

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2019 through January 20, 2020

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|--------------------------------|----------|----------|------------|----------|------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| AWARDS BANQUET | 0.00 | 0.00 | 0.00 | 45.00 | 0.00 |
| ADM-COM-INC | | | | | |
| Off Inc | | | | | |
| BUSINESSCARDS | 0.00 | 0.00 | 30.00 | 0.00 | 0.00 |
| Clinics | 0.00 | 0.00 | 1,370.00 | 0.00 | 0.00 |
| Luncheon | 0.00 | 0.00 | 1,275.00 | 0.00 | 0.00 |
| Off Don | 0.00 | 1,500.00 | 0.00 | 0.00 | 0.00 |
| Rule-Oth | 0.00 | 0.00 | 1,356.00 | 0.00 | 0.00 |
| Total Off Inc | 0.00 | 1,500.00 | 4,031.00 | 0.00 | 0.00 |
| Total ADM-COM-INC | 0.00 | 1,500.00 | 4,031.00 | 0.00 | 0.00 |
| ADM-INC | | | | | |
| Donations | 0.00 | 0.00 | 490.00 | 27.00 | 0.00 |
| Int Inc | 0.00 | 80.18 | 0.00 | 0.00 | 0.00 |
| Misc Inc | 0.00 | 0.00 | 1,060.00 | 0.00 | 0.00 |
| Sanction-local | 0.00 | 0.00 | 53,892.75 | 1,905.00 | 0.00 |
| Total ADM-INC | 0.00 | 80.18 | 55,442.75 | 1,932.00 | 0.00 |
| Eq Rent Inc | | | | | |
| Accutk | 0.00 | 0.00 | 2,050.00 | 0.00 | 0.00 |
| WIND | 0.00 | 0.00 | 75.00 | 0.00 | 0.00 |
| Total Eq Rent Inc | 0.00 | 0.00 | 2,125.00 | 0.00 | 0.00 |
| EVENTS-INC | | | | | |
| DECATHLON | 0.00 | 0.00 | 1,500.00 | 0.00 | 0.00 |
| NCAA BIG SKY XC | 0.00 | 5,000.00 | 0.00 | 0.00 | 0.00 |
| 2019 NCAA XC | 0.00 | 0.00 | 5,000.00 | 0.00 | 0.00 |
| PAXC | 0.00 | 0.00 | 15,540.00 | 0.00 | 0.00 |
| 2019 NCAA TRACK MEET | 0.00 | 0.00 | 28,000.00 | 0.00 | 0.00 |
| 2017 USA MEET | 4,050.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| MASTERS MEET | 0.00 | 0.00 | 4,545.00 | 0.00 | 0.00 |
| JO Inc | | | | | |
| PAXC | 0.00 | 1,033.25 | 6,785.40 | 0.00 | 0.00 |
| JOREGION | 0.00 | 0.00 | 27,097.72 | 0.00 | 0.00 |
| MULTIS | 0.00 | 0.00 | 2,380.00 | 0.00 | 0.00 |
| YOUTHCHAMP | 0.00 | 0.00 | 18,270.00 | 0.00 | 0.00 |
| Total JO Inc | 0.00 | 1,033.25 | 54,533.12 | 0.00 | 0.00 |
| National JOTF | 0.00 | 0.00 | 99,097.00 | 0.00 | 0.00 |
| OT&F MEET | 0.00 | 0.00 | 2,190.00 | 0.00 | 0.00 |
| Total EVENTS-INC | 4,050.00 | 6,033.25 | 210,405.12 | 0.00 | 0.00 |
| INVESTMENTS | 0.00 | 0.00 | 13,093.15 | 0.00 | 0.00 |
| LDR BANQUET | 0.00 | -131.29 | 0.00 | 0.00 | 0.00 |
| MEMBER-INC | | | | | |
| Club Mem Inc | 0.00 | 0.00 | 9,295.00 | 650.00 | 0.00 |
| Members Athlete | 0.00 | 0.00 | 83,998.10 | 6,296.26 | 0.00 |
| Total MEMBER-INC | 0.00 | 0.00 | 93,293.10 | 6,946.26 | 0.00 |
| PRIZE INCOME | | | | | |
| SAC10 | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2019 through January 20, 2020

