

USATF Pacific 2020 Budget

USATF Pacific 2020 Budget (Draft 2019-09-16)									
Line No.	Quickbooks Account Name	Budget 2019	Subtotals & Sums	Projected 2019	Projected Subtotals	Budget 2020	Subtotals & Sums	Comments	
1	INCOME								
2	ADMINISTRATION								
3	Dividends	INVESTMENTS 6000		15000		15000			
4	Donations	Donations 500		300		500			From donations during membership payment
5	Replacement	500							
6	Association Workshop	1000							
7	Administration Subtotal		8000		15300		15500		
8	MEMBERSHIPS								
9	Clubs	Club Mem Inc 7500		8600		7500			
10	Individuals	Members Athle 66000		75000		60000			Assume 1000 @ \$10 fewer since JOs not local
11	Memberships Subtotal		73500		83600		67500		
12	SANCTIONS	Sanction-local 50000	50000	50000	50000	50000	50000		
13	EVENTS								
14	Pacific Open T&F Champs	OT&F MEET 2100		2200		2100			
15	Pacific Masters T&F Champs	MASTERS MEET 4800		4500		4800			
16	Masters Regional Combined Events	1200				600			Masters TF Chair hoping to arrange this meet
17	Race Walking Champs	630		0		630			
18	Pacific Open/Masters XC	PA XC		13500		15000			Through 2018 not run by Pacific. In 2020, combined with West Region
19	National Club XC					90000			2020
20	NCAA D1 West Prelims T&F	25000		28000					2019
21	NCAA D2 National XC	5000							2019
22	National JO T&F Champs	35000		35000					2019
23	Non-Youth Events Subtotal		73730		83200		113130		
24	Youth Events								
25	Pacific Youth T&F Champs (PAC)	YOUTHCHAMP 22000		18300		18500			
26	Region Combined Events	1500		2400					Region 14
27	Pacific JO T&F	PAJO				24000			
28	Region JO T&F	30000		27100					Region 14
29	Pacific JO Cross Country	PAXC 5000				5000			
30	Region JO Cross Country					7000			Host in even years; Region 14
31	Youth Events Subtotal		58500		47800		54500		
32	PRIZE MONEY								
33	Road Races	Total PM Inc 20150		20150		20150			14 meets. Team prize money only
34	Cross Country	Total PM Inc-XC 10540		10540		10540			10 meets
35	Prize Money Subtotal		30690		30690		30690		
36	COMMITTEES								
37	Equipment	Total Eq Rent In 100	100	2080	2080	100	100		Rental (e.g. Trackmaster, wind gauges); sold camera 2019
38	Awards--Banquet	(new line item)				10000	10000		200 ppl @ \$50
39	LDR--Awards (was Banquet)	2500	2500	2500	2500	2500	2500		
40	Officials								
41	Annual Meeting	Luncheon 960				1540			70 @ \$12 + \$10 to Foundation
42	Clinics	Clinics 1500		1400		1500			
43	Donations	Off Don 3300		1500		1500			From Stanford only; Cal & Sac State now pay officials
44	Rule Book Sales	Rule-Oth 400		1350		400			
45	Officials Subtotal		6160		4250		4940		
46	TOTAL REVENUE		303180	303180	319420	319420	348860	348860	
47	EXPENSES	Expense							
48	FOUNDATION					700			70 @ \$10 from Officials Annual Meeting
49	ADMINISTRATION								
50	Rent	Rent 13200		13200		13200			
51	Office Rental Insurance	1000		1000		1000			
52	Staff	Staff Sal 55000		55000		55000			
53	Phone	PHONE 2400		1500		1500			Landline service was discontinued mid-2019
54	Postage	POSTAGE 800		800		800			
55	Shipping	Shipping 500		500		500			

