

Approved 2016 Budget 9/22/15

Line No.		Rev. 6	9/16/14	Projected	Subtotals	Draft	Subtotals	Changes from		
		Approved Budget 2015	Subtotals & Sums 2015	Year End 2015	& Sums 2015	Budget 2016	& Sums 2016	2015-2016	+ 2016 lower - 2016 higher	Comments/Explanation
1	INCOME									
2	ADM INC									
3	a. DIVIDENDS	4000						4000		Not forecast
4	b. DONATIONS	500		100		500		0		
5	c. INTEREST	100						100		
6	d. INVESTMENTS	5540		4000				5540		Not forecast
7	e. SPONSORSHIPS/GRANTS							0		
8	f. REPLACEMENT	400				500		-100		
9	g. MISCELLANEOUS			250				0		
	h. Association Workshop					1000				
10	Administrative Subtotal		10540		4350		2000	8540		No Dividends or investment income
11	MEMBERSHIPS							0		
12	a. CLUBS	8000		8600		8500		-500		
13	b. INDIVIDUALS							0		
14	1. Members Cash	8800		26000		6000		2800		Split /forecast
15	2. Online	70000		52800		75000		-5000		
16	Membership Subtotal		86800		87400		89500	-2700		More members
17	SANCTIONS	50000	50000	75000	75000	75000	75000	-25000		
18	EVENTS INC									
19	a. US National T&F Championship							0		
20	b. GOLDEN WEST INVITATIONAL			8500		6000		-6000		
21	c. OPEN T&F CHAMPIONSHIP	3000		2000		3500		-500		
22	d. West Regional T&F Championship	0						0		
23	e. MASTERS T&F CHAMPIONSHIPS	4000		4604		4000		0		
23a	e.1 Masters Regional Combined Events					600		-600		Equal Expense so neutral
23b	e.2 Western Hemisphere Isosathlon					500		-500		Equal Expense so neutral
24	f. Open XC MEETS							0		
24a	f.1 Regional XC							0		
25	g. RACE WALK CHAMPIONSHIPS	630				630		0		
26	h. USA Paralympic T&F Champships	0						0		
27	i. Coaches Clinic	0						0		
28	j. National XC 2015	81800		82000		0		81800		2015 Item only
29	k. NCAA XC							0		
29a	l. Club Nationals							0		
29b	m. National JO Championship 2016					35000				2016 Item only
29c	n. May Qualifying Meet									
30	Non Youth Event Subtotal		89430		97104		50230	39200		
31	I. YOUTH TRACK MEETS							0		
32	1. Shepard-Shor	0		0		0		0		
33	2. PAYouth Champ	19500		20587		20800		-1300		
34	3. PA SubBatam Champ					0		0		
35	4. Region Combined	500		990		500		0		
36	5. PA JO	20200		18500				20200		2015 Item only
37	6. Region T&F JO	14300		9300		25000		-10700		More entries
38	7.PA JO Cross Country	4000		4500		4500		-500		
39	8. Region JO Cross Country					5000		-5000		Alternate Years
40	Youth Committee Subtotal		58500		53877		55800	2700		
41	Events Total							0		
42	COMMITTEE INCOME									
43	a. EQUIPMENT RENTAL	250				100		150		
44	b.LDR							0		
45	1.Banquet	1100				1100		0		
46	c. OFFICIALS REVENUE							0		
47	1..Annual Meeting	800				800		0		
48	2.Clinics	3000		3665		1500		1500		
49	3.Donations	4800		3000		4300		500		
50	4.Rule Books Sales	2800		2698		2000		800		
51	5.Other					1500		-1500		
52	Official Subtotal		11400		9363		10100	1300		
53	Administrative Committees Subtotal		250		0		100	150		
54	Sport Committees Subtotal		1100		0		1100	0		
55	Committee Subtotal							0		
56	PRIZE MONEY INCOME							0		
57	a. ROAD RACES	40500		40500		43500		-3000		More expected
58	b. CROSS COUNTRY	10540		10500		10540		0		
59	c. XC Series							0		
60	Prize Money Subtotal		51040		51000		54040	-3000		

