

1:25 PM
01/16/16
Cash Basis

Pacific Association
Balance Sheet
As of December 31, 2015

	<u>Dec 31, 15</u>
ASSETS	
Current Assets	
Checking/Savings	
BANK OF AMERICA CD	52,660.06
BANK OF AMERICA	207,527.43
GNMA-Cash	294,053.07
SMITH BARNEY Ck	<u>34,822.76</u>
Total Checking/Savings	589,063.32
Total Current Assets	<u>589,063.32</u>
TOTAL ASSETS	<u>589,063.32</u>
LIABILITIES & EQUITY	<u>0.00</u>

Pacific Association
Profit & Loss
 January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
Income	
ADM-COM-INC	
Off Inc	
Clinics	3,665.00
Luncheon	770.00
Off Don	2,875.00
Rule-Oth	2,689.00
Total Off Inc	9,999.00
Total ADM-COM-INC	9,999.00
ADM-INC	
Donations	84.30
Int Inc	49.25
Misc Inc	250.00
REPLACEMENT	56.00
Sanction-local	79,902.50
Total ADM-INC	80,342.05
EVENTS-INC	
2015 XC	13,250.00
2014 USA MEET	-154.78
20K RACEWALK	615.00
MASTERS MEET	4,603.64
GWI Inc	9,488.21
JO Inc	
PAXC	5,864.75
REGION XC	1,988.70
JOREGION	10,295.00
MULTIS	990.00
PAJO	22,198.00
YOUTHCHAMP	20,787.00
Total JO Inc	62,123.45
OT&F MEET	2,200.00
Total EVENTS-INC	92,125.52
INVESTMENTS	8,006.93
MEMBER-INC	
Club Mem Inc	9,445.00
Members Athlete	25,857.42
Online	65,266.78
Total MEMBER-INC	100,569.20
PRIZE INCOME	
BRISBANE5K	3,000.00
SAC10	3,000.00
PM Inc	
FREEDOM 5K	3,000.00
CC12K	3,000.00
5K4PLAY	2,595.00
MARIN 10K	3,000.00
TURKEYTROT	3,000.00
CIM	3,000.00
CLARKSBURG 30K	3,000.00
EMPIRE	650.00
HUMBOLT	3,000.00
MILE	2,865.00
REDDING	4,500.00
XMAS RELAYS	3,000.00
Total PM Inc	34,610.00

Pacific Association
Profit & Loss
 January through December 2015

	Jan - Dec 15
PM Inc-XC	
SAN BRUNO	1,500.00
BUFFALO CHIPS	825.00
GARIN	600.00
GGPARKI	700.00
Presidio	600.00
TAMALPAXC	1,500.00
Total PM Inc-XC	5,725.00
Total PRIZE INCOME	46,335.00
XC SERIES	300.00
Total Income	337,677.70
Expense	
GRANT	10,000.00
ADM-COM-EXP	
Awards Comm	1,396.60
Coaches Com	
LIVE SCAN	3,489.00
Coaches Com - Other	331.69
Total Coaches Com	3,820.69
Communicat Com	
CONSTANT CONTACT	1,638.00
WEBSITE	2,344.93
PROFILES	750.00
COMMUNICATIONS MANAGER	600.00
Communicat Com - Other	275.88
Total Communicat Com	5,608.81
Equip Comm	127.98
Marketing Com	49.16
Officials Expns	
Officials Annual Meeting	416.77
Off Awards	255.01
Off Clinics	2,510.19
Off Dues	1,355.00
Rule Bks	1,422.74
Total Officials Expns	5,959.71
Total ADM-COM-EXP	16,962.95
ADMINISTRATION EXPNS	
BUSINESS CARDS	218.79
Board Exp	2,267.71
LRP Meeting	87.67
Misc Gen Exp	
BANK	1,235.26
Total Misc Gen Exp	1,235.26
Office	
Off Equip	355.59
PHONE	2,767.89
POSTAGE	637.86
Rent	14,300.00
Repairs	192.23
Shipping	85.50
Staff Sal	52,499.96
SUPPLIES	466.73
Tax & Prep	896.45
Utilities	3,695.38
Total Office	75,897.59

