

6:13 PM  
11/11/19  
Cash Basis

**Pacific Association**  
**Balance Sheet**  
As of November 11, 2019

	<u>Nov 11, 19</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
BANK OF AMERICA	488,112.79
MONEY MARKET	314,642.16
Total Checking/Savings	<u>802,754.95</u>
Total Current Assets	<u>802,754.95</u>
<b>TOTAL ASSETS</b>	<b><u>802,754.95</u></b>
<b>LIABILITIES &amp; EQUITY</b>	<u>0.00</u>

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through November 11, 2019

	2017	2018	2019	2020	2021
Ordinary Income/Expense					
Income					
ADM-COM-INC					
Off Inc					
BUSINESSCARDS	0.00	0.00	30.00	0.00	0.00
Clinics	0.00	0.00	1,370.00	0.00	0.00
Luncheon	0.00	0.00	1,275.00	0.00	0.00
Off Don	0.00	1,500.00	0.00	0.00	0.00
Rule-Oth	0.00	0.00	1,356.00	0.00	0.00
Total Off Inc	0.00	1,500.00	4,031.00	0.00	0.00
Total ADM-COM-INC	0.00	1,500.00	4,031.00	0.00	0.00
ADM-INC					
Donations	0.00	0.00	375.00	0.00	0.00
Int Inc	0.00	80.18	0.00	0.00	0.00
Misc Inc	0.00	0.00	1,060.00	0.00	0.00
Sanction-local	0.00	0.00	35,737.75	0.00	0.00
Total ADM-INC	0.00	80.18	37,172.75	0.00	0.00
Eq Rent Inc					
Accutk	0.00	0.00	2,050.00	0.00	0.00
WIND	0.00	0.00	30.00	0.00	0.00
Total Eq Rent Inc	0.00	0.00	2,080.00	0.00	0.00
EVENTS-INC					
2019 NCAA TRACK MEET	0.00	0.00	28,000.00	0.00	0.00
2017 USA MEET	4,050.00	0.00	0.00	0.00	0.00
NCAA XC	0.00	5,000.00	0.00	0.00	0.00
MASTERS MEET	0.00	0.00	4,545.00	0.00	0.00
JO Inc					
PAXC	0.00	1,033.25	0.00	0.00	0.00
JOREGION	0.00	0.00	27,097.72	0.00	0.00
MULTIS	0.00	0.00	2,380.00	0.00	0.00
YOUTHCHAMP	0.00	0.00	18,270.00	0.00	0.00
Total JO Inc	0.00	1,033.25	47,747.72	0.00	0.00
National JOTF	0.00	0.00	104,097.00	0.00	0.00
OT&F MEET	0.00	0.00	2,190.00	0.00	0.00
Total EVENTS-INC	4,050.00	6,033.25	186,579.72	0.00	0.00
INVESTMENTS	0.00	0.00	11,724.74	0.00	0.00
LDR BANQUET	0.00	-131.29	0.00	0.00	0.00
MEMBER-INC					
Club Mem Inc	0.00	0.00	8,645.00	0.00	0.00
Members Athlete	0.00	0.00	74,190.84	0.00	0.00
Total MEMBER-INC	0.00	0.00	82,835.84	0.00	0.00
PRIZE INCOME					
SAC10	0.00	0.00	1,550.00	0.00	0.00
PM Inc					
OAKLAND RELAY	0.00	0.00	3,000.00	0.00	0.00
GREAT RACE	0.00	0.00	1,550.00	0.00	0.00
URBANCOW	0.00	0.00	1,550.00	0.00	0.00
ATB 12K	0.00	0.00	1,495.00	0.00	0.00
STOW LAKE	0.00	0.00	1,550.00	0.00	0.00
REACH STAR 5K	0.00	0.00	1,550.00	0.00	0.00
FREEDOM 5K	0.00	0.00	1,550.00	0.00	0.00
CIM	0.00	1,550.00	0.00	0.00	0.00
CLARKSBURG 30K	0.00	100.00	0.00	0.00	0.00
MILE	0.00	0.00	3,100.00	0.00	0.00
REDDING	0.00	0.00	1,550.00	0.00	0.00
XMAS RELAYS	0.00	3,000.00	0.00	0.00	0.00
Total PM Inc	0.00	4,650.00	16,895.00	0.00	0.00

