

Line No.	n	Actual	Actual	2015 PACIFIC ASSOCIATION BUDGET				2015 Budget Draft				Rev. 6	9/4/14	Changes from	8/17/2014 after BOD Review & subseq discussions				
		5/9/2014	5/9/2014	Approved	Subtotals		May	Subtotals	Current	Subtotals	Projected					Subtotals			
		Spent	Subtotals	Budget	& Sums	Notes	2014	& Sums	2014	& Sums	Year End					& Sums	Draft	Subtotals	2014-2015
		2013	2013	2014	2014	2014		2014	1-Aug	2014	2014	2014	Budget	& Sums	+ 2015 lower	- 2015 higher	Comments		
1																			
2																			
3																			
4	a. DIVIDENDS				4000		19					0.00	4000			0		Estimate GEK	
5	b. DONATIONS	114.02			500		19	41.58			110.88	200.00	500			0		Estimate GEK	
6	c. INTEREST	76.49			100		19				107.48	200.00	100			0		Estimate GEK	
7	d. INVESTMENTS						19	5579.66			12250.34	13000.00	5540			-5540		2% On 277,000	
8	e. SPONSORSHIPS/GRANTS							800.00			800.00	800.00				0			
9	f. REPLACEMENT	75.00			400		19	15.00			15.00	15.00	400			0		Estimate GEK	
10	g. MISCELLANEOUS	555.43														0			
11	Administrative Subtotal		820.94		5000		19.74				6436.24		13283.70			14215.00	10540	0	
12	MEMBERSHIPS																		
13	a. CLUBS	7450.00					45	5785.00			8370.00	8400.00	8000			-8000		Historic	
14	b. INDIVIDUALS															0			
15	1. Members Cash	22493.64			10000		48	7290.00			8800.00	8800.00	8800			1200		Estimate GEK	
16	2. Online	54746.47			65750		50	33193.73			66645.08	70000.00	70000			-4250		Estimate GEK	
17	Membership Subtotal		84690.11		75750		58				46268.73		83815.08			87200.00	86800	0	
18	SANCTIONS	103342.45	103342.45		90000		33	25912.50			25912.50	47207.50	50000.00	50000.00		50000	50000	40000	Estimate GEK
19	EVENTS INC																		
20	a. US National T&F Championship				35000		10	5000.00			26553.41	36000.00					35000	No Championship	
21	b. GOLDEN WEST INVITATIONAL										6983.75	8700.00					0		
22	c. OPEN T&F CHAMPIONSHIP	3178.86			3000						2435.00	2345.00	3000			0		Chair	
23	d. West Regional T&F Championship												3500			0			
24	e. MASTERS T&F CHAMPIONSHIPS	4730.00			4000						4448.14	4450.00	4000			0		Chair	
25	f. Open XC MEETS																		
26	g. RACE WALK CHAMPIONSHIPS	250.00			580		1						630			-50		Projected income to PA for registration of race walkers in the 20K Grand Prix, with an additional judged 5K and perhaps 10K: 8 athletes registering for the 20K @ \$45 = \$360; 6 athletes registering for either the 5K race @ \$45 = \$270. Total projected registration fees = \$630	
27	h. USA Paralympic T&F Championships				15000						3000.00	3000.00	0			15000		Covered by National	
28	i. Coaches Clinic												0			0		To Foundation for Coaches Grants	
29	j. National XC 2015										650.00		81800			-81800		From meet budget inc 16000 in donations	
30	k. NCAA XC	5000.00										0.00				0			
31	Non Youth Event Subtotal		13158.86		57580		89				5000		44070.30			54495.00	92930	0	
32	l. YOUTH TRACK MEETS																		
33	1. Shepard-Shor	6251.41			6000								0			6000		No longer Association meet	
34	2. Youth Champ	18485.30			18500						19474.10	19500.00	19500			-1000		Expect growth/higher fees	
35	3. SubBatam															0			
36	4. Combined	430.00											500			-500		Held alternate years	
37	5. PA JO	19492.55			18500						18263.00	21200.00	20200			-1700		Expect growth/higher fees	
38	6. Region JO												14300			-14300		Held alternate years	
39	7.PA JO Cross Country	4224.82			3000							3000.00	4000			-1000		Historical	
40	8. Region JO Cross Country	14796.85			3500											3500		Held alternate years	
41	Youth Committee Subtotal		63680.93		49500		88						37737.10			43700.00	58500	0	
