

8:58 AM
01/16/18
Cash Basis

Pacific Association
Balance Sheet
As of January 16, 2018

	<u>Jan 16, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
BANK OF AMERICA CD	52,660.06
BANK OF AMERICA	281,246.43
GNMA-Cash	305,620.78
SMITH BARNEY Ck	34,822.76
Total Checking/Savings	<u>674,350.03</u>
Total Current Assets	<u>674,350.03</u>
TOTAL ASSETS	<u>674,350.03</u>
LIABILITIES & EQUITY	0.00

Pacific Association
Profit & Loss
 January 1, 2017 through January 12, 2018

	Jan 1, '17 - Jan 12, 18
Ordinary Income/Expense	
Income	
GRANTS	6,173.08
ADM-COM-INC	
Off Inc	
Clinics	930.00
Luncheon	730.00
Off Don	2,500.00
Rule-Oth	1,876.00
Total Off Inc	6,036.00
Total ADM-COM-INC	6,036.00
ADM-INC	
Donations	363.93
Sanction-local	86,126.53
Total ADM-INC	86,490.46
EVENTS-INC	
DIVERSITY RELAYS	185.00
2017 USA MEET	35,850.00
2016 JO	6,960.00
20K RACEWALK	425.00
MASTERS MEET	4,923.69
JO Inc	
PAXC	3,710.00
REGION XC	1,321.00
JOREGION	9,130.00
MULTIS	576.00
PAJO	15,091.00
YOUTHCHAMP	16,156.00
Total JO Inc	45,984.00
OT&F MEET	2,093.00
Total EVENTS-INC	96,420.69
INVESTMENTS	8,784.19
LDR BANQUET	3,113.41
MEMBER-INC	
Club Mem Inc	10,600.00
Members Athlete	24,888.03
Members Other	150.00
Online	58,883.40
Total MEMBER-INC	94,521.43
PRIZE INCOME	
SAC10	3,000.00
PM Inc	
BANG MILE	3,000.00
Morgan Hill 5k	3,000.00
STOW LAKE	2,900.00
REACH STAR 5K	3,000.00
MARIN 10K	3,000.00
TURKEYTROT	3,000.00
CIM	3,000.00
CLARKSBURG 30K	3,000.00
EMPIRE	750.00
REDDING	3,000.00
Total PM Inc	27,650.00

Pacific Association
Profit & Loss
 January 1, 2017 through January 12, 2018

	Jan 1, '17 - Jan 12, 18
PM Inc-XC	
BUFFALO CHIPS	825.00
GARIN	600.00
GGPARKI	600.00
PAXCCHAMP	600.00
SANTA CRUZ	945.00
SHORELINE	1,770.00
Total PM Inc-XC	5,340.00
Total PRIZE INCOME	35,990.00
Total Income	337,529.26
Expense	
GRANT	6,598.97
ADM-COM-EXP	
Awards Comm	111.21
Coaches Com	
LIVE SCAN	2,464.00
Coaches Com - Other	40.15
Total Coaches Com	2,504.15
Communicat Com	
FACEBOOK	267.63
CONSTANT CONTACT	3,466.01
WEBSITE	139.50
PROFILES	425.00
COMMUNICATIONS MANAGER	2,700.00
Communicat Com - Other	1,019.90
Total Communicat Com	8,018.04
Equip Comm	160.00
Marketing Com	5,236.71
Officials Expns	
CERTIFICATION	999.67
Officials Annual Meeting	397.50
Off Awards	902.25
Off Clinics	1,350.12
Off Dues	4,680.00
Total Officials Expns	8,329.54
Total ADM-COM-EXP	24,359.65
ADMINISTRATION EXPNS	
BUSINESS CARDS	173.10
Board Exp	1,493.42
LRP Meeting	198.87
Misc Gen Exp	
BANK	641.61
Total Misc Gen Exp	641.61
Office	
PHONE	3,108.20
POSTAGE	800.15
Rent	14,300.00
Repairs	202.15
Staff Sal	55,791.58
SUPPLIES	449.85
Tax & Prep	1,179.68
Utilities	3,440.52
Office - Other	95.00
Total Office	79,367.13