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|------------------------------|----------|-----------|------------|----------|------|
| PM Inc | | | | | |
| OAKLAND RELAY | 0.00 | 0.00 | 3,000.00 | 0.00 | 0.00 |
| GREAT RACE | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| URBANCOW | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| ATB 12K | 0.00 | 0.00 | 1,495.00 | 0.00 | 0.00 |
| STOW LAKE | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| REACH STAR 5K | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| FREEDOM 5K | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| CIM | 0.00 | 1,550.00 | 0.00 | 0.00 | 0.00 |
| CLARKSBURG 30K | 0.00 | 100.00 | 2,950.00 | 0.00 | 0.00 |
| EMPIRE | 0.00 | 0.00 | 750.00 | 0.00 | 0.00 |
| MILE | 0.00 | 0.00 | 3,100.00 | 0.00 | 0.00 |
| REDDING | 0.00 | 0.00 | 1,550.00 | 0.00 | 0.00 |
| XMAS RELAYS | 0.00 | 3,000.00 | 0.00 | 0.00 | 0.00 |
| Total PM Inc | 0.00 | 4,650.00 | 20,595.00 | 0.00 | 0.00 |
| PM Inc-XC | | | | | |
| LAGOON VALLEY | 0.00 | 0.00 | 1,000.00 | 0.00 | 0.00 |
| SAN BRUNO | 0.00 | 0.00 | 700.00 | 0.00 | 0.00 |
| REBEL XC | 0.00 | 775.00 | 825.00 | 0.00 | 0.00 |
| BUFFALO CHIPS | 0.00 | 850.00 | 900.00 | 0.00 | 0.00 |
| GARIN | 0.00 | 0.00 | 700.00 | 0.00 | 0.00 |
| GGPARKI | 0.00 | 600.00 | 1,000.00 | 0.00 | 0.00 |
| PAXCCHAMP | 0.00 | 600.00 | 0.00 | 0.00 | 0.00 |
| SANTA CRUZ | 0.00 | 1,070.00 | 1,035.00 | 0.00 | 0.00 |
| SHORELINE | 0.00 | 800.00 | 0.00 | 0.00 | 0.00 |
| TAMALPAXC | 0.00 | 0.00 | 800.00 | 0.00 | 0.00 |
| Total PM Inc-XC | 0.00 | 4,695.00 | 6,960.00 | 0.00 | 0.00 |
| Total PRIZE INCOME | 0.00 | 9,345.00 | 29,105.00 | 0.00 | 0.00 |
| Total Income | 4,050.00 | 16,827.14 | 407,495.12 | 8,923.26 | 0.00 |
| Expense | | | | | |
| TRANSFER | 0.00 | 0.00 | 52,740.24 | 0.00 | 0.00 |
| ADM-COM-EXP | | | | | |
| Athlete Comm | 0.00 | 0.00 | 239.64 | 0.00 | 0.00 |
| Awards Comm | 0.00 | 0.00 | 703.48 | 500.00 | 0.00 |
| Coaches Com | | | | | |
| LIVE SCAN | 0.00 | 16.00 | 15.00 | 0.00 | 0.00 |
| Coaches Com - Other | 0.00 | 0.00 | 483.52 | 0.00 | 0.00 |
| Total Coaches Com | 0.00 | 16.00 | 498.52 | 0.00 | 0.00 |
| Communicat Com | | | | | |
| EBLASTS | 0.00 | 0.00 | 270.00 | 0.00 | 0.00 |
| FACEBOOK | 0.00 | 0.00 | 88.92 | 0.00 | 0.00 |
| CONSTANT CONTACT | 0.00 | 0.00 | 2,921.50 | 0.00 | 0.00 |
| PROFILES | 0.00 | 750.00 | 550.00 | 0.00 | 0.00 |
| COMMUNICATIONS MANAGER | 0.00 | 0.00 | 3,960.00 | 0.00 | 0.00 |
| Communicat Com - Other | 0.00 | 26.99 | 756.12 | 0.00 | 0.00 |
| Total Communicat Com | 0.00 | 776.99 | 8,546.54 | 0.00 | 0.00 |
| Marketing Com | 0.00 | 0.00 | 2,532.51 | 0.00 | 0.00 |
| Officials Expns | | | | | |
| Officials Annual Meeting | 0.00 | 0.00 | 1,294.76 | 0.00 | 0.00 |
| Off Awards | 0.00 | 0.00 | 1,156.38 | 0.00 | 0.00 |
| Off Clinics | 0.00 | 0.00 | 463.70 | 182.00 | 0.00 |
| Off Dues | 0.00 | 0.00 | 0.00 | 1,480.04 | 0.00 |
| Rule Bks | 0.00 | 0.00 | 1,435.69 | 0.00 | 0.00 |
| Total Officials Expns | 0.00 | 0.00 | 4,350.53 | 1,662.04 | 0.00 |
| ADM-COM-EXP - Other | 0.00 | 0.00 | 0.00 | 120.00 | 0.00 |
| Total ADM-COM-EXP | 0.00 | 792.99 | 16,871.22 | 2,282.04 | 0.00 |