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								2015-2016		Comments/Explanation
61	TOTAL REVENUE	359060	359060	378094	378094	337870	337870	21190		Less income XC Meet vs JO
	EXPENSES									
62	FOUNDATION									
63	a. T&F Athlete Grants	9000		8000		11000		-2000		
64	b. Marathon & RW Athlete Grants	3000		4000		0		3000		
65	c. Coaches Grants	0				1000		-1000		
66	d. Other Grants							0		
67	e. Operating expenses							0		
68	Foundation Subtotal		12000		12000		12000	0		
69	ADMINISTRATION									
70	a. Rent	13200		13200		13200		0		
71	b. Office Insurance	500						500		
72	c. Staff	48400		48400		49900		-1500		
73	d. Phone, Postage, Shipping	1800						1800		
74	1. Phone	2400		2500		2400		0		
75	2. Postage	800		725		800		0		
76	3. Shipping	800		500		500		300		
77	4. Supplies	300		300		300		0		
78	5. Utilities	2500		3000		3000		-500		
79	6. Tax Prep	500		900		1000		-500		
80	7. Repairs	250				200		50		
80a	8. Copying							0		
81	e. Bank Fees & bad checks	250		1000		1000		-750		
82	f. Miscellaneous/Equipment	1000		500		500		500		
83	Administration Subtotal		72700		71025		72800	-100		
84	MEMBERSHIPS									
85	a. Club Fees							0		
86	b. Individual Memberships	0						0		
86a	c. Bad checks Member							0		
87	Membership Subtotal		0		0		0	0		
88	Rental Insurance	2000	2000	2000	2000	1000	1000	1000		
89	MISCELLANEOUS									
90	a. Legal	1000				1000		0		
91	b. Investment Gain/Lost	1000		4000				1000		
92	k. DO Insurance	0				875		-875		
93	Other Subtotal		2000		4000		1875	125		
94	EVENTS									
95	a. USATF Outdoor 2014							0		
96	b. USATF XC 2015	85337		85337				85337		2015 only
97	c. Golden West Invitational			8500		6000		-6000		in=out so neutral
98	d. Open T&F Championships	3500		3650		3500		0		
99	e. Masters T&F Championships	3750		2400		3750		0		
99a	e.1 Masters Regional Combined Events					600		-600		aded income so neutral
99b	e.2 Western Hemisphere Isosathlon					500		-500		any income so neutral
100	f. Disabled Championships	500						500		
101	g. RW Championships	550				625		-75		
102	h. Open XC							0		
103	i. USA ParaOlympic T&F Champs							0		
104	j. West Regional T&F Champs	0						0		
105	k. NCAA XC							0		
105a	l. May Qualifying meet					2000		-2000		
105b	m. 2016 JO T&F National Champ			450		35000		-35000		2016 item
106	Non Youth Event Subtotal		93637		100337		51975	41662		XC vs JO
107	l. Youth Championships							0		
108	1. Shor/Sheppard	0				0		0		
109	2. PA Youth Championship	13675		11000		16500		-2825		More expected Updated 9/20
110	3. PA SubBantam							0		
111	4. Region Combined	4250		1710		5150		-900		exp vs 500 income, Updated 9/2
112	5. PA JO (top 8, 12)	11675		10675				11675		
113	6. Region JO T&F (top 3)	11550		10550		14500		-2950		
114	7. PA XC	2275		2575		3200		-925		
114a	7a. XC Grand Prix			775		1500		-1500		
115	8. Region XC					2425		-2425		Alternate Years
116	9. National JO XC (Tent)	1400		700		800		600		

