16	0.00	1,645.20	0.00	0.00	0.00
PAC	0.00	952.25	0.00	0.00	0.00
Total JO Exp	108.99	8,762.30	308.51	6.00	0.00
Total EVENTS EXP	108.99	10,909.79	784.34	184.88	339.23
GRAND PRIX					
MaT&F	0.00	748.65	0.00	0.00	0.00
GP Road Races	0.00	18,000.00	0.00	0.00	0.00
GP Ultra	0.00	4,500.00	0.00	0.00	0.00
GP XC	0.00	8,880.00	0.00	0.00	0.00
Total GRAND PRIX	0.00	32,128.65	0.00	0.00	0.00
INSURANCE					
SANCTION REFUNDS	0.00	0.00	2,175.00	0.00	0.00
INSURANCE - Other	0.00	0.00	666.00	0.00	0.00
Total INSURANCE	0.00	0.00	2,841.00	0.00	0.00
PRIZE EXPENSE					
PM-Pd XC					
XC SERIES	0.00	6,665.00	0.00	0.00	0.00
Total PM-Pd XC	0.00	6,665.00	0.00	0.00	0.00

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Cash Basis

**Pacific Association**  
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**January 1 through September 18, 2020**

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
PM Pd					
URBAN COW	0.00	35.00	0.00	0.00	0.00
CIM	0.00	1,225.00	0.00	0.00	0.00
XMAS RELAY	0.00	2,900.00	0.00	0.00	0.00
<b>Total PM Pd</b>	<u>0.00</u>	<u>4,160.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total PRIZE EXPENSE</b>	0.00	10,825.00	0.00	0.00	0.00
SPORT COM EXP					
Youth Com	0.00	0.00	179.11	0.00	0.00
<b>Total SPORT COM EXP</b>	<u>0.00</u>	<u>0.00</u>	<u>179.11</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Expense</b>	<u>108.99</u>	<u>72,158.28</u>	<u>470,673.11</u>	<u>184.88</u>	<u>339.23</u>
<b>Net Ordinary Income</b>	<u>-108.99</u>	<u>-66,998.28</u>	<u>-7,938.50</u>	<u>-184.88</u>	<u>-339.23</u>
<b>Net Income</b>	<u><b>-108.99</b></u>	<u><b>-66,998.28</b></u>	<u><b>-7,938.50</b></u>	<u><b>-184.88</b></u>	<u><b>-339.23</b></u>

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**January 1 through September 18, 2020**

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
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Off Inc	
Clinics	1,015.00
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INSURANCE	
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INSURANCE - Other	666.00
Total INSURANCE	2,841.00
PRIZE EXPENSE	
PM-Pd XC	
XC SERIES	6,665.00
Total PM-Pd XC	6,665.00

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