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January 1, 2019 through January 20, 2020

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------------------|----------|-----------|------------|--------|--------|
| ADMINISTRATION EXPNS | | | | | |
| BUSINESS CARDS | | | | | |
| Board Exp | 0.00 | 0.00 | 125.92 | 0.00 | 0.00 |
| LRP Meeting | 0.00 | 0.00 | 971.73 | 0.00 | 0.00 |
| Misc Gen Exp | 0.00 | 0.00 | 395.69 | 0.00 | 0.00 |
| BANK | 0.00 | 0.00 | 825.75 | 0.00 | 0.00 |
| Total Misc Gen Exp | 0.00 | 0.00 | 825.75 | 0.00 | 0.00 |
| Office | | | | | |
| Off Equip | 0.00 | 0.00 | 0.00 | 899.23 | 0.00 |
| PHONE | 0.00 | 0.00 | 1,920.78 | 0.00 | 0.00 |
| POSTAGE | 0.00 | 125.52 | 622.42 | 0.00 | 0.00 |
| Rent | 0.00 | 0.00 | 12,100.00 | 0.00 | 0.00 |
| Repairs | 0.00 | 0.00 | 139.99 | 0.00 | 0.00 |
| Shipping | 0.00 | 0.00 | 113.55 | 0.00 | 0.00 |
| Staff Sal | 0.00 | 1,700.00 | 50,416.62 | 0.00 | 0.00 |
| SUPPLIES | 0.00 | 0.00 | 273.45 | 0.00 | 0.00 |
| Tax & Prep | 0.00 | 0.00 | 989.84 | 0.00 | 0.00 |
| Utilities | 0.00 | 0.00 | 2,961.47 | 0.00 | 0.00 |
| Total Office | 0.00 | 1,825.52 | 69,538.12 | 899.23 | 0.00 |
| Travel | | | | | |
| Travel Convent | 0.00 | 7,416.08 | 8,698.02 | 0.00 | 0.00 |
| Travel JM Exp | 0.00 | 0.00 | 398.58 | 0.00 | 0.00 |
| Total Travel | 0.00 | 7,416.08 | 9,096.60 | 0.00 | 0.00 |
| Total ADMINISTRATION EXPNS | 0.00 | 9,241.60 | 80,953.81 | 899.23 | 0.00 |
| EVENTS EXP | | | | | |
| CLUB CROSS 2020 | 0.00 | 0.00 | 0.00 | 180.00 | 0.00 |
| DECATHLON | 0.00 | 0.00 | 1,516.00 | 0.00 | 0.00 |
| 2019 NCAAXC | 0.00 | 0.00 | 4,008.20 | 0.00 | 0.00 |