Pacific Association
Profit & Loss
 January 1, 2017 through January 12, 2018

	Jan 1, '17 - Jan 12, 18
Travel	
Workshop	900.00
Travel Convent	17,317.51
Total Travel	18,217.51
Total ADMINISTRATION EXPNS	100,091.64
EVENTS EXP	
JOXC 2018	1,016.74
2018 NCAA	259.24
2019 JO	481.09
DIVERSITY RELAYS	253.75
2017 USA	35,101.65
2016 NCAAXC	800.00
2016 JOT&F	14,200.00
RACEWALK20K	361.30
NCAAXC	84.70
PA Masters T&F	4,150.50
JO Exp	
MEET MANAGEMENT	641.16
MEDICAL	3,237.50
CROSS COUNTRY	3,076.39
JOMANAGEMENT	1,110.03
MULTIS	3,667.56
PAJO	8,820.86
REGION 14	10,682.18
PAC	16,394.16
Total JO Exp	47,629.84
PA Open T&F	2,923.61
Total EVENTS EXP	107,262.42
GRAND PRIX	
GP Road Races	20,045.00
GP T&F	12,300.00
GP Ultra	3,930.00
GP XC	10,093.75
GP Racewalk	556.69
Total GRAND PRIX	46,925.44
INSURANCE	569.00
INVESTMENT	2,889.25
PRIZE EXPENSE	
MILE	2,920.00
OPEN T&F CHAMPS	493.75
PM-Pd XC	
NORCAL	2,610.00
XC SERIES	13,785.00
Total PM-Pd XC	16,395.00
PM Pd	
STOW 5K	2,825.00
STAR5K	2,925.00
FREEDOM FEST 5K	2,900.00
SAC10	2,785.00
TURKEY TROT	2,300.00
CIM	5,750.00
CLARKSBURG 30K	2,745.00
HOULIHANS	70.00
MARIN 10K	3,010.00
XMAS RELAY	2,750.00
Total PM Pd	28,060.00
Total PRIZE EXPENSE	47,868.75

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01/16/18
Accrual Basis

Pacific Association
Profit & Loss
January 1, 2017 through January 12, 2018

	<u>Jan 1, '17 - Jan 12, 18</u>
SPORT COM EXP	
OLDR Com	
LDRBANQUET	4,710.67
Total OLDR Com	4,710.67
OT&F Com	102.84
Youth Com	188.15
Total SPORT COM EXP	5,001.66
 Total Expense	 341,566.78
 Net Ordinary Income	 -4,037.52
 Net Income	 <u><u>-4,037.52</u></u>

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2017 through January 12, 2018

	2016	2017	2018	TOTAL
Ordinary Income/Expense				
Income				
GRANTS	0.00	6,173.08	0.00	6,173.08
ADM-COM-INC				
Off Inc				
Clinics	0.00	930.00	0.00	930.00
Luncheon	0.00	730.00	0.00	730.00
Off Don	0.00	2,500.00	0.00	2,500.00
Rule-Oth	0.00	1,876.00	0.00	1,876.00
Total Off Inc	0.00	6,036.00	0.00	6,036.00
Total ADM-COM-INC	0.00	6,036.00	0.00	6,036.00
ADM-INC				
Donations	0.00	363.93	0.00	363.93
Sanction-local	6,446.88	67,163.15	12,516.50	86,126.53
Total ADM-INC	6,446.88	67,527.08	12,516.50	86,490.46
EVENTS-INC				
DIVERSITY RELAYS	0.00	185.00	0.00	185.00
2017 USA MEET	0.00	35,850.00	0.00	35,850.00
2016 JO	6,960.00	0.00	0.00	6,960.00
20K RACEWALK	0.00	425.00	0.00	425.00
MASTERS MEET	0.00	4,923.69	0.00	4,923.69
JO Inc				
PAXC	2,250.00	1,460.00	0.00	3,710.00
REGION XC	0.00	1,321.00	0.00	1,321.00
JOREGION	0.00	9,130.00	0.00	9,130.00
MULTIS	0.00	576.00	0.00	576.00
PAJO	0.00	15,091.00	0.00	15,091.00
YOUTHCHAMP	0.00	16,156.00	0.00	16,156.00
Total JO Inc	2,250.00	43,734.00	0.00	45,984.00
OT&F MEET	0.00	2,093.00	0.00	2,093.00
Total EVENTS-INC	9,210.00	87,210.69	0.00	96,420.69
INVESTMENTS	0.00	8,784.19	0.00	8,784.19
LDR BANQUET	3,113.41	0.00	0.00	3,113.41
MEMBER-INC				
Club Mem Inc	0.00	10,300.00	300.00	10,600.00
Members Athlete	0.00	24,208.03	680.00	24,888.03
Members Other	0.00	150.00	0.00	150.00
Online	0.00	58,883.40	0.00	58,883.40
Total MEMBER-INC	0.00	93,541.43	980.00	94,521.43
PRIZE INCOME				
SAC10	0.00	3,000.00	0.00	3,000.00
PM Inc				
BANG MILE	0.00	3,000.00	0.00	3,000.00
Morgan Hill 5k	0.00	3,000.00	0.00	3,000.00
STOW LAKE	0.00	2,900.00	0.00	2,900.00
REACH STAR 5K	0.00	3,000.00	0.00	3,000.00
MARIN 10K	0.00	3,000.00	0.00	3,000.00
TURKEYTROT	3,000.00	0.00	0.00	3,000.00
CIM	3,000.00	0.00	0.00	3,000.00
CLARKSBURG 30K	0.00	3,000.00	0.00	3,000.00
EMPIRE	0.00	750.00	0.00	750.00
REDDING	0.00	3,000.00	0.00	3,000.00
Total PM Inc	6,000.00	21,650.00	0.00	27,650.00