Pacific Association
Profit & Loss
 January through December 2015

	Jan - Dec 15
Travel	
Travel Convent	15,839.59
Travel JM Exp	292.19
Travel JO	1,350.00
Travel LDR	1,000.00
Total Travel	18,481.78
Total ADMINISTRATION EXPNS	98,188.80
EVENTS EXP	
2016 JOT&F	3,310.96
2015 XC CHAMPS	15,213.16
PA Masters T&F	2,379.67
Equipment Exp	4,803.43
GWI Exp	9,529.83
JO Exp	
MEET MANAGEMENT	11,130.00
REGION XC	473.20
MEDICAL	3,402.50
CROSS COUNTRY	3,940.21
MULTIS	1,710.33
PAJO	12,118.71
REGION 14	12,533.61
SUBBATAMS	295.00
PAC	11,384.76
Total JO Exp	56,988.32
National JOT&F	55.00
National JOXC	414.38
PA Open T&F	3,758.94
Total EVENTS EXP	96,453.69
GRAND PRIX	
GP Road Races	15,150.00
GP T&F	16,200.00
GP Ultra	3,115.00
GP XC	8,150.00
GP Racewalk	398.55
Total GRAND PRIX	43,013.55
INSURANCE	544.00
INVESTMENT	3,804.60
PRIZE EXPENSE	
MILE	2,740.00
PM-Pd XC	
XC SERIES	7,755.00
Total PM-Pd XC	7,755.00
PM Pd	
FREEDOM FEST 5K	2,875.00
CCC12K	2,385.00
BRISBANE 5K	2,795.00
5K4PLAY	2,620.00
SAC10	2,850.00
TURKEY TROT	2,900.00
CIM	2,900.00
CLARKSBURG 30K	2,775.00
HUMBOLT HALF	2,570.00
MARIN 10K	1,425.00
REDDING	4,275.00
XMAS RELAY	2,900.00
Total PM Pd	33,270.00
Total PRIZE EXPENSE	43,765.00

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01/16/16
Accrual Basis

Pacific Association
Profit & Loss
January through December 2015

	<u>Jan - Dec 15</u>
SPORT COM EXP	
RW Com	1,225.00
Youth Com	798.20
Total SPORT COM EXP	<u>2,023.20</u>
Total Expense	<u>314,755.79</u>
Net Ordinary Income	<u>22,921.91</u>
Net Income	<u><u>22,921.91</u></u>

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January through December 2015