42	Events Total						59												
43	COMMITTEE INCOME																		
44	a. EQUIPMENT RENTAL	135.00			250								250			0		Nominal	
45	b.LDR																		
46	1.Banquet				1000		2	1900.00	1900.00	1900.00	1900.00	1900.00	1100			-100		Increased Costs so higher tickets	
47	c. OFFICIALS REVENUE																		
48	1..Annual Meeting	710.00			800		3						800			0			
49	2.Clinics	955.00			2000			1098.00			1098.00	1098.00	3000			-1000		Historical	
50	3.Donations	2800.00			6000		4	1500.00			3000.00	4800.00	4800			1200		Historical	
51	4.Rule Books Sales	4696.71			4000						3955.00	3955.00	2800			1200		New Books (inc 60 for clinics)	
52	5.Other															0			
53	Official Subtotal		9161.71		12800						2598.00		8053.00			9853.00	11400	0	
54	Administrative Committees Subtotal		135		250							25	25.00			25.00	250	0	
55	Sport Committees Subtotal		0		1000											1100	-100	10% increase See 169	
56	Committee Subtotal						60											0	
57	PRIZE MONEY INCOME																		
58	a. ROAD RACES	45645.00			40500		5	7500.00			22500.00	40500.00	40500			0		See Below	
59	b. CROSS COUNTRY	9335.00			10540		6					9940.00	10540			0		See Below	
60	c. XC Series	500.00														0			
61	Prize Money Subtotal		55480.00		51040		75				7500.00		22500.00			50440.00	51040	0	

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		5/9/2014	5/9/2014	Approved	Subtotals	Notes	May	Subtotals	Current			Subtotals	Draft			Subtotals
		Spent	Subtotals	Budget	& Sums	2014	2014	& Sums	2014			& Sums	Budget			& Sums
61	TOTAL REVENUE	330470.00	330470.00	342920	342920	61	95615.47	95615.47	258591.68	258591.68	311828.00	311828.00	362560	362560	-19640	
	EXPENSES															
62	FOUNDATION					29										
63	a. T&F Athlete Grants			0		7,28							9000		-9000	
64	b. Marathon & RW Athlete Grants			0		8,28							3000		-3000	
65	c. Coaches Grants			0		32							0		0	1000 From Coaches Clinic to Foundation
66	d. Other Grants			0		7,28									0	300 for Officials Clinics
67	e. Operating expenses	5128.03		0		7,28									0	
68	Foundation Subtotal		5128.03		0	76								12000	0	
69	ADMINISTRATION														0	
70	a. Rent	13200.00		13200		52	4400.00		7700.00		13200.00		13200		0	Historical
71	b. Office Insurance	456.00		500									500		0	
72	c. Staff	46800.00		47000		53	15600.00		27300.00		46800.00		48400		-1400	By contract
73	d. Phone, Postage, Shipping			1800		51							1800		0	
74	1. Phone	2827.46		2400			531.80		1281.52		2500.00		2400		0	
75	2. Postage	745.99		850			156.51		383.20		750.00		800		50	
76	3. Shipping	496.16		800			136.83		268.54		500.00		800		0	
77	4. Supplies			300			226.85		226.85		300.00		300		0	
78	5. Utilities	2397.46		1200			1146.13		1982.57		2500.00		2500		-1300	Inflation, GEK estimate
79	6. Tax Prep	789.09		150			20.00		20.00		500.00		500		-350	Historical
80	7. Repairs	201.43							102.24		200.00		250		-250	Historical
81	e. Bank Fees & bad checks	210.00		250			41.00		248.00		600.00		250		0	
82	f. Miscellaneous/Equipment	794.03							408.61		410.00		1000		-1000	GEK Estimate
83	Administration Subtotal		68917.62		68450	62		22259.12		39921.53		68260.00		72700	0	
84	MEMBERSHIPS														0	
85	a. Club Fees					46									0	
86	b. Individual Memberships			1500		49							0		1500	More on line, GEK estimate
87	Membership Subtotal				1500			0.00		0.00		0.00		0	0	
88	Sanctions/Insurance	40563.63	40563.63	45000	45000	9	1785.00	1785.00	2060.00	2060.00	5000.00	5000.00	2000	2000	43000	
89	MISCELLANEOUS														0	
90	a. Legal			1000		77							1000		0	
91	b. Investment Gain/Lost	14147.16		750									1000		-250	GEK estimate