Pacific Association
Statement of Cash Receipts and Cash Disbursements
 January 1, 2017 through January 12, 2018

	2016	2017	2018	TOTAL
PM Inc-XC				
BUFFALO CHIPS	0.00	825.00	0.00	825.00
GARIN	0.00	600.00	0.00	600.00
GGPARKI	600.00	0.00	0.00	600.00
PAXCCHAMP	600.00	0.00	0.00	600.00
SANTA CRUZ	0.00	945.00	0.00	945.00
SHORELINE	1,070.00	700.00	0.00	1,770.00
Total PM Inc-XC	2,270.00	3,070.00	0.00	5,340.00
Total PRIZE INCOME	8,270.00	27,720.00	0.00	35,990.00
Total Income	27,040.29	296,992.47	13,496.50	337,529.26
Expense				
GRANT	0.00	6,598.97	0.00	6,598.97
ADM-COM-EXP				
Awards Comm	0.00	111.21	0.00	111.21
Coaches Com				
LIVE SCAN	30.00	2,434.00	0.00	2,464.00
Coaches Com - Other	0.00	40.15	0.00	40.15
Total Coaches Com	30.00	2,474.15	0.00	2,504.15
Communicat Com				
FACEBOOK	0.00	267.63	0.00	267.63
CONSTANT CONTACT	0.00	1,576.01	1,890.00	3,466.01
WEBSITE	0.00	139.50	0.00	139.50
PROFILES	0.00	425.00	0.00	425.00
COMMUNICATIONS MANAGER	0.00	2,700.00	0.00	2,700.00
Communicat Com - Other	750.00	269.90	0.00	1,019.90
Total Communicat Com	750.00	5,378.04	1,890.00	8,018.04
Equip Comm	0.00	160.00	0.00	160.00
Marketing Com	0.00	5,236.71	0.00	5,236.71
Officials Expns				
CERTIFICATION	0.00	999.67	0.00	999.67
Officials Annual Meeting	0.00	397.50	0.00	397.50
Off Awards	0.00	902.25	0.00	902.25
Off Clinics	0.00	1,350.12	0.00	1,350.12
Off Dues	0.00	4,680.00	0.00	4,680.00
Total Officials Expns	0.00	8,329.54	0.00	8,329.54
Total ADM-COM-EXP	780.00	21,689.65	1,890.00	24,359.65
ADMINISTRATION EXPNS				
BUSINESS CARDS	0.00	173.10	0.00	173.10
Board Exp	0.00	1,493.42	0.00	1,493.42
LRP Meeting	0.00	198.87	0.00	198.87
Misc Gen Exp				
BANK	0.00	641.61	0.00	641.61
Total Misc Gen Exp	0.00	641.61	0.00	641.61
Office				
PHONE	103.51	3,004.69	0.00	3,108.20
POSTAGE	0.00	800.15	0.00	800.15
Rent	1,100.00	13,200.00	0.00	14,300.00
Repairs	0.00	202.15	0.00	202.15
Staff Sal	4,291.66	51,499.92	0.00	55,791.58
SUPPLIES	0.00	449.85	0.00	449.85
Tax & Prep	0.00	1,179.68	0.00	1,179.68
Utilities	438.46	3,002.06	0.00	3,440.52
Office - Other	0.00	95.00	0.00	95.00
Total Office	5,933.63	73,433.50	0.00	79,367.13

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2017 through January 12, 2018

