

2017 USATF-Pacific budget (approved 20 Sept'16)

	2016 Budget	2016 Subtotals & Sums	Projected Year End 2016	Subtotals & Sums 2016	2017 Budget	2017 subtotals	Changes from 2016-2017 +2017 Lower - 2017 higher	Comments	Big Diff.	Less/More
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42	COMMITTEE INCOME										
43	a. EQUIPMENT RENTAL	100				100		0	Track Master +100		
44	b.LDR							0			
45	1. Banquet	1100				1100		0	Equal Expenses Line 112		
45a	c. Marketing								Added 9/20/16		
45b	1. Advertizing					0		0	Place holder		
46	d. OFFICIALS REVENUE							0			
47	1..Annual Meeting	800				800		0	one rep		
48	2.Clinics	1500				3000		-1500	More Clinics		
49	3.Donations	4300		3000	3000	3300		1000	Cal now paying officials		
50	4.Rule Books Sales	2000				2000		0			
51	5.Other	1500						1500			
52	Official Subtotal		10100	7500	7500		9100	1000	Domations		
53	Administrative Committees Subtotal		100				100	0			
54	Sport Committees Subtotal		1100				1100	0			
55	Committee Subtotal							0			
56	PRIZE MONEY INCOME							0			
57	a. ROAD RACES	43500				37500		6000	1250 to travel		
58	b. CROSS COUNTRY	10540				10540		0			
59	c. XC Series							0			
60	Prize Money Subtotal		54040	54000	54000		48040	6000	Less from Road Races	7250	less income
61	TOTAL REVENUE	337870	337870	317600	317600	324270	324270	13600	Golden West and Road Races	39850	less income
	EXPENSES										
62	FOUNDATION										
63	a. T&F Athlete Grants	11000		11000		5000		6000	Where come from? 11000		
63a	aa. Master Athletes										
64	b. Marathon & RW Athlete Grants	0						0			
65	c. Coaches Grants	1000		900				1000	Where come from? 1000 No		
66	d. Other Grants							0			
67	e. Operating expenses							0			
68	Foundation Subtotal		12000		11900		5000	7000	Where funds fdor Foundation?		
69	ADMINISTRATION							0			
70	a. Rent	13200		13200		13200		0			
71	b. Office Insurance							0			
72	c. Staff	49900		49900		51500		-1600	Fee increase 3.2%		
73	d. Phone, Postage, Shipping							0			
74	1. Phone	2400		2400		2400		0			
75	2. Postage	800		800		800		0			
76	3.Shipping	500		500		500		0			
77	4.Supplies	300		300		300		0			
78	5. Utilities	3000		3000		3000		0			
79	6. Tax Prep	1000		1000		1000		0			
80	7.Repairs	200		200		200		0			
80a	8.Copying							0			
81	e. Bank Fees & bad checks	1000		1000		1000		0			
82	f. Miscellaneous/Equipment	500		500		500		0			
83	Administration Subtotal		72800		72800		74400	-1600	Fee increase 3.2%		