	2013	2014	2015	2016	TOTAL
Ordinary Income/Expense					
Income					
ADM-COM-INC					
Off Inc					
Clinics	0.00	0.00	3,665.00	0.00	3,665.00
Luncheon	0.00	0.00	770.00	0.00	770.00
Off Don	0.00	0.00	2,875.00	0.00	2,875.00
Rule-Oth	0.00	0.00	2,689.00	0.00	2,689.00
Total Off Inc	0.00	0.00	9,999.00	0.00	9,999.00
Total ADM-COM-INC	0.00	0.00	9,999.00	0.00	9,999.00
ADM-INC					
Donations	0.00	0.00	84.30	0.00	84.30
Int Inc	0.00	0.00	49.25	0.00	49.25
Misc Inc	0.00	0.00	250.00	0.00	250.00
REPLACEMENT	0.00	0.00	56.00	0.00	56.00
Sanction-local	0.00	0.00	66,127.50	13,775.00	79,902.50
Total ADM-INC	0.00	0.00	66,567.05	13,775.00	80,342.05
EVENTS-INC					
2015 XC	0.00	0.00	13,250.00	0.00	13,250.00
2014 USA MEET	0.00	-154.78	0.00	0.00	-154.78
20K RACEWALK	0.00	0.00	615.00	0.00	615.00
MASTERS MEET	0.00	0.00	4,603.64	0.00	4,603.64
GWI Inc	0.00	0.00	9,488.21	0.00	9,488.21
JO Inc					
PAXC	0.00	0.00	5,864.75	0.00	5,864.75
REGION XC	0.00	1,988.70	0.00	0.00	1,988.70
JOREGION	0.00	0.00	10,295.00	0.00	10,295.00
MULTIS	0.00	0.00	990.00	0.00	990.00
PAJO	0.00	0.00	22,198.00	0.00	22,198.00
YOUTHCHAMP	0.00	0.00	20,787.00	0.00	20,787.00
Total JO Inc	0.00	1,988.70	60,134.75	0.00	62,123.45
OT&F MEET	0.00	0.00	2,200.00	0.00	2,200.00
Total EVENTS-INC	0.00	1,833.92	90,291.60	0.00	92,125.52
INVESTMENTS	0.00	0.00	8,006.93	0.00	8,006.93
MEMBER-INC					
Club Mem Inc	0.00	0.00	9,445.00	0.00	9,445.00
Members Athlete	0.00	0.00	25,077.42	780.00	25,857.42
Online	0.00	0.00	65,266.78	0.00	65,266.78
Total MEMBER-INC	0.00	0.00	99,789.20	780.00	100,569.20
PRIZE INCOME					
BRISBANE5K	0.00	0.00	3,000.00	0.00	3,000.00
SAC10	0.00	0.00	3,000.00	0.00	3,000.00
PM Inc					
FREEDOM 5K	0.00	0.00	3,000.00	0.00	3,000.00
CC12K	0.00	0.00	3,000.00	0.00	3,000.00
5K4PLAY	0.00	0.00	2,595.00	0.00	2,595.00
MARIN 10K	0.00	0.00	3,000.00	0.00	3,000.00
TURKEYTROT	0.00	0.00	3,000.00	0.00	3,000.00
CIM	0.00	3,000.00	0.00	0.00	3,000.00
CLARKSBURG 30K	0.00	0.00	3,000.00	0.00	3,000.00
EMPIRE	0.00	0.00	650.00	0.00	650.00
HUMBOLT	0.00	0.00	3,000.00	0.00	3,000.00
MILE	0.00	0.00	2,865.00	0.00	2,865.00
REDDING	0.00	0.00	4,500.00	0.00	4,500.00
XMAS RELAYS	0.00	0.00	3,000.00	0.00	3,000.00
Total PM Inc	0.00	3,000.00	31,610.00	0.00	34,610.00

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January through December 2015

