

11:49 AM  
01/12/17  
Cash Basis

**Pacific Association**  
**Balance Sheet**  
**As of January 12, 2017**

	<u>Jan 12, 17</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
BANK OF AMERICA CD	52,660.06
BANK OF AMERICA	300,244.94
GNMA-Cash	305,271.63
SMITH BARNEY Ck	<u>34,822.76</u>
<b>Total Checking/Savings</b>	<u>692,999.39</u>
<b>Total Current Assets</b>	<u>692,999.39</u>
<b>TOTAL ASSETS</b>	<u><b>692,999.39</b></u>
<b>LIABILITIES &amp; EQUITY</b>	<u>0.00</u>

**Pacific Association**  
**Profit & Loss**  
 January 1, 2016 through January 12, 2017

	Jan 1, '16 - Jan 12, 17
Ordinary Income/Expense	
Income	
GRANTS	1,500.00
ADM-COM-INC	
Off Inc	
Clinics	2,567.17
Luncheon	790.00
Off Don	3,500.00
Total Off Inc	6,857.17
Total ADM-COM-INC	6,857.17
ADM-INC	
Donations	14.94
REPLACEMENT	145.00
Sanction-local	98,146.88
Total ADM-INC	98,306.82
Eq Rent Inc	
LYNX	750.00
Eq Rent Inc - Other	75.00
Total Eq Rent Inc	825.00
EVENTS-INC	
2016 NCAA XC	5,643.42
2016 JO	20,271.70
2015 XC	47,464.97
20K RACEWALK	385.00
MASTERS MEET	5,032.14
GWI Inc	33.48
JO Inc	
PAXC	7,690.00
REGION XC	4,000.00
JOREGION	31,750.00
MULTIS	1,580.00
YOUTHCHAMP	23,011.50
Total JO Inc	68,031.50
OT&F MEET	7,610.00
Total EVENTS-INC	154,472.21
INVESTMENTS	11,271.23
MEMBER-INC	
Club Mem Inc	9,685.00
Members Athlete	7,950.00
Online	89,839.23
Total MEMBER-INC	107,474.23
MISCELLANEOUS	1,100.00
PRIZE INCOME	
SAC10	2,840.00
PM Inc	
REACH STAR 5K	3,000.00
FREEDOM 5K	3,000.00
5K4PLAY	3,000.00
MARIN 10K	2,350.00
TURKEYTROT	3,000.00
CIM	6,000.00
CLARKSBURG 30K	3,000.00
EMPIRE	650.00
HUMBOLT	3,000.00
MILE	3,000.00
REDDING	4,500.00
XMAS RELAYS	3,000.00
Total PM Inc	37,500.00

**Pacific Association**  
**Profit & Loss**  
 January 1, 2016 through January 12, 2017

	Jan 1, '16 - Jan 12, 17
<b>PM Inc-XC</b>	
SAN BRUNO	600.00
REBEL XC	1,500.00
BUFFALO CHIPS	900.00
GARIN	600.00
AGGIEXC	1,070.00
GGPARKI	1,200.00
PAXCCHAMP	600.00
SANTA CRUZ	2,040.00
SHORELINE	1,070.00
TAMALPAXC	850.00
XCCHAMP	600.00
<b>Total PM Inc-XC</b>	<b>11,030.00</b>
<b>Total PRIZE INCOME</b>	<b>51,370.00</b>
<b>XC SERIES</b>	<b>100.00</b>
<b>Total Income</b>	<b>433,276.66</b>
<b>Expense</b>	
<b>GRANT</b>	<b>13,400.00</b>
<b>ADM-COM-EXP</b>	
Athlete Comm	
<b>TRAINING GRANTS</b>	<b>1,000.00</b>
<b>Total Athlete Comm</b>	<b>1,000.00</b>
Awards Comm	963.06
Coaches Com	
LIVE SCAN	3,977.64
Coaches Com - Other	76.90
<b>Total Coaches Com</b>	<b>4,054.54</b>
Communicat Com	
WEBSITE	1,971.66
PROFILES	3,000.00
COMMUNICATIONS MANAGER	6,940.00
Communicat Com - Other	290.88
<b>Total Communicat Com</b>	<b>12,202.54</b>
Equip Comm	993.64
Marketing Com	484.34
Officials Expns	
Officials Annual Meeting	308.10
Off Awards	901.15
Off Clinics	519.51
Off Dues	1,210.00
Rule Bks	373.40
<b>Total Officials Expns</b>	<b>3,312.16</b>
<b>Total ADM-COM-EXP</b>	<b>23,010.28</b>
<b>ADMINISTRATION EXPNS</b>	
Board Exp	1,808.12
LRP Meeting	480.92
Misc Gen Exp	
BANK	613.40
<b>Total Misc Gen Exp</b>	<b>613.40</b>