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84	MEMBERSHIPS							0			
85	a.Club Fees							0			
86	b.Individual Memberships							0			
86a	c.Bad checks Member							0			
87	Membership Subtotal		0				0	0			
88	Rental Insurance	1000	1000	1000	1000	1000		0			
89	MISCELLANEOUS							0			
90	a. Legal	1000		0		1000		0			
91	b. Investment Gain/Lost							0			
92	k. DO Insurance	875	1875	0		875		0			
93	Other Subtotal				0			0			
94	EVENTS							0			
95	a. USATF Outdoor 2014					35000		-35000	Balanced by income		
96	b. USATF XC 2015							0			
97	c. Golden West Invitational	6000		0				6000	No Longer our meet		
98	d. Open T&F Championships	3500		6000		3800		-300	inc \$300 meet director		
99	e. MastersT&F Championships	3750		2500		4050		-300	inc \$300 meet director		
99a	e.1 Masters Regional Combined Events	600				600		0	Move to170c +100		
99b	e.2 Western Hemisphere Isosathlon	500				500		0			
100	f. Disabled Championships							0			
101	g. RW Championships	625		625		625		0			
102	h. Open XC							0			
103	i. USA ParaOlympic T&F Champs							0			
104	j. West Regional T&F Champs							0			
105	k. NCAA XC							0			
105 a	l. May Qualifying meet	2000		0				2000			
105b	m. 2016 JO T&F National Champ	35000		35000				35000	No Meet		
106	Non Youth Event Subtotal		51975		44125		47450	4525	Golden West		
107	l. Youth Championships							0			
108	1. Shor/Sheppard	0				0					
109	2. PA Youth Championship	16500		14000		14300		2200			
110	3. PA SubBantam							0			
111	4. Region Combined	5150		4500		4300		850			
112	5. PA JO Championship					13700		-13700	Last year was Region 16 Meet		
113	6. Region JO T&F (top 3)	14500		20000		12050		2450			
114	7. PA XC	3200		3200		3575		-375			
114a	7a. XC Grand Prix	1500		1500		1500		0			
115	8. Region XC	2425		2400				2425	Alt. Year		
116	9. National JO XC (Tent)	800		800		700		100			
117	10. Medical	2800		5000		5000		-2200	Increase to \$5000 since that was cost this year.		
118	11. Fee Req Software	1500		1500		1500		0			
118a	11a. Other							0			
119	12. Concession Insurance							0			
120	Youth Event Subtotal		48375		52900		56625	-8250	PA Championship		
121	Events Total							b			
122	PRIZE MONEY							0			
123	a.T&F							0			
124	b. XC	9940		9940		9940		0			
125	c.Road Racing	42050		42050		36250		5800	Remainer from Payments		
125a.	d.Mile							0			

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Line No.											
126	Prize Money Subtotal		51990		51990		46190	5800	Road Races	5800	less expense
127	GRAND PRIX(S)							0			
128	a. Cross Country	5000		5000		5000		0			
129	b. Race Walking	500		500		500		0			
130	f. Master's T&F	1000		1000		1000		0			
131	c. Road Racing	18000		18000		18000		0			
132	d. Track & Field	15000		15000		15000		0			
133	e. Ultra Running	7000		5000		5000		2000	Inc Travel Funds #142		
134	Grand Prix Subtotal		46500		44500		44500	2000		2000	less expense
135	TRAVEL FUNDS							0			
136	a. Junior Nationals	1000		0				1000	Local Meet		
137	b. Open Nationals	3000		0				3000	Local Meet		
138	c. Indoor Nationals							0			
139	d. Masters T&F	5000		1000					Added in Summer 2016 to 2015		
140	e. Road Racing	1000		500		1250		-250	1250 from Prize money, Line 55		
141	f. Cross Country	1000		500		1000		0			
142	g. Ultra	0				0		0	Now part of 128		
143	h. Annual National Meeting	18000		18000		16000		2000	Decrease to 2000for 20 @800		
144	i. Association Workshop	0				800		-800	Add 200 to match National reimbursement		
144a	j. Director	300				300		0			
145	Travel Funds Subtotal		29300		20000		19350	9950			
146	COMMITTEES							0			
147	a. Athletes							0			
148	1. Track & Field Grants							0			
149	2. Marathon/RW Grants							0			
150	3. Adm	100				235		-135	Stamps		
150a	4. Mileage Meetings	600		50		600		0			
150b	5. Food Annual Meeting	200				200		0			
150c	6. Hats/Shirts Grant/GP/Qualifier	600				600		0			
151	Athlete Subtotal		1500		50		1635	-135	Stamps for correspondence		
152	b. Audit/Finance							0			
153	c. Awards	1500				1900		-400	Request to cover additional awards		
153a	Awards Adm Expense					500		-500	To cover Hall of Fame Accomodations and recipient snacks		
154	d. Board	2000		1600		1600		400			
155	e. Coaches							0			
156	1. Scans	3000		4000		3500		-500	More coaches		
157	2. Grants							0	now under Foundation		
158	3. Awards	75		75		75		0			
159	4. HS Email Addresses	450		450		400		50	Reduced		
160	5. Adm	0				200		-200	For Minimal costs incurred.		
161	Coaches Subtotal		5525		6125		4175	1350	Scans		
162	f. Communications							0			
163	1. Website	500		1580		1560		-1060	Higher for reliability, change vendor		
164	2. Manager	3000		3000		3000		0			
165	3. Profiles	3000		2000		3000		0	Less since Non Olympic year		
166	4. Other	96						96			
167	5. Constant Contact	2400		2400		2400		0			
168	Communications Subtotal		8996		8980		9960	-964			
169	g. Disabled Adm	100				100		0	Added		
170	h. Equipment							0			
170a.	1. General	3000		2700	2700	5025		-2025	W&M		
170b.	2. Youth	500				500		0			