	2013	2014	2015	2016	TOTAL
PM Inc-XC					
SAN BRUNO	0.00	0.00	1,500.00	0.00	1,500.00
BUFFALO CHIPS	0.00	0.00	825.00	0.00	825.00
GARIN	0.00	0.00	600.00	0.00	600.00
GGPARKI	0.00	700.00	0.00	0.00	700.00
Presidio	0.00	600.00	0.00	0.00	600.00
TAMALPAXC	0.00	0.00	1,500.00	0.00	1,500.00
Total PM Inc-XC	0.00	1,300.00	4,425.00	0.00	5,725.00
Total PRIZE INCOME	0.00	4,300.00	42,035.00	0.00	46,335.00
XC SERIES	0.00	0.00	300.00	0.00	300.00
Total Income	0.00	6,133.92	316,988.78	14,555.00	337,677.70
Expense					
GRANT	0.00	0.00	10,000.00	0.00	10,000.00
ADM-COM-EXP					
Awards Comm	0.00	0.00	1,396.60	0.00	1,396.60
Coaches Com					
LIVE SCAN	0.00	85.00	3,404.00	0.00	3,489.00
Coaches Com - Other	0.00	0.00	331.69	0.00	331.69
Total Coaches Com	0.00	85.00	3,735.69	0.00	3,820.69
Communicat Com					
CONSTANT CONTACT	0.00	0.00	0.00	1,638.00	1,638.00
WEBSITE	0.00	0.00	2,243.88	101.05	2,344.93
PROFILES	0.00	0.00	750.00	0.00	750.00
COMMUNICATIONS MANAGER	0.00	600.00	0.00	0.00	600.00
Communicat Com - Other	0.00	20.99	254.89	0.00	275.88
Total Communicat Com	0.00	620.99	3,248.77	1,739.05	5,608.81
Equip Comm	0.00	0.00	127.98	0.00	127.98
Marketing Com	0.00	0.00	49.16	0.00	49.16
Officials Expns					
Officials Annual Meeting	0.00	0.00	416.77	0.00	416.77
Off Awards	0.00	20.01	235.00	0.00	255.01
Off Clinics	0.00	0.00	2,510.19	0.00	2,510.19
Off Dues	0.00	0.00	1,355.00	0.00	1,355.00
Rule Bks	0.00	0.00	1,422.74	0.00	1,422.74
Total Officials Expns	0.00	20.01	5,939.70	0.00	5,959.71
Total ADM-COM-EXP	0.00	726.00	14,497.90	1,739.05	16,962.95
ADMINISTRATION EXPNS					
BUSINESS CARDS	0.00	0.00	218.79	0.00	218.79
Board Exp	0.00	0.00	2,267.71	0.00	2,267.71
LRP Meeting	0.00	0.00	87.67	0.00	87.67
Misc Gen Exp					
BANK	0.00	0.00	1,175.26	60.00	1,235.26
Total Misc Gen Exp	0.00	0.00	1,175.26	60.00	1,235.26
Office					
Off Equip	0.00	0.00	355.59	0.00	355.59
PHONE	0.00	208.48	2,559.41	0.00	2,767.89
POSTAGE	0.00	0.00	637.86	0.00	637.86
Rent	0.00	1,100.00	13,200.00	0.00	14,300.00
Repairs	0.00	0.00	192.23	0.00	192.23
Shipping	0.00	0.00	85.50	0.00	85.50
Staff Sal	0.00	4,100.00	48,399.96	0.00	52,499.96
SUPPLIES	0.00	0.00	466.73	0.00	466.73
Tax & Prep	0.00	0.00	896.45	0.00	896.45
Utilities	0.00	483.83	3,211.55	0.00	3,695.38
Total Office	0.00	5,892.31	70,005.28	0.00	75,897.59

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January through December 2015