92	k. DO Insurance			500			536.00		536.00		536.00		0		500	Historical
93	Other Subtotal		14147.16		2250	63		536.00		536.00		536.00		2000	0	
94	EVENTS														0	
95	a. USATF Outdoor 2014	3584.49		35000		10	3886.81		27261.70		36000.00				35000	No event
96	b. USATF XC 2015					78							85337		-85337	New Event9 Deficit 3973
97	c. Golden West Invitational	1017.38					550.38		7426.25		8500.00				0	
98	d. Open T&F Championships	2938.73		3500		11	472.50		2680.41		2700.00		3500		0	
99	e. Masters T&F Championships	3998.82		3500		12	472.50		2953.98		3000.00		3750		-250	Chair
100	f. Disabled National Championships			550		13							500		50	Marketing/Chair
101	g. RW Championships			550		14							550		0	Chair
102	h. Open XC	150.00						249.90		250.00					0	
103	i. USA Paralympic T&F Champs			15000					1450.53		1450.00				15000	No expense
104	j. West Regional T&F Champs												3500		0	
105	k. NCAA XC	4716.22								0.00					0	
106	Non Youth Event Subtotal		16405.64		58100	90		5382.19		42022.77		51900.00		97137	0	
107	l. Youth Championships					86									0	
108	1. Shor/Sheppard	3094.75		2400									0		2400	No longer committee meet
109	2. Youth Championship	14496.56		14500					9127.66		9120.00		13675		825	Increased cost for Medical/track
110	3. SubBantam														0	
111	4. Region 14 Combined	3360.20											4250		-4250	Historical
112	5. PA JO (top 8, 12)	10229.76		10000			2130.93		8995.33		9000.00		11675		-1675	Increased cost for Medical/track
113	6. Region 14 JO (top 3)	11145.41											11550		-11550	Historical
114	7. PA XC	1535.73		3000						3000.00			2275		725	
115	8. Region 14 XC			3000											3000	Alternate years
116	9. National JO XC (Tent)	697.41		1400									1400		0	
117	10. Medical	2650.00		2000					2550.00		2700.00		2600		-600	Increased cost
118	11. Coach O	875.00		1000			250.00		1500.00		1500.00		1500		-500	More meets
119	12. Concession Insurance			0									0		0	Added to have concessions insurance

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		Spent	Subtotals	Budget	& Sums	2014	2014	& Sums	2014			& Sums	Year End	& Sums		Budget	& Sums
No.	2013	2013	2014	2014	2014	2014	1-Aug	2014	2014	2014	2014	2015	2015				
120	Youth Event Subtotal		48084.82		37300	87		2380.93		22172.99		25320.00			-11625		
121	Events Total					64									0		
122	PRIZE MONEY														0		
123	a.T&F	2900.00		650		15									650	None inputted	
124	b. XC	8120.00		9940		16				9940.00			9940		0	Total of team prize money paid out over season	
125	c. Road Racing	42405.00		39150		17	12925.00		21595.00		42500.00		39150		0	Total of team prize/indiv. money paid out over season	
126	Prize Money Subtotal		53425.00		49740	65		12925.00		21595.00		52440.00		49090		0	Historical
127	GRAND PRIX(S)																
128	a. Cross Country	8000.00		8000		18				8000.00			4000		4000	End of year prize money Chair	
129	b. Race Walking	752.30		400		18,23				800.00			400		0	Chair	
130	f. Master's T&F			600		18									600	Moved to Masters T&F Comm	
131	c. Road Racing	15000.05		15000		18				15000.00			15000		0	End of year prize money	
132	d. Track & Field	15900.00		15000		18				15000.00			15000		0	Historical	
133	e. Ultra Running	3930.00		3000		18		3000.00		3000.00			4000		-1000	End of year prize money and travel funding Chair	
134	Grand Prix Subtotal		43582.35		42000	66				3000		41800.00		38400		0	
135	TRAVEL FUNDS																
136	a. Junior Nationals	1000.00		1500		22							1500		0		
137	b. Open Nationals	1000.00		1000		22							2000		-1000	Increased since out of area	
138	c. Indoor Nationals			500		22							500		0		