| 2021 MASTERS | 0.00 | 0.00 | 0.00 | 0.00 | 100.68 |
| 2019 NCAA | 0.00 | 0.00 | 27,227.25 | 0.00 | 0.00 |
| JOXC 2018 | 0.00 | 117.31 | 0.00 | 0.00 | 0.00 |
| 2019 JO | 0.00 | 0.00 | 96,847.09 | 0.00 | 0.00 |
| 2017 USA | 4,000.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PA XC | 0.00 | 0.00 | 8,973.55 | 0.00 | 0.00 |
| PA Masters T&F | 0.00 | 0.00 | 1,813.33 | 0.00 | 0.00 |
| JO Exp | | | | | |
| MEET MANAGEMENT | 0.00 | 2,443.52 | 2,563.13 | 0.00 | 0.00 |
| CROSS COUNTRY | 0.00 | 0.00 | 4,396.20 | 0.00 | 0.00 |
| JOMANAGEMENT | 0.00 | 4,556.48 | 4,460.30 | 0.00 | 0.00 |
| MULTIS | 0.00 | 0.00 | 1,933.42 | 0.00 | 0.00 |
| PAJO | 0.00 | 339.22 | 90.00 | 0.00 | 0.00 |
| REGION 16 | 0.00 | 0.00 | 15,015.19 | 0.00 | 0.00 |
| PAC | 0.00 | 649.35 | 13,139.31 | 0.00 | 0.00 |
| Total JO Exp | 0.00 | 7,988.57 | 41,597.55 | 0.00 | 0.00 |
| PA Open T&F | 0.00 | 0.00 | 415.00 | 0.00 | 0.00 |
| Total EVENTS EXP | 4,000.00 | 8,105.88 | 182,397.97 | 180.00 | 100.68 |
| GRAND PRIX | | | | | |
| Masters T&F | 0.00 | 0.00 | 839.50 | 0.00 | 0.00 |
| MaT&F | 0.00 | 0.00 | 750.95 | 0.00 | 0.00 |
| GP Road Races | 0.00 | 17,730.00 | 0.00 | 0.00 | 0.00 |
| GP T&F | 0.00 | 2,000.00 | 13,150.00 | 0.00 | 0.00 |
| GP Ultra | 0.00 | 0.00 | 4,500.00 | 0.00 | 0.00 |
| GP XC | 0.00 | 8,000.00 | 6,000.00 | 0.00 | 0.00 |
| GP Racewalk | 0.00 | 0.00 | 350.00 | 0.00 | 0.00 |
| Total GRAND PRIX | 0.00 | 27,730.00 | 25,590.45 | 0.00 | 0.00 |
| INSURANCE | 0.00 | 0.00 | 0.00 | 666.00 | 0.00 |

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January 1, 2019 through January 20, 2020