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through November 11, 2019**

	2017	2018	2019	2020	2021
<b>PM Inc-XC</b>					
LAGOON VALLEY	0.00	0.00	1,000.00	0.00	0.00
REBEL XC	0.00	775.00	0.00	0.00	0.00
BUFFALO CHIPS	0.00	850.00	0.00	0.00	0.00
GARIN	0.00	0.00	700.00	0.00	0.00
GGPARKI	0.00	600.00	1,000.00	0.00	0.00
PAXCCHAMP	0.00	600.00	0.00	0.00	0.00
SANTA CRUZ	0.00	1,070.00	1,035.00	0.00	0.00
SHORELINE	0.00	800.00	0.00	0.00	0.00
<b>Total PM Inc-XC</b>	<b>0.00</b>	<b>4,695.00</b>	<b>3,735.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total PRIZE INCOME</b>	<b>0.00</b>	<b>9,345.00</b>	<b>22,180.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>4,050.00</b>	<b>16,827.14</b>	<b>346,604.05</b>	<b>0.00</b>	<b>0.00</b>
<b>Expense</b>					
TRANSFER	0.00	0.00	52,740.24	0.00	0.00
<b>ADM-COM-EXP</b>					
Athlete Comm	0.00	0.00	239.64	0.00	0.00
Awards Comm	0.00	0.00	703.48	500.00	0.00
<b>Coaches Com</b>					
LIVE SCAN	0.00	16.00	15.00	0.00	0.00
Coaches Com - Other	0.00	0.00	33.44	0.00	0.00
<b>Total Coaches Com</b>	<b>0.00</b>	<b>16.00</b>	<b>48.44</b>	<b>0.00</b>	<b>0.00</b>
<b>Communicat Com</b>					
FACEBOOK	0.00	0.00	88.92	0.00	0.00
CONSTANT CONTACT	0.00	0.00	2,921.50	0.00	0.00
PROFILES	0.00	750.00	425.00	0.00	0.00
COMMUNICATIONS MANAGER	0.00	0.00	1,800.00	0.00	0.00
Communicat Com - Other	0.00	26.99	651.18	0.00	0.00
<b>Total Communicat Com</b>	<b>0.00</b>	<b>776.99</b>	<b>5,886.60</b>	<b>0.00</b>	<b>0.00</b>
<b>Marketing Com</b>	<b>0.00</b>	<b>0.00</b>	<b>2,532.51</b>	<b>0.00</b>	<b>0.00</b>
<b>Officials Expns</b>					
Officials Annual Meeting	0.00	0.00	594.76	0.00	0.00
Off Awards	0.00	0.00	250.00	0.00	0.00
Off Clinics	0.00	0.00	463.70	0.00	0.00
Rule Bks	0.00	0.00	1,435.69	0.00	0.00
<b>Total Officials Expns</b>	<b>0.00</b>	<b>0.00</b>	<b>2,744.15</b>	<b>0.00</b>	<b>0.00</b>
<b>Total ADM-COM-EXP</b>	<b>0.00</b>	<b>792.99</b>	<b>12,154.82</b>	<b>500.00</b>	<b>0.00</b>
<b>ADMINISTRATION EXPNS</b>					
BUSINESS CARDS	0.00	0.00	125.92	0.00	0.00
Board Exp	0.00	0.00	954.01	0.00	0.00
LRP Meeting	0.00	0.00	395.69	0.00	0.00
<b>Misc Gen Exp</b>					
BANK	0.00	0.00	750.75	0.00	0.00
<b>Total Misc Gen Exp</b>	<b>0.00</b>	<b>0.00</b>	<b>750.75</b>	<b>0.00</b>	<b>0.00</b>
<b>Office</b>					
Off Equip	0.00	0.00	0.00	899.23	0.00
PHONE	0.00	0.00	1,641.05	0.00	0.00
POSTAGE	0.00	125.52	457.33	0.00	0.00
Rent	0.00	0.00	9,900.00	0.00	0.00
Repairs	0.00	0.00	139.99	0.00	0.00
Shipping	0.00	0.00	34.23	0.00	0.00
Staff Sal	0.00	1,700.00	41,249.96	0.00	0.00
SUPPLIES	0.00	0.00	273.45	0.00	0.00
Tax & Prep	0.00	0.00	989.84	0.00	0.00
Utilities	0.00	0.00	2,506.22	0.00	0.00
<b>Total Office</b>	<b>0.00</b>	<b>1,825.52</b>	<b>57,192.07</b>	<b>899.23</b>	<b>0.00</b>