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56	Supplies	SUPPLIES	300		300		300		
57	Utilities	Utilities	3000		3000		3000		
58	Tax Prep	Tax & Prep	1000		1000		1000		
59	Repairs	Repairs	200		200		200		
60	Bank Fees & Bad Checks		500						
61	Miscellaneous/Equipment	Off Equip	500		500		2500		2 new computers for office @ \$1000
62	Administration Subtotal			78400		77000		79000	
63	MISCELLANEOUS								
64	Board	Board Exp	1600		800		1000		
65	Long Range Planning	LRP Meeting	200		200		200		Dinner for meeting
66	Legal		1000				1000		
67	D&O Insurance		875		0				Add't'l policy wouldn't cover scenarios not covered by Nat'l D&O
68	Miscellaneous Subtotal			3675		1000		2200	
69	EVENTS								
70	Pacific Open T&F Champs	PA Open T&F	1500				3000		Inc. \$300 meet director, combined with Masters meet
71	Pacific Masters T&F Champs	PA Masters T&F	1500				3000		Inc. \$300 meet director, combined with Open meet
72	Masters Regional Combined Events		600				600		Masters TF Chair hoping to arrange this meet
73	Race Walking Champs		625				625		
74	Pacific Open/Masters XC				6000		10000		In 2020, combined with West Region
75	National Club XC						85000		2020
76	NCAA D1 West Prelims T&F	2019 NCAA	25000		28000				2019
77	NCAA D2 National XC		5000						2019
78	National JO T&F Champs		35000		35000				2019
79	Non-Youth Event Subtotal			69225		69000		102225	
80	Youth Events								
81	Pacific Youth T&F Champs	PAC	18450		12700		14950		
82	Region Combined Events	MULTIS	0		2000				Region 14
83	Pacific JO T&F	PAJO					16650		
84	Region JO T&F		15900		15000				Region 14
85	Pacific JO Cross Country	CROSS COUNTR	3575				3575		
86	XC Grand Prix		1500				1500		
87	Region JO Cross Country	REGION XC					4100		Even years, combined with Pacific meet
88	National JO XC (Tent)		1500		1500		2000		Additional heaters in Wisconsin
89	Medical	MEDICAL					4975		Medical at club meets (4x 1-day @ \$400 + 5x 2-day @ \$675)
90	Youth Events Subtotal			40925		31200		47750	
91	PRIZE MONEY								
92	T&F								
93	XC	PM-Pd XC	9940		9940		9940		10 meets
94	Road Racing	PM Pd	19150		19150		19150		14 meets. Team prize money only
95	Prize Money Subtotal			29090		29090		29090	
96	GRAND PRIX								
97	Cross Country	GP XC	4500		4500		4500		Cash purse
98	Race Walking	GP Racewalk	450		450		450		Awards
99	Masters T&F	MaT&F	900		900		900		Awards
100	Road Racing	GP Road Race	16200		16200		16200		Cash purse
101	Track & Field	GP T&F	13500		13500		13500		Cash purse
102	Ultra Running	GP Ultra	4500		4500		4500		Cash purse
103	Grand Prix Subtotal			40050		40050		40050	
104	TRAVEL FUNDS								
105	Masters T&F								
106	Cross Country		1000		1000		1000		To send top XC GP man and woman to USATF National XC
107	National Annual Meeting	Travel Convent	12900		12900		12900		17 @ \$700 (not \$800 since meeting in Reno). \$1000 Caucus meeting.
108	Association Workshop								Combined with Annual Meeting starting 2019
109	Executive Director	Travel JM Exp	300		300		300		
110	Travel Funds Subtotal			14200		14200		14200	
111	COMMITTEES								
112	Athletes		100	100		0	100	100	
113	Audit/Finance								

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114	Awards								
115	Plaques	1900		703		700			
116	Banquet					10000			
117	Hall of Fame	500							HoF recipient accomo combined with new Awards Banquet
118	Awards Subtotal		2400		703		10700		
119	Coaches								
120	Awards	75		75		75			
121	HS Email Address List	450		450		450			
122	Adm	200				200			
123	Coaches Subtotal		725		525		725		
124	Communications								
125	Website	2000							Request moved to Marketing->Digital
126	Manager	COMMUNICATI	3000	3000		3000			
127	Profiles	PROFILES	3000	1200		3000			Increased in 2019 due to World Champs; keep due to Olympics
128	Other	Communicat Co	250	500		250			Race Results Weekly subscription
129	Constant Contact	CONSTANT CON	2400	1700		1700			Yearly fee
130	Communications Subtotal			10650		6400		7950	
131	Equipment								
132	General								
133	Youth	1500		0		1500			
134	Masters								
135	Equipment Subtotal		Equip Comm	1500		0		1500	
136	LDR								
137	Adm	100				100			
138	Awards (was Banquet)	3500		1600		3500			
139	LDR Subtotal			3600		1600		3600	
140	Marketing		Marketing Com	1000	1000	2500	2500		
141	Digital					2000			\$2000 for 2020. Includes Facebook
142	Print					2000			Including for 2020 National Club XC
143	Marketing Subtotal							4000	
144	Masters T&F	100	100			0	100	100	
145	Officials								
146	Awards	Off Awards	700		700		700		
147	Annual Meeting	Officials Annual	960		960		0		
148	Clinics	Off Clinics	2000		500		2000		Increased in 2019 for facility fees due to loss of Serra HS site
149	Dues to National Officials		1000				1000		50 new officials @ \$20; deducted from membership fees
150	Annual Meeting Travel		1400		1400		1400		2 @ \$700 (not \$800 since meeting in Reno)
151	Rule Book Sales	Rule Bks	400		1500		400		
152	Certification Chair Expenses		500				500		Moved \$250 to clinics line item in 2019
153	NOC Awards		600		600		600		Sponsor NOC Crow & Kleeman Awards
154	Officials Subtotal			7560		5660		6600	
155	Open T&F	OT&F Com	100	100		0	100	100	
156	Para Athletics								
157	Adm		100				100		
158	Marketing & Hospitality		250				250		
159	Para Athletics Subtotal			350		0		350	
160	Race Walking		100	100		0	100	100	
161	Youth								
162	Adm	Youth Com	1000		700		700		Committee meetings
163	Meet Support Pay to Clubs		8000		8000		8000		2 meets @ \$4000, PAC and JO Region
164	National Annual Meeting		1100		1100		0		3 funded by other sources; Youth Workshop now part of main sched
165	Youth Subtotal			10100		9800		8700	
166	TOTAL EXPENSES		313850	313850	288728	288728	359740	359040	
167	EXCESS +REVENUE/-LOSS		-10670	-10670	30692	30692	-10880	-10180	