**Pacific Association**  
**Profit & Loss**  
 January 1, 2016 through January 12, 2017

	Jan 1, '16 - Jan 12, 17
<b>Office</b>	
Off Equip	311.83
PHONE	2,471.89
POSTAGE	525.50
Rent	13,200.00
Repairs	1,414.46
Shipping	215.55
Staff Sal	50,299.95
SUPPLIES	141.25
Tax & Prep	942.98
Utilities	3,158.30
<b>Total Office</b>	72,681.71
<b>Travel</b>	
Workshop	1,000.00
Travel Convent	17,722.61
<b>Total Travel</b>	18,722.61
<b>Total ADMINISTRATION EXPNS</b>	94,306.76
<b>EVENTS EXP</b>	
2017 USA	967.25
2016 NCAAXC	5,547.36
2016 JOT&F	16,808.98
2015 XC CHAMPS	20,593.19
RACEWALK20K	384.34
PA Masters T&F	1,733.84
Equipment Exp	7.00
JO Exp	
MEET MANAGEMENT	6,226.00
COACH O	125.00
REGION XC	1,661.66
MEDICAL	4,351.25
CROSS COUNTRY	5,113.62
JOMANAGEMENT	3,774.00
MULTIS	4,199.58
REGION 16	20,959.34
PAC	13,970.83
<b>Total JO Exp</b>	60,381.28
PA Open T&F	5,752.52
<b>Total EVENTS EXP</b>	112,175.76
<b>GRAND PRIX</b>	
GP Road Races	15,000.00
GP T&F	15,400.00
GP Ultra	5,010.00
GP XC	8,000.00
GP Racewalk	380.00
<b>Total GRAND PRIX</b>	43,790.00
<b>INSURANCE</b>	573.00
<b>MEM-EXP</b>	
Mem Bad Check	32.00
<b>Total MEM-EXP</b>	32.00
<b>PRIZE EXPENSE</b>	
MILE	2,740.00
PM-Pd XC	
SAN BRUNO	900.00
NORCAL	3,590.00
XC SERIES	7,415.00
<b>Total PM-Pd XC</b>	11,905.00

**Pacific Association**  
**Profit & Loss**  
January 1, 2016 through January 12, 2017

	<u>Jan 1, '16 - Jan 12, 17</u>
<b>PM Pd</b>	
FREEDOM FEST 5K	2,850.00
CCC12K	25.00
BRISBANE 5K	2,925.00
5K4PLAY	2,950.00
SAC10	2,540.00
TURKEY TROT	2,900.00
CIM	2,715.00
CLARKSBURG 30K	2,845.00
HUMBOLT HALF	2,885.00
MARIN 10K	2,275.00
REDDING	210.00
<b>Total PM Pd</b>	<u>25,120.00</u>
<b>Total PRIZE EXPENSE</b>	39,765.00
<b>SPORT COM EXP</b>	
M T&F Com	246.00
OLDR Com	
LDRBANQUET	957.00
<b>Total OLDR Com</b>	957.00
RW Com	73.21
Youth Com	626.43
<b>Total SPORT COM EXP</b>	<u>1,902.64</u>
<b>Total Expense</b>	<u>328,955.44</u>
<b>Net Ordinary Income</b>	<u>104,321.22</u>
<b>Net Income</b>	<u><u>104,321.22</u></u>

**Pacific Association**  
**Profit & Loss by Class**  
 January 1, 2016 through January 12, 2017

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>Unclassified</u>	<u>TOTAL</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
GRANTS	0.00	1,500.00	0.00	0.00	1,500.00
ADM-COM-INC	0.00	6,857.17	0.00	0.00	6,857.17
ADM-INC	45.00	62,625.00	35,636.82	0.00	98,306.82
Eq Rent Inc	750.00	75.00	0.00	0.00	825.00
EVENTS-INC	42,398.45	112,073.76	0.00	0.00	154,472.21
INVESTMENTS	0.00	11,271.23	0.00	0.00	11,271.23
MEMBER-INC	0.00	96,930.48	10,543.75	0.00	107,474.23
MISCELLANEOUS	1,000.00	100.00	0.00	0.00	1,100.00
PRIZE INCOME	4,090.00	47,280.00	0.00	0.00	51,370.00
XCSERIES	0.00	100.00	0.00	0.00	100.00
<b>Total Income</b>	<u>48,283.45</u>	<u>338,812.64</u>	<u>46,180.57</u>	<u>0.00</u>	<u>433,276.66</u>
<b>Expense</b>					
GRANT	0.00	13,400.00	0.00	0.00	13,400.00
ADM-COM-EXP	2,547.98	20,462.30	0.00	0.00	23,010.28
ADMINISTRATION EXPNS	8,646.41	85,660.35	0.00	0.00	94,306.76
EVENTS EXP	20,593.19	90,670.32	912.25	0.00	112,175.76
GRAND PRIX	23,900.00	19,890.00	0.00	0.00	43,790.00
INSURANCE	0.00	0.00	573.00	0.00	573.00
MEM-EXP	0.00	32.00	0.00	0.00	32.00
PRIZE EXPENSE	14,380.00	25,385.00	0.00	0.00	39,765.00
SPORT COM EXP	246.00	1,656.64	0.00	0.00	1,902.64
<b>Total Expense</b>	<u>70,313.58</u>	<u>257,156.61</u>	<u>1,485.25</u>	<u>0.00</u>	<u>328,955.44</u>
<b>Net Ordinary Income</b>	<u>-22,030.13</u>	<u>81,656.03</u>	<u>44,695.32</u>	<u>0.00</u>	<u>104,321.22</u>
<b>Net Income</b>	<u><u>-22,030.13</u></u>	<u><u>81,656.03</u></u>	<u><u>44,695.32</u></u>	<u><u>0.00</u></u>	<u><u>104,321.22</u></u>