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through November 11, 2019**

	2017	2018	2019	2020	2021
<b>Travel</b>					
Travel Convent	0.00	7,416.08	0.00	0.00	0.00
Travel JM Exp	0.00	0.00	398.58	0.00	0.00
<b>Total Travel</b>	<b>0.00</b>	<b>7,416.08</b>	<b>398.58</b>	<b>0.00</b>	<b>0.00</b>
<b>Total ADMINISTRATION EXPNS</b>	<b>0.00</b>	<b>9,241.60</b>	<b>59,817.02</b>	<b>899.23</b>	<b>0.00</b>
<b>EVENTS EXP</b>					
PAXCCHAMPS	0.00	0.00	727.66	0.00	0.00
DECATHLON	0.00	0.00	1,516.00	0.00	0.00
2019 NCAAXC	0.00	0.00	1,480.69	0.00	0.00
2021 MASTERS	0.00	0.00	0.00	0.00	100.68
2019 NCAA	0.00	0.00	27,227.25	0.00	0.00
JOXC 2018	0.00	117.31	0.00	0.00	0.00
2019 JO	0.00	0.00	31,654.88	0.00	0.00
2017 USA	4,000.00	0.00	0.00	0.00	0.00
PA XC	0.00	0.00	3,000.00	0.00	0.00
PA Masters T&F	0.00	0.00	1,813.33	0.00	0.00
JO Exp					
MEET MANAGEMENT	0.00	2,443.52	0.00	0.00	0.00
JOMANAGEMENT	0.00	4,556.48	0.00	0.00	0.00
MULTIS	0.00	0.00	1,933.42	0.00	0.00
PAJO	0.00	339.22	0.00	0.00	0.00
REGION 16	0.00	0.00	15,015.19	0.00	0.00
PAC	0.00	649.35	12,187.06	0.00	0.00
<b>Total JO Exp</b>	<b>0.00</b>	<b>7,988.57</b>	<b>29,135.67</b>	<b>0.00</b>	<b>0.00</b>
PA Open T&F	0.00	0.00	415.00	0.00	0.00
<b>Total EVENTS EXP</b>	<b>4,000.00</b>	<b>8,105.88</b>	<b>96,970.48</b>	<b>0.00</b>	<b>100.68</b>
<b>GRAND PRIX</b>					
Masters T&F	0.00	0.00	839.50	0.00	0.00
MaT&F	0.00	0.00	750.95	0.00	0.00
GP Road Races	0.00	17,730.00	0.00	0.00	0.00
GP T&F	0.00	2,000.00	13,150.00	0.00	0.00
GP Ultra	0.00	0.00	4,500.00	0.00	0.00
GP XC	0.00	8,000.00	0.00	0.00	0.00
GP Racewalk	0.00	0.00	350.00	0.00	0.00
<b>Total GRAND PRIX</b>	<b>0.00</b>	<b>27,730.00</b>	<b>19,590.45</b>	<b>0.00</b>	<b>0.00</b>
<b>MEM-EXP</b>					
Owe Nat					
Ins Nat Sanc	0.00	0.00	247.50	0.00	0.00
<b>Total Owe Nat</b>	<b>0.00</b>	<b>0.00</b>	<b>247.50</b>	<b>0.00</b>	<b>0.00</b>
<b>Total MEM-EXP</b>	<b>0.00</b>	<b>0.00</b>	<b>247.50</b>	<b>0.00</b>	<b>0.00</b>
<b>PRIZE EXPENSE</b>					
OPEN T&F CHAMPS	0.00	0.00	1,991.39	0.00	0.00
PM-Pd XC					
NORCAL	0.00	0.00	1,290.00	0.00	0.00
XC SERIES	0.00	7,145.00	0.00	0.00	0.00
<b>Total PM-Pd XC</b>	<b>0.00</b>	<b>7,145.00</b>	<b>1,290.00</b>	<b>0.00</b>	<b>0.00</b>