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117	10. Medical	2600		2800		2800			-200	
118	11. Coach O	1500		1500		1500			0	
118a	11a. Other									
119	12. Concession Insurance	0							0	
120	Youth Event Subtotal		48925		42285		48375		550	not include club support , Line 208
121	Events Total								0	
122	PRIZE MONEY								0	
123	a. T&F								0	
124	b. XC	9940		9940		9940			0	
125	c. Road Racing	39150		39150		42050			-2900	
125a	d. Mile								0	
126	Prize Money Subtotal		49090		49090		51990		-2900	Increase in income so neutral
127	GRAND PRIX(S)								0	
128	a. Cross Country	4000		4000		5000			-1000	
129	b. Race Walking	400		400		500			-100	
130	f. Master's T&F					1000			-1000	Inc. Travel (139) and adm. (183)
131	c. Road Racing	15000		15000		18000			-3000	Why
132	d. Track & Field	15000		15000		15000			0	
133	e. Ultra Running	4000		4000		7000			-3000	inc. up to \$2000 for updated scoring
134	Grand Prix Subtotal		38400		38400		46500		-8100	Increase paid fees and ultra GP scoring
135	TRAVEL FUNDS								0	
136	a. Junior Nationals	1500		0		1000			500	
137	b. Open Nationals	2000		0		3000			-1000	
138	c. Indoor Nationals	500		0					500	
139	d. Masters T&F	250		0						inc. in line 130
140	e. Road Racing	1000		1000		1000			0	
141	f. Cross Country	1000		0		1000			0	
142	g. Ultra	0				0			0	
143	h. Annual National Meeting	16000		16000		18000			-2000	Extra one time for Florida
144	i. Association Workshop	600		600		0			600	inc. in line 130
144a	j. Director			300		300			-300	
145	Travel Funds Subtotal		22850		17900		24300		-1450	
146	COMMITTEES								0	
147	a. Athletes								0	
148	1. Track & Field Grants								0	
149	2. Marathon/RW Grants								0	
150	3. Adm	500		250		100			400	
150a	4. Mileage Meetings					600			-600	High, expect \$150 per person
150b	5. Food Annual Meeting					200			-200	
150c	6. Hats/Shirts Grant/GP/Qualifier					600			-600	
151	Athlete Subtotal		500		250		1500		-1000	See added expenses above
152	b. Audit/Finance	250							250	
153	c. Awards	1000		1000		1500			-500	
154	d. Board	2000		2000		2000			0	
155	e. Coaches								0	
156	1. Scans	3500		2889		3000			500	
157	2. Grants								0	
158	3. Awards	50				75			-25	
158a	3.a Youth Clinic									
159	4. HS Email Addresses	550				450			100	
160	5. Adm	250				0			250	
161	Coaches Subtotal		4350		2889		3525		825	
162	f. Communications								0	
163	1. Website	4000		3200		500			3500	
164	2. Manager	1000		500		3000			-2000	
165	3. Profiles	1000		1000		3000			-2000	
166	4. Other	550		200					550	
167	5. Constant Contact	2400				2400			0	
168	Communications Subtotal		8950		4900		8900		50	
169	g. Disabled Adm	250				100			150	
170	h. Equipment									
170a	1. General	250				3000			-2750	TrackMaster
170b	2. Youth	1000		6000		500			500	Misc Equip Replacement 2016, Audio 2015
171	i. LDR Adm	250				100			150	
172	1. Banquet	1100		1100		1100			0	
173	2 Cross Country Adm	250				100			150	

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174	3.Masters LDR Adm	250				100			150	
175	LDR Subtotal		1850		1100		1400	450		Green improvement, Red decrease
176	j. Long Range Planning	150		150		200		-50		
177	k. Marketing	200						200		
178	1. Advertising					1500		-1500		
179	2. Sponsorship					0		0		
180	3. School Banners					0		0		
181	4. Membership/Club Printing					0		0		
182	Marketing Subtotal		200		0		1500	-1300		Advertizin
183	l. Masters T&F Adm	250				100		150		
184	1. Committee	600						600		moved to 99a
185	2. Equipment	1000						1000		
186	m. Membership	200						200		
187	n. Officials							0		
188	1. Awards	600		600		700		-100		
189	2. Annual Meeting	800		800		800		0		
190	3. Clinics	2600		1946		2600		0		
191	4. Dues to National Officials	750		930		3250		-2500		New Olympiad assume 166 existing officials + Incremental 50 new officials vs just new officials in 2015
192	5. Liability Insurance	0				1000		-1000		
193	6. Misc/Conv. Travel extra	1600				1800		-200		
194	7. Newsletter	100				100		0		
195	8. Rulebooks	3400		1423		2000		1400		
196	9. Certification Chair Expenses	750				750		0		
197	10. Sponsor NOC Crow Award	300				350		-50		Inc. shipping
198	Officials Subtotal		10900		5699		13350	-2450		New Olympiad NOC charge
199	o. Open T&F Adm	50				100		-50		
200	1. Marketing	200				0		200		
201	p. Race Walking Adm	250				75		175		
202	q. Medical Servies Adm	250						250		
203	r. Youth							0		
204	1. Youth Adm	1000		1000		1000		0		
205	2.Youth Athlete Clinic							0		
206	3. Equipment									Added \$500 and moved all to 170b
207	4. Committee Member Shirts							0		
208	5. Meet Support Pay to Clubs	12000		12000		12000		0		2000 For XC plus upper 2015
209	6. Meetings/Annual National Meeting	500		500		1300		-800		900+2*200
210	Youth Subtotal		13500		13500		14300	-800		One more at annual meeting
211	Committees Subtotal									
212	Other Sports Committees Subtotal		2600		0		275	2325		
213	Other Administrative Committees Subtotal		5100		9150		7300	-2200		
								0		
214	TOTAL EXPENSES	389552	389552	374525	374525	362865	362865	26687		Less expenses
215	EXCESS REVENUE/LOSS	-30492	-30492	3569	3569	-24995	-24995	-5497		Less than last year.
	Approved Date	9/16/2014		8/30/2015		9/22/2015				
		Less West Region		GEK		GEK				
		in and out								As approved by BOA with Masters, Youth,LDR and Officials changes.