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|----------------------------|---------------------|--------------------------|-------------------------|------------------------|-----------------------|
| MEM-EXP | | | | | |
| Owe Nat | | | | | |
| Ins Nat Sanc | 0.00 | 0.00 | 247.50 | 0.00 | 0.00 |
| Total Owe Nat | <u>0.00</u> | <u>0.00</u> | <u>247.50</u> | <u>0.00</u> | <u>0.00</u> |
| Total MEM-EXP | 0.00 | 0.00 | 247.50 | 0.00 | 0.00 |
| PRIZE EXPENSE | | | | | |
| OPEN T&F CHAMPS | 0.00 | 0.00 | 1,991.39 | 0.00 | 0.00 |
| PM-Pd XC | | | | | |
| NORCAL | 0.00 | 0.00 | 1,290.00 | 0.00 | 0.00 |
| XC SERIES | 0.00 | 7,145.00 | 8,295.00 | 0.00 | 0.00 |
| Total PM-Pd XC | <u>0.00</u> | <u>7,145.00</u> | <u>9,585.00</u> | <u>0.00</u> | <u>0.00</u> |
| PM Pd | | | | | |
| DEVIL MILE | 0.00 | 0.00 | 1,400.00 | 0.00 | 0.00 |
| GREAT RACE | 0.00 | 0.00 | 1,435.00 | 0.00 | 0.00 |
| OAKLAND | 0.00 | 0.00 | 2,900.00 | 0.00 | 0.00 |
| ATB12K | 0.00 | 0.00 | 1,395.00 | 0.00 | 0.00 |
| URBAN COW | 0.00 | 0.00 | 1,395.00 | 0.00 | 0.00 |
| BANG MILE | 0.00 | 0.00 | 1,555.00 | 0.00 | 0.00 |
| STOW 5K | 0.00 | 0.00 | 1,450.00 | 0.00 | 0.00 |
| STAR5K | 0.00 | 0.00 | 1,685.00 | 0.00 | 0.00 |
| FREEDOM FEST 5K | 0.00 | 0.00 | 1,450.00 | 0.00 | 0.00 |
| SAC10 | 0.00 | 0.00 | 1,365.00 | 0.00 | 0.00 |
| CLARKSBURG 30K | 0.00 | 0.00 | 2,850.00 | 0.00 | 0.00 |
| REDDING | 0.00 | 0.00 | 160.00 | 0.00 | 0.00 |
| Total PM Pd | <u>0.00</u> | <u>0.00</u> | <u>19,040.00</u> | <u>0.00</u> | <u>0.00</u> |
| Total PRIZE EXPENSE | 0.00 | 7,145.00 | 30,616.39 | 0.00 | 0.00 |
| SPORT COM EXP | | | | | |
| OLDR Com | | | | | |
| LDRBANQUET | 0.00 | 0.00 | 1,612.13 | 0.00 | 0.00 |
| Total OLDR Com | <u>0.00</u> | <u>0.00</u> | <u>1,612.13</u> | <u>0.00</u> | <u>0.00</u> |
| Youth Com | 0.00 | 0.00 | 508.96 | 0.00 | 0.00 |
| Total SPORT COM EXP | <u>0.00</u> | <u>0.00</u> | <u>2,121.09</u> | <u>0.00</u> | <u>0.00</u> |
| Total Expense | <u>4,000.00</u> | <u>53,015.47</u> | <u>391,538.67</u> | <u>4,027.27</u> | <u>100.68</u> |
| Net Ordinary Income | <u>50.00</u> | <u>-36,188.33</u> | <u>15,956.45</u> | <u>4,895.99</u> | <u>-100.68</u> |
| Net Income | <u><u>50.00</u></u> | <u><u>-36,188.33</u></u> | <u><u>15,956.45</u></u> | <u><u>4,895.99</u></u> | <u><u>-100.68</u></u> |

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Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2019 through January 20, 2020