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Cash Basis

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through November 11, 2019**

	2017	2018	2019	2020	2021
<b>PM Pd</b>					
DEVIL MILE	0.00	0.00	1,400.00	0.00	0.00
GREAT RACE	0.00	0.00	1,435.00	0.00	0.00
OAKLAND	0.00	0.00	2,900.00	0.00	0.00
ATB12K	0.00	0.00	1,395.00	0.00	0.00
URBAN COW	0.00	0.00	1,395.00	0.00	0.00
BANG MILE	0.00	0.00	1,555.00	0.00	0.00
STOW 5K	0.00	0.00	1,450.00	0.00	0.00
STAR5K	0.00	0.00	1,685.00	0.00	0.00
FREEDOM FEST 5K	0.00	0.00	1,450.00	0.00	0.00
SAC10	0.00	0.00	1,365.00	0.00	0.00
REDDING	0.00	0.00	160.00	0.00	0.00
<b>Total PM Pd</b>	<u>0.00</u>	<u>0.00</u>	<u>16,190.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total PRIZE EXPENSE</b>	0.00	7,145.00	19,471.39	0.00	0.00
<b>SPORT COM EXP</b>					
<b>OLDR Com</b>					
LDRBANQUET	0.00	0.00	1,612.13	0.00	0.00
<b>Total OLDR Com</b>	<u>0.00</u>	<u>0.00</u>	<u>1,612.13</u>	<u>0.00</u>	<u>0.00</u>
<b>Youth Com</b>	<u>0.00</u>	<u>0.00</u>	<u>154.49</u>	<u>0.00</u>	<u>0.00</u>
<b>Total SPORT COM EXP</b>	<u>0.00</u>	<u>0.00</u>	<u>1,766.62</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Expense</b>	<u>4,000.00</u>	<u>53,015.47</u>	<u>262,758.52</u>	<u>1,399.23</u>	<u>100.68</u>
<b>Net Ordinary Income</b>	<u>50.00</u>	<u>-36,188.33</u>	<u>83,845.53</u>	<u>-1,399.23</u>	<u>-100.68</u>
<b>Net Income</b>	<u><u>50.00</u></u>	<u><u>-36,188.33</u></u>	<u><u>83,845.53</u></u>	<u><u>-1,399.23</u></u>	<u><u>-100.68</u></u>

**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through November 11, 2019**

	<b>TOTAL</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>ADM-COM-INC</b>	
<b>Off Inc</b>	
BUSINESSCARDS	30.00
Clinics	1,370.00
Luncheon	1,275.00
Off Don	1,500.00
Rule-Oth	1,356.00
<b>Total Off Inc</b>	5,531.00
<b>Total ADM-COM-INC</b>	5,531.00
<b>ADM-INC</b>	
Donations	375.00
Int Inc	80.18
Misc Inc	1,060.00
Sanction-local	35,737.75
<b>Total ADM-INC</b>	37,252.93
<b>Eq Rent Inc</b>	
Accutk	2,050.00
WIND	30.00
<b>Total Eq Rent Inc</b>	2,080.00
<b>EVENTS-INC</b>	
2019 NCAA TRACK MEET	28,000.00
2017 USA MEET	4,050.00
NCAA XC	5,000.00
MASTERS MEET	4,545.00
<b>JO Inc</b>	
PAXC	1,033.25
JOREGION	27,097.72
MULTIS	2,380.00
YOUTHCHAMP	18,270.00
<b>Total JO Inc</b>	48,780.97
National JOTF	104,097.00
OT&F MEET	2,190.00
<b>Total EVENTS-INC</b>	196,662.97
<b>INVESTMENTS</b>	11,724.74
<b>LDR BANQUET</b>	-131.29
<b>MEMBER-INC</b>	
Club Mem Inc	8,645.00
Members Athlete	74,190.84
<b>Total MEMBER-INC</b>	82,835.84
<b>PRIZE INCOME</b>	
<b>SAC10</b>	1,550.00
<b>PM Inc</b>	
OAKLAND RELAY	3,000.00
GREAT RACE	1,550.00
URBANCOW	1,550.00
ATB 12K	1,495.00
STOW LAKE	1,550.00
REACH STAR 5K	1,550.00
FREEDOM 5K	1,550.00
CIM	1,550.00
CLARKSBURG 30K	100.00
MILE	3,100.00
REDDING	1,550.00
XMAS RELAYS	3,000.00
<b>Total PM Inc</b>	21,545.00