139	d. Masters T&F			250		22							250		0	Chair	
140	e. Road Racing	1000.00		1000		24				1000.00			1000		0		
141	f. Cross Country			1000		25				1000.00			1000		0		
142	g. Ultra	1000.00		1000		21				1000.00			0		1000	now part of item #133	
143	h. Annual National Meeting	14286.00		14000		26				14000.00			14000		0	Historical	
144	i. Association Workshop	555.43		600		27				600.00			600		0	Historical	
145	Travel Funds Subtotal		18841.43		20850	67		0				17600.00		20850		0	
146	COMMITTEES																
147	a. Athletes																
148	1. Track & Field Grants			0		28									0	See Foundation	
149	2. Marathon/RW Grants	2750.00		3000		28		1000.00		1000.00					3000	One time per Olympiad	
150	3. Adm	46.85		500		37							500		0	Nominal Com Adm	
151	Athlete Subtotal		2796.85		3500					1000		1000.00		500		0	
152	b. Audit/Finance			250		79							250		0	Nominal Com Adm	
153	c. Awards	654.55		500									1000		-500	from Chair + inflation/catch up	
154	d. Board	2551.87		2000		30	517.20	517.20	1126.77	1126.77	1600.00	1600.00	2000		0		
155	e. Coaches														0		
156	1. Scans	3290.00		900		31	1558.00		3331.00		3500.00		3500		-2600	Historical/year end 2014	
157	2. Grants	2640.00		1000		32	375.00		750.00		750.00					from Foundation, 1000 from clinic	
158	3. Awards			50		34							50		0		
159	4. HS Email Addresses			550		55							550		0	Have, one time expense	
160	5. Adm			250		20							250		0	Nominal Com Adm	
161	Coaches Subtotal		5930.00		2750	68		1933.00		4081.00		4250.00		4350		0	
162	f. Communications																
163	1. Website	1152.56		5000				700.00	5277.56		6500.00		4000		1000	: Sean Dulaney (webmaster), Alia Gray (content manager), and volunteers including myself, Sean Roland, Tom Vincent, Jeff Teeter and Thom Trimble.	
164	2. Manager	1470.00		1200			1680.00		1680.00		2000.00		1000		200		
165	3. Profiles	600.00		500		36							1000		-500	Pay contributors for photographs, articles, press releases.	
166	4. Other	2046.50				69	620.90		1094.86		1300.00		550		-550	\$1,000 needed to cover the final work to get the site up and running. \$1500 to teach sports committee members to do their owned page updates, \$500 Maintenance One time implementation expense	
167	5. Constant Contact			1800							2300.00		2400		-600		
168	Communications Subtotal		5269.06		8500			3000.90		8052.42		12100.00		8950		0	
169	g. Disabled Adm			250		20							250		0	Nominal Com Adm	
170	h. Equipment	10.79		250		54					50.00		250		0	Nominal Com Adm	
171	i. LDR Adm	25.00		250		20					50.00		250		0	Nominal Com Adm	
172	1. Banquet	976.65		1000		22	2782.91		2782.91		2800.00		1100		-100	10% increase needed - more awards now given & costs have gone up	
173	2 Cross Country Adm			250		20					250.00		250		0	Nominal Com Adm	
174	3.Masters LDR Adm			250		20							250		0	Nominal Com Adm	
175	LDR Subtotal		1001.65		1750			2782.91		2782.91		3100.00		1850		0	

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No.		2013	2013	2014	2014	2014		2014	1-Aug	2014	2014	2014	2015	2015	- 2015 higher	
176	j. Long Range Planning	320.90					130.10	130.10	130.10	130.10	230.00	230.00	150		-150	GEK Estimate
177	k. Marketing			250		20							200		50	from Irene
178	1. Advertising			250		38									250	No submission
179	2. Sponsorship			250		38									250	No submission
180	3. School Banners			250		38									250	No submission
181	4. Membership/Club Printing			250		38									250	No submission
182	Marketing Subtotal				1250	70								200	0	
183	l. Masters T&F Adm	44.54		250		20							250		0	Nominal Com Adm
184	1. Committee												600		-600	Moved from Grand Prix 128 f.