| | TOTAL |
|-------------------------|------------|
| Ordinary Income/Expense | |
| Income | |
| AWARDS BANQUET | 45.00 |
| ADM-COM-INC | |
| Off Inc | |
| BUSINESSCARDS | 30.00 |
| Clinics | 1,370.00 |
| Luncheon | 1,275.00 |
| Off Don | 1,500.00 |
| Rule-Oth | 1,356.00 |
| Total Off Inc | 5,531.00 |
| Total ADM-COM-INC | 5,531.00 |
| ADM-INC | |
| Donations | 517.00 |
| Int Inc | 80.18 |
| Misc Inc | 1,060.00 |
| Sanction-local | 55,797.75 |
| Total ADM-INC | 57,454.93 |
| Eq Rent Inc | |
| Accutk | 2,050.00 |
| WIND | 75.00 |
| Total Eq Rent Inc | 2,125.00 |
| EVENTS-INC | |
| DECATHLON | 1,500.00 |
| NCAA BIG SKY XC | 5,000.00 |
| 2019 NCAA XC | 5,000.00 |
| PAXC | 15,540.00 |
| 2019 NCAA TRACK MEET | 28,000.00 |
| 2017 USA MEET | 4,050.00 |
| MASTERS MEET | 4,545.00 |
| JO Inc | |
| PAXC | 7,818.65 |
| JOREGION | 27,097.72 |
| MULTIS | 2,380.00 |
| YOUTHCHAMP | 18,270.00 |
| Total JO Inc | 55,566.37 |
| National JOTF | 99,097.00 |
| OT&F MEET | 2,190.00 |
| Total EVENTS-INC | 220,488.37 |
| INVESTMENTS | 13,093.15 |
| LDR BANQUET | -131.29 |
| MEMBER-INC | |
| Club Mem Inc | 9,945.00 |
| Members Athlete | 90,294.36 |
| Total MEMBER-INC | 100,239.36 |
| PRIZE INCOME | |
| SAC10 | 1,550.00 |

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January 1, 2019 through January 20, 2020

| | <u>TOTAL</u> |
|------------------------------|------------------|
| PM Inc | |
| OAKLAND RELAY | 3,000.00 |
| GREAT RACE | 1,550.00 |
| URBANCOW | 1,550.00 |
| ATB 12K | 1,495.00 |
| STOW LAKE | 1,550.00 |
| REACH STAR 5K | 1,550.00 |
| FREEDOM 5K | 1,550.00 |
| CIM | 1,550.00 |
| CLARKSBURG 30K | 3,050.00 |
| EMPIRE | 750.00 |
| MILE | 3,100.00 |
| REDDING | 1,550.00 |
| XMAS RELAYS | 3,000.00 |
| Total PM Inc | <u>25,245.00</u> |
| PM Inc-XC | |
| LAGOON VALLEY | 1,000.00 |
| SAN BRUNO | 700.00 |
| REBEL XC | 1,600.00 |
| BUFFALO CHIPS | 1,750.00 |
| GARIN | 700.00 |
| GGPARKI | 1,600.00 |
| PAXCCHAMP | 600.00 |
| SANTA CRUZ | 2,105.00 |
| SHORELINE | 800.00 |
| TAMALPAXC | 800.00 |
| Total PM Inc-XC | <u>11,655.00</u> |
| Total PRIZE INCOME | <u>38,450.00</u> |
| Total Income | 437,295.52 |
| Expense | |
| TRANSFER | 52,740.24 |
| ADM-COM-EXP | |
| Athlete Comm | 239.64 |
| Awards Comm | 1,203.48 |
| Coaches Com | |
| LIVE SCAN | 31.00 |
| Coaches Com - Other | 483.52 |
| Total Coaches Com | <u>514.52</u> |
| Communicat Com | |
| EBLASTS | 270.00 |
| FACEBOOK | 88.92 |
| CONSTANT CONTACT | 2,921.50 |
| PROFILES | 1,300.00 |
| COMMUNICATIONS MANAGER | 3,960.00 |
| Communicat Com - Other | 783.11 |
| Total Communicat Com | <u>9,323.53</u> |
| Marketing Com | 2,532.51 |
| Officials Expns | |
| Officials Annual Meeting | 1,294.76 |
| Off Awards | 1,156.38 |
| Off Clinics | 645.70 |
| Off Dues | 1,480.04 |
| Rule Bks | 1,435.69 |
| Total Officials Expns | <u>6,012.57</u> |
| ADM-COM-EXP - Other | 120.00 |
| Total ADM-COM-EXP | <u>19,946.25</u> |