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**Pacific Association**  
**Statement of Cash Receipts and Cash Disbursements**  
 January 1 through November 11, 2019

	<u>TOTAL</u>
<b>PM Inc-XC</b>	
LAGOON VALLEY	1,000.00
REBEL XC	775.00
BUFFALO CHIPS	850.00
GARIN	700.00
GGPARKI	1,600.00
PAXCCHAMP	600.00
SANTA CRUZ	2,105.00
SHORELINE	800.00
<b>Total PM Inc-XC</b>	<u>8,430.00</u>
<b>Total PRIZE INCOME</b>	<u>31,525.00</u>
<b>Total Income</b>	367,481.19
<b>Expense</b>	
TRANSFER	52,740.24
<b>ADM-COM-EXP</b>	
Athlete Comm	239.64
Awards Comm	1,203.48
<b>Coaches Com</b>	
LIVE SCAN	31.00
Coaches Com - Other	33.44
<b>Total Coaches Com</b>	<u>64.44</u>
<b>Communicat Com</b>	
FACEBOOK	88.92
CONSTANT CONTACT	2,921.50
PROFILES	1,175.00
COMMUNICATIONS MANAGER	1,800.00
Communicat Com - Other	678.17
<b>Total Communicat Com</b>	<u>6,663.59</u>
<b>Marketing Com</b>	2,532.51
<b>Officials Expns</b>	
Officials Annual Meeting	594.76
Off Awards	250.00
Off Clinics	463.70
Rule Bks	1,435.69
<b>Total Officials Expns</b>	<u>2,744.15</u>
<b>Total ADM-COM-EXP</b>	13,447.81
<b>ADMINISTRATION EXPNS</b>	
BUSINESS CARDS	125.92
Board Exp	954.01
LRP Meeting	395.69
Misc Gen Exp	
BANK	750.75
<b>Total Misc Gen Exp</b>	<u>750.75</u>
<b>Office</b>	
Off Equip	899.23
PHONE	1,641.05
POSTAGE	582.85
Rent	9,900.00
Repairs	139.99
Shipping	34.23
Staff Sal	42,949.96
SUPPLIES	273.45
Tax & Prep	989.84
Utilities	2,506.22
<b>Total Office</b>	<u>59,916.82</u>

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**Statement of Cash Receipts and Cash Disbursements**  
**January 1 through November 11, 2019**

	<u>TOTAL</u>
Travel	
Travel Convent	7,416.08
Travel JM Exp	398.58
Total Travel	<u>7,814.66</u>
Total ADMINISTRATION EXPNS	69,957.85
EVENTS EXP	
PAXCCHAMPS	727.66
DECATHLON	1,516.00
2019 NCAAXC	1,480.69
2021 MASTERS	100.68
2019 NCAA	27,227.25
JOXC 2018	117.31
2019 JO	31,654.88
2017 USA	4,000.00
PA XC	3,000.00
PA Masters T&F	1,813.33
JO Exp	
MEET MANAGEMENT	2,443.52
JOMANAGEMENT	4,556.48
MULTIS	1,933.42
PAJO	339.22
REGION 16	15,015.19
PAC	12,836.41
Total JO Exp	37,124.24
PA Open T&F	415.00
Total EVENTS EXP	<u>109,177.04</u>
GRAND PRIX	
Masters T&F	839.50
MaT&F	750.95
GP Road Races	17,730.00
GP T&F	15,150.00
GP Ultra	4,500.00
GP XC	8,000.00
GP Racewalk	350.00
Total GRAND PRIX	47,320.45
MEM-EXP	
Owe Nat	
Ins Nat Sanc	247.50
Total Owe Nat	<u>247.50</u>
Total MEM-EXP	247.50
PRIZE EXPENSE	
OPEN T&F CHAMPS	1,991.39
PM-Pd XC	
NORCAL	1,290.00
XC SERIES	7,145.00
Total PM-Pd XC	<u>8,435.00</u>