185	2. Equipment												1000		-1000	Request Add Ultra weights
186	m. Membership			100		47							200		-100	From Chair
187	n. Officials														0	
188	1. Awards	1332.45		600						600.00			600		0	
189	2. Annual Meeting	474.13		800		85				800.00			800		0	
190	3. Clinics	1159.12		1850			1244.25		1244.25	1245.00			2600		-750	GEK Estimate
191	4. Dues to National Officials	4140.00		750		41	770.00		770.00	1000.00			750		0	
192	5. Liability Insurance			1000									0		1000	Out of sanction fees before receive.
193	6. Misc/Conv. Travel extra	241.71		1600		42				1600.00			1600		0	
194	7. Newsletter	298.27		500						200.00			100		400	No longer mail
195	8. Rulebooks	4655.18		1750			2968.95		1919.27	2969.00			3400		-1650	Increased sales, in 60 for newbies
196	9. Certification Chair Expenses	1091.56		750						1100.00			750		0	
197	10. Sponsor NOC Crow Award			250		71				250.00			300		-50	Shipping added
198	Officials Subtotal		13392.42		9850			4983.20		3933.52		9764.00		10900	0	
199	o. Open T&F Adm			50		40							50		0	Nominal Com Adm
200	1. Marketing			200		39							200		0	Nominal Com Adm
201	p. Race Walking Adm	421.76		250		20,43			120.00	150.00			250		0	Nominal Com Adm/Chair
202	q. Medical Services Adm			250		20							250		0	Nominal Com Adm
203	r. Youth														0	
204	1. Youth Adm	794.41		1000		84	427.17		572.55	600.00			1000		0	Nominal Com Adm
205	2. Youth Athlete Clinic			0		35									0	
206	3. Equipment			1500		82							1000		500	Sound System w 2014
207	4. Committee Member Shirts			0		81										
208	5. Meet Support Pay to Clubs	10511.00		10000		83			9532.00	9600.00			7000		3000	Treasurer, Paid at Youth Oct. Meeting
209	6. Meetings/Annual National Meeting			1500		80				1500.00			400		1100	Added day for 2 reps to attend Youth Workshop
210	Youth Subtotal		11305.41		14000			427.17		10104.55		11700.00		9400		
211	Committees Subtotal														0	
212	Other Sports Committees Subtotal		466.30		750	72				120.00		150.00		2350		
213	Other Administrative Committees Subtotal		3538		3600	73				9532		50.00		4350		-750
214															0	
215	TOTAL EXPENSES	352795.48	352795.48	371140	371140		59042.72	59042.72	162639.56	172171.56	306800.00	306800.00	385952	385952	-14812	
216															0	
217	EXCESS REVENUE/LOSS	-22325.48	-22325.48	-28220	-28220	61	36572.75	36572.75	95952.12	86420.12	5028.00	5028.00	-23392	-23392	-4828	
	Approved	5/9/2014		11/19/2013												
	Line Comments															
Line																
48	10% increase needed - more awards now given & costs have gone up. From Chair															
56	Paid by races to the PA. \$1350 of this is allocated for travel funds. From chair															
	Race			Total Revenue	Prize Money to be paid out											
	NorCal			4500	4350											
	ATB 12K			3000	2900											
	SacTown			6000	5800											
	Brisbane 5K			3000	2900											
	TherX 5K			3000	2900											
	MMD 10K			3000	2900											
	Marin Mile			3000	2900											
	Humboldt Half			3000	2900											
	Clarksburg Half			3000	2900											
	SVTT 5K			3000	2900											
	CIM			3000	2900											