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Cash Basis

Pacific Association
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January 1, 2019 through January 20, 2020

| | <u>TOTAL</u> |
|-----------------------------------|--------------|
| ADMINISTRATION EXPNS | |
| BUSINESS CARDS | 125.92 |
| Board Exp | 971.73 |
| LRP Meeting | 395.69 |
| Misc Gen Exp | |
| BANK | 825.75 |
| Total Misc Gen Exp | 825.75 |
| Office | |
| Off Equip | 899.23 |
| PHONE | 1,920.78 |
| POSTAGE | 747.94 |
| Rent | 12,100.00 |
| Repairs | 139.99 |
| Shipping | 113.55 |
| Staff Sal | 52,116.62 |
| SUPPLIES | 273.45 |
| Tax & Prep | 989.84 |
| Utilities | 2,961.47 |
| Total Office | 72,262.87 |
| Travel | |
| Travel Convent | 16,114.10 |
| Travel JM Exp | 398.58 |
| Total Travel | 16,512.68 |
| Total ADMINISTRATION EXPNS | 91,094.64 |
| EVENTS EXP | |
| CLUB CROSS 2020 | 180.00 |
| DECATHLON | 1,516.00 |
| 2019 NCAAXC | 4,008.20 |
| 2021 MASTERS | 100.68 |
| 2019 NCAA | 27,227.25 |
| JOXC 2018 | 117.31 |
| 2019 JO | 96,847.09 |
| 2017 USA | 4,000.00 |
| PA XC | 8,973.55 |
| PA Masters T&F | 1,813.33 |
| JO Exp | |
| MEET MANAGEMENT | 5,006.65 |
| CROSS COUNTRY | 4,396.20 |
| JOMANAGEMENT | 9,016.78 |
| MULTIS | 1,933.42 |
| PAJO | 429.22 |
| REGION 16 | 15,015.19 |
| PAC | 13,788.66 |
| Total JO Exp | 49,586.12 |
| PA Open T&F | 415.00 |
| Total EVENTS EXP | 194,784.53 |
| GRAND PRIX | |
| Masters T&F | 839.50 |
| MaT&F | 750.95 |
| GP Road Races | 17,730.00 |
| GP T&F | 15,150.00 |
| GP Ultra | 4,500.00 |
| GP XC | 14,000.00 |
| GP Racewalk | 350.00 |
| Total GRAND PRIX | 53,320.45 |
| INSURANCE | 666.00 |

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Cash Basis

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| | <u>TOTAL</u> |
|---------------------|--------------------------|
| MEM-EXP | |
| Owe Nat | |
| Ins Nat Sanc | 247.50 |
| Total Owe Nat | <u>247.50</u> |
| Total MEM-EXP | 247.50 |
| PRIZE EXPENSE | |
| OPEN T&F CHAMPS | 1,991.39 |
| PM-Pd XC | |
| NORCAL | 1,290.00 |
| XC SERIES | 15,440.00 |
| Total PM-Pd XC | <u>16,730.00</u> |
| PM Pd | |
| DEVIL MILE | 1,400.00 |
| GREAT RACE | 1,435.00 |
| OAKLAND | 2,900.00 |
| ATB12K | 1,395.00 |
| URBAN COW | 1,395.00 |
| BANG MILE | 1,555.00 |
| STOW 5K | 1,450.00 |
| STAR5K | 1,685.00 |
| FREEDOM FEST 5K | 1,450.00 |
| SAC10 | 1,365.00 |
| CLARKSBURG 30K | 2,850.00 |
| REDDING | 160.00 |
| Total PM Pd | <u>19,040.00</u> |
| Total PRIZE EXPENSE | 37,761.39 |
| SPORT COM EXP | |
| OLDR Com | |
| LDRBANQUET | 1,612.13 |
| Total OLDR Com | <u>1,612.13</u> |
| Youth Com | 508.96 |
| Total SPORT COM EXP | <u>2,121.09</u> |
| Total Expense | <u>452,682.09</u> |
| Net Ordinary Income | <u>-15,386.57</u> |
| Net Income | <u><u>-15,386.57</u></u> |