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11/11/19  
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**Pacific Association**  
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January 1 through November 11, 2019

	<u>TOTAL</u>
PM Pd	
DEVIL MILE	1,400.00
GREAT RACE	1,435.00
OAKLAND	2,900.00
ATB12K	1,395.00
URBAN COW	1,395.00
BANG MILE	1,555.00
STOW 5K	1,450.00
STAR5K	1,685.00
FREEDOM FEST 5K	1,450.00
SAC10	1,365.00
REDDING	160.00
Total PM Pd	<u>16,190.00</u>
Total PRIZE EXPENSE	26,616.39
SPORT COM EXP	
OLDR Com	
LDRBANQUET	1,612.13
Total OLDR Com	<u>1,612.13</u>
Youth Com	154.49
Total SPORT COM EXP	<u>1,766.62</u>
Total Expense	<u>321,273.90</u>
Net Ordinary Income	<u>46,207.29</u>
Net Income	<u><u>46,207.29</u></u>

**Pacific Association**  
**Profit & Loss**  
 January 1 through November 11, 2019

	Jan 1 - Nov 11, 19
Ordinary Income/Expense	
Income	
ADM-COM-INC	
Off Inc	
BUSINESSCARDS	30.00
Clinics	1,370.00
Luncheon	1,275.00
Off Don	1,500.00
Rule-Oth	1,356.00
Total Off Inc	5,531.00
Total ADM-COM-INC	5,531.00
ADM-INC	
Donations	375.00
Int Inc	80.18
Misc Inc	1,060.00
Sanction-local	35,737.75
Total ADM-INC	37,252.93
Eq Rent Inc	
Accutk	2,050.00
WIND	30.00
Total Eq Rent Inc	2,080.00
EVENTS-INC	
2019 NCAA TRACK MEET	28,000.00
2017 USA MEET	4,050.00
NCAA XC	5,000.00
MASTERS MEET	4,545.00
JO Inc	
PAXC	1,033.25
JOREGION	27,097.72
MULTIS	2,380.00
YOUTHCHAMP	18,270.00
Total JO Inc	48,780.97
National JOTF	104,097.00
OT&F MEET	2,190.00
Total EVENTS-INC	196,662.97
INVESTMENTS	11,724.74
LDR BANQUET	-131.29
MEMBER-INC	
Club Mem Inc	8,645.00
Members Athlete	74,190.84
Total MEMBER-INC	82,835.84
PRIZE INCOME	
SAC10	1,550.00
PM Inc	
OAKLAND RELAY	3,000.00
GREAT RACE	1,550.00
URBANCOW	1,550.00
ATB 12K	1,495.00
STOW LAKE	1,550.00
REACH STAR 5K	1,550.00
FREEDOM 5K	1,550.00
CIM	1,550.00
CLARKSBURG 30K	100.00
MILE	3,100.00
REDDING	1,550.00
XMAS RELAYS	3,000.00
Total PM Inc	21,545.00