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170c.	3. Masters			1200	1200			0			
171	i. LDR Adm	100				2250		-2150	inc . 2000 for updated scoring		
172	1. Banquet	1100		480		1100		0	Income balance Line 45+N144		
173	2 Cross Country Adm	100				250		-150	Same org Budget 2016		
174	3.Masters LDR Adm	100				250		-150	Same org Budget 2016		
175	LDR Subtotal		1400		480		3850	-2450	Scoring Program		
176	j. Long Range Planning	200				200		0			
177	k. Marketing							0			
178	1. Advertising	1500						1500			
179	2. Sponsorship	0						0			
180	3. School Banners	0						0			
181	4. Membership/Club Printing	0						0			
182	Marketing Subtotal		1500				0	1500	Marketing Manager		
183	l. Masters T&F Adm	100				100		0	Added		
184	1. Committee					600		-600			
185	2. Equipment							0	moved to 170.c		
185a	Masters Subtotal		100				700	-600	Committee adm		
186	m. Membership										
187	n. Officials										
188	1. Awards	700		700		700		0			
189	2. Annual Meeting	800		800		800		0			
190	3. Clinics	2600		520		2600		0			
191	4. Dues to National Officials	3250		580		1000		2250	New 50 officials @20 each		
192	5. Liability Insurance	1000		0		3000		-2000	Added 9/20 Approved		
193	6. Misc/Conv. Travel extra	1800		1600		1600		200	2@800		
194	7. Newsletter	100				100		0			
195	8. Rulebooks	2000		375		2000		0			
196	9. Certification Expenses	750				6700		-5950	Recertification 310@20		
197	10. Sponsor NOC Crow Award	350		350		300		50			
198	Officials Subtotal		13350		4925		18800	-5450	Recert Payment to National	6700	more expense
199	o. Open T&F Adm	100				100		0			
200	1. Marketing	0						0			
201	p. Race Walking Adm	75				75		0			
202	q. Medical Servies Adm							0			
203	r. Youth							0			
204	1. Youth Adm	1000				1000		0			
205	2.Youth Athlete Clinic							0			
206	3. Equipment							0	see 170 b. for m 500		
207	4. Committee Member Shirts							0			
208	5. Meet Support Pay to Clubs	12000		12000		12000		0			
209	6. Meetings/Annual National Meeting	1300				1200		100			
210	Youth Subtotal		14800		12000		14700	100			
211	Committees Subtotal							0			
	Other Sports Committees Subtotal		200				200	0			
213	Other Administrative Committees Subtotal		4775				9300	-4525		13600	Income decrease
214	TOTAL EXPENSES	367961	367961	335675	335675	356835	356835	11126		-11126	Expense increase
215	EXCESS REVENUE/LOSS	-30091	-30091	-18075	-18075	-32565	-32565	2474		2474	Diff inc exp
										30091	loss in 2016
	Approved Date	9/22/2015					9/20/2016			-32565	loss in 2017
	As approved by BOA with Masters, Youth,LDR and Officials changes.										