	2016	2017	2018	TOTAL
Travel				
Workshop	900.00	0.00	0.00	900.00
Travel Convent	4,500.00	12,817.51	0.00	17,317.51
Total Travel	5,400.00	12,817.51	0.00	18,217.51
Total ADMINISTRATION EXPNS	11,333.63	88,758.01	0.00	100,091.64
EVENTS EXP				
JOXC 2018	0.00	191.14	825.60	1,016.74
2018 NCAA	0.00	0.00	259.24	259.24
DIVERSITY RELAYS	0.00	253.75	0.00	253.75
2017 USA	0.00	35,101.65	0.00	35,101.65
2016 NCAAXC	800.00	0.00	0.00	800.00
2016 JOT&F	14,200.00	0.00	0.00	14,200.00
RACEWALK20K	0.00	361.30	0.00	361.30
NCAAXC	0.00	0.00	84.70	84.70
PA Masters T&F	0.00	4,150.50	0.00	4,150.50
JO Exp				
MEET MANAGEMENT	641.16	0.00	0.00	641.16
MEDICAL	280.00	2,957.50	0.00	3,237.50
CROSS COUNTRY	248.81	2,827.58	0.00	3,076.39
JOMANAGEMENT	1,110.03	0.00	0.00	1,110.03
MULTIS	0.00	3,667.56	0.00	3,667.56
PAJO	0.00	8,820.86	0.00	8,820.86
REGION 14	0.00	10,682.18	0.00	10,682.18
PAC	0.00	16,394.16	0.00	16,394.16
Total JO Exp	2,280.00	45,349.84	0.00	47,629.84
PA Open T&F	0.00	2,923.61	0.00	2,923.61
Total EVENTS EXP	17,280.00	88,331.79	1,169.54	106,781.33
GRAND PRIX				
GP Road Races	20,045.00	0.00	0.00	20,045.00
GP T&F	0.00	12,300.00	0.00	12,300.00
GP Ultra	3,930.00	0.00	0.00	3,930.00
GP XC	10,093.75	0.00	0.00	10,093.75
GP Racewalk	0.00	556.69	0.00	556.69
Total GRAND PRIX	34,068.75	12,856.69	0.00	46,925.44
INSURANCE	0.00	0.00	569.00	569.00
INVESTMENT	0.00	2,889.25	0.00	2,889.25
PRIZE EXPENSE				
MILE	0.00	2,920.00	0.00	2,920.00
OPEN T&F CHAMPS	0.00	493.75	0.00	493.75
PM-Pd XC				
NORCAL	0.00	2,610.00	0.00	2,610.00
XC SERIES	7,340.00	6,445.00	0.00	13,785.00
Total PM-Pd XC	7,340.00	9,055.00	0.00	16,395.00
PM Pd				
STOW 5K	0.00	2,825.00	0.00	2,825.00
STAR5K	0.00	2,925.00	0.00	2,925.00
FREEDOM FEST 5K	0.00	2,900.00	0.00	2,900.00
SAC10	0.00	2,785.00	0.00	2,785.00
TURKEY TROT	2,300.00	0.00	0.00	2,300.00
CIM	2,875.00	2,875.00	0.00	5,750.00
CLARKSBURG 30K	25.00	2,720.00	0.00	2,745.00
HOULIHANS	70.00	0.00	0.00	70.00
MARIN 10K	0.00	3,010.00	0.00	3,010.00
XMAS RELAY	2,750.00	0.00	0.00	2,750.00
Total PM Pd	8,020.00	20,040.00	0.00	28,060.00
Total PRIZE EXPENSE	15,360.00	32,508.75	0.00	47,868.75

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01/16/18
Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January 1, 2017 through January 12, 2018

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>TOTAL</u>
SPORT COM EXP				
OLDR Com				
LDRBANQUET	0.00	4,710.67	0.00	4,710.67
Total OLDR Com	0.00	4,710.67	0.00	4,710.67
OT&F Com	0.00	102.84	0.00	102.84
Youth Com	0.00	188.15	0.00	188.15
Total SPORT COM EXP	0.00	5,001.66	0.00	5,001.66
Total Expense	<u>78,822.38</u>	<u>258,634.77</u>	<u>3,628.54</u>	<u>341,085.69</u>
Net Ordinary Income	<u>-51,782.09</u>	<u>38,357.70</u>	<u>9,867.96</u>	<u>-3,556.43</u>
Net Income	<u><u>-51,782.09</u></u>	<u><u>38,357.70</u></u>	<u><u>9,867.96</u></u>	<u><u>-3,556.43</u></u>