	2013	2014	2015	2016	TOTAL
Travel					
Travel Convent	0.00	11,117.21	4,722.38	0.00	15,839.59
Travel JM Exp	0.00	0.00	292.19	0.00	292.19
Travel JO	0.00	0.00	1,350.00	0.00	1,350.00
Travel LDR	0.00	0.00	1,000.00	0.00	1,000.00
Total Travel	<u>0.00</u>	<u>11,117.21</u>	<u>7,364.57</u>	<u>0.00</u>	<u>18,481.78</u>
Total ADMINISTRATION EXPNS	0.00	17,009.52	81,119.28	60.00	98,188.80
EVENTS EXP					
2016 JOT&F	0.00	0.00	272.00	3,038.96	3,310.96
2015 XC CHAMPS	0.00	0.00	15,213.16	0.00	15,213.16
PA Masters T&F	0.00	0.00	2,379.67	0.00	2,379.67
Equipment Exp	0.00	0.00	4,803.43	0.00	4,803.43
GWI Exp	0.00	0.00	9,428.89	100.94	9,529.83
JO Exp					
MEET MANAGEMENT	0.00	0.00	11,130.00	0.00	11,130.00
REGION XC	0.00	473.20	0.00	0.00	473.20
MEDICAL	0.00	0.00	3,402.50	0.00	3,402.50
CROSS COUNTRY	0.00	449.08	3,491.13	0.00	3,940.21
MULTIS	0.00	0.00	1,710.33	0.00	1,710.33
PAJO	0.00	0.00	12,118.71	0.00	12,118.71
REGION 14	0.00	0.00	12,533.61	0.00	12,533.61
SUBBATAMS	0.00	0.00	295.00	0.00	295.00
PAC	0.00	0.00	11,384.76	0.00	11,384.76
Total JO Exp	<u>0.00</u>	<u>922.28</u>	<u>56,066.04</u>	<u>0.00</u>	<u>56,988.32</u>
National JOT&F	0.00	0.00	55.00	0.00	55.00
National JOXC	0.00	0.00	414.38	0.00	414.38
PA Open T&F	0.00	0.00	3,758.94	0.00	3,758.94
Total EVENTS EXP	<u>0.00</u>	<u>922.28</u>	<u>92,391.51</u>	<u>3,139.90</u>	<u>96,453.69</u>
GRAND PRIX					
GP Road Races	150.00	15,000.00	0.00	0.00	15,150.00
GP T&F	0.00	2,100.00	14,100.00	0.00	16,200.00
GP Ultra	115.00	3,000.00	0.00	0.00	3,115.00
GP XC	150.00	8,000.00	0.00	0.00	8,150.00
GP Racewalk	0.00	0.00	398.55	0.00	398.55
Total GRAND PRIX	<u>415.00</u>	<u>28,100.00</u>	<u>14,498.55</u>	<u>0.00</u>	<u>43,013.55</u>
INSURANCE	0.00	0.00	0.00	544.00	544.00
INVESTMENT	0.00	0.00	3,804.60	0.00	3,804.60
PRIZE EXPENSE					
MILE	0.00	0.00	2,740.00	0.00	2,740.00
PM-Pd XC					
XC SERIES	0.00	7,755.00	0.00	0.00	7,755.00
Total PM-Pd XC	<u>0.00</u>	<u>7,755.00</u>	<u>0.00</u>	<u>0.00</u>	<u>7,755.00</u>
PM Pd					
FREEDOM FEST 5K	0.00	0.00	2,875.00	0.00	2,875.00
CCC12K	0.00	0.00	2,385.00	0.00	2,385.00
BRISBANE 5K	0.00	0.00	2,795.00	0.00	2,795.00
5K4PLAY	0.00	0.00	2,620.00	0.00	2,620.00
SAC10	0.00	0.00	2,850.00	0.00	2,850.00
TURKEY TROT	0.00	2,650.00	0.00	250.00	2,900.00
CIM	0.00	2,900.00	0.00	0.00	2,900.00
CLARKSBURG 30K	0.00	0.00	2,775.00	0.00	2,775.00
HUMBOLT HALF	0.00	0.00	2,570.00	0.00	2,570.00
MARIN 10K	0.00	0.00	1,425.00	0.00	1,425.00
REDDING	0.00	0.00	4,275.00	0.00	4,275.00
XMAS RELAY	0.00	2,900.00	0.00	0.00	2,900.00
Total PM Pd	<u>0.00</u>	<u>8,450.00</u>	<u>24,570.00</u>	<u>250.00</u>	<u>33,270.00</u>
Total PRIZE EXPENSE	0.00	16,205.00	27,310.00	250.00	43,765.00

1:27 PM
01/16/16
Cash Basis

Pacific Association
Statement of Cash Receipts and Cash Disbursements
January through December 2015

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>TOTAL</u>
SPORT COM EXP					
RW Com	0.00	360.00	865.00	0.00	1,225.00
Youth Com	0.00	0.00	798.20	0.00	798.20
Total SPORT COM EXP	<u>0.00</u>	<u>360.00</u>	<u>1,663.20</u>	<u>0.00</u>	<u>2,023.20</u>
Total Expense	<u>415.00</u>	<u>63,322.80</u>	<u>245,285.04</u>	<u>5,732.95</u>	<u>314,755.79</u>
Net Ordinary Income	<u>-415.00</u>	<u>-57,188.88</u>	<u>71,703.74</u>	<u>8,822.05</u>	<u>22,921.91</u>
Net Income	<u>-415.00</u>	<u>-57,188.88</u>	<u>71,703.74</u>	<u>8,822.05</u>	<u>22,921.91</u>