**Pacific Association**  
**Profit & Loss**  
 January 1 through November 11, 2019

	Jan 1 - Nov 11, 19
<b>PM Inc-XC</b>	
LAGOON VALLEY	1,000.00
REBEL XC	775.00
BUFFALO CHIPS	850.00
GARIN	700.00
GGPARKI	1,600.00
PAXCCHAMP	600.00
SANTA CRUZ	2,105.00
SHORELINE	800.00
<b>Total PM Inc-XC</b>	8,430.00
<b>Total PRIZE INCOME</b>	31,525.00
<b>Total Income</b>	367,481.19
<b>Expense</b>	
TRANSFER	52,740.24
<b>ADM-COM-EXP</b>	
Athlete Comm	239.64
Awards Comm	1,203.48
Coaches Com	
LIVE SCAN	31.00
Coaches Com - Other	33.44
<b>Total Coaches Com</b>	64.44
Communicat Com	
FACEBOOK	88.92
CONSTANT CONTACT	2,921.50
PROFILES	1,175.00
COMMUNICATIONS MANAGER	1,800.00
Communicat Com - Other	678.17
<b>Total Communicat Com</b>	6,663.59
Marketing Com	2,532.51
Officials Expns	
Officials Annual Meeting	594.76
Off Awards	250.00
Off Clinics	463.70
Rule Bks	1,435.69
<b>Total Officials Expns</b>	2,744.15
<b>Total ADM-COM-EXP</b>	13,447.81
<b>ADMINISTRATION EXPNS</b>	
BUSINESS CARDS	125.92
Board Exp	954.01
LRP Meeting	395.69
Misc Gen Exp	
BANK	750.75
<b>Total Misc Gen Exp</b>	750.75
<b>Office</b>	
Off Equip	899.23
PHONE	1,641.05
POSTAGE	582.85
Rent	9,900.00
Repairs	139.99
Shipping	34.23
Staff Sal	42,949.96
SUPPLIES	273.45
Tax & Prep	989.84
Utilities	2,506.22
<b>Total Office</b>	59,916.82

**Pacific Association**  
**Profit & Loss**  
 January 1 through November 11, 2019

	Jan 1 - Nov 11, 19
Travel	
Travel Convent	7,416.08
Travel JM Exp	398.58
<b>Total Travel</b>	<b>7,814.66</b>
<b>Total ADMINISTRATION EXPNS</b>	<b>69,957.85</b>
<b>EVENTS EXP</b>	
PAXCCHAMPS	727.66
DECATHLON	1,516.00
2019 NCAAXC	1,480.69
2021 MASTERS	100.68
2019 NCAA	27,227.25
JOXC 2018	117.31
2019 JO	31,654.88
2017 USA	4,000.00
PA XC	3,000.00
PA Masters T&F	1,813.33
JO Exp	
MEET MANAGEMENT	2,443.52
JOMANAGEMENT	4,556.48
MULTIS	1,933.42
PAJO	339.22
REGION 16	15,015.19
PAC	12,836.41
<b>Total JO Exp</b>	<b>37,124.24</b>
PA Open T&F	415.00
<b>Total EVENTS EXP</b>	<b>109,177.04</b>
<b>GRAND PRIX</b>	
Masters T&F	839.50
MaT&F	750.95
GP Road Races	17,730.00
GP T&F	15,150.00
GP Ultra	4,500.00
GP XC	8,000.00
GP Racewalk	350.00
<b>Total GRAND PRIX</b>	<b>47,320.45</b>
<b>MEM-EXP</b>	
Owe Nat	
Ins Nat Sanc	247.50
<b>Total Owe Nat</b>	<b>247.50</b>
<b>Total MEM-EXP</b>	<b>247.50</b>
<b>PRIZE EXPENSE</b>	
OPEN T&F CHAMPS	1,991.39
PM-Pd XC	
NORCAL	1,290.00
XC SERIES	7,145.00
<b>Total PM-Pd XC</b>	<b>8,435.00</b>

**Pacific Association**  
**Profit & Loss**  
January 1 through November 11, 2019

	<u>Jan 1 - Nov 11, 19</u>
PM Pd	
DEVIL MILE	1,400.00
GREAT RACE	1,435.00
OAKLAND	2,900.00
ATB12K	1,395.00
URBAN COW	1,395.00
BANG MILE	1,555.00
STOW 5K	1,450.00
STAR5K	1,685.00
FREEDOM FEST 5K	1,450.00
SAC10	1,365.00
REDDING	160.00
<b>Total PM Pd</b>	<u>16,190.00</u>
<b>Total PRIZE EXPENSE</b>	26,616.39
SPORT COM EXP	
OLDR Com	
LDRBANQUET	1,612.13
<b>Total OLDR Com</b>	<u>1,612.13</u>
Youth Com	154.49
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