

**Pacific Association**  
**Profit & Loss Budget Overview**  
 January through December 2012

	Jan - Dec 12
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>ADM-COM-INC</b>	
Off Inc	
Clinics	4,000.00
Luncheon	800.00
Off Don	5,000.00
Rule-Oth	1,500.00
<b>Total Off Inc</b>	11,300.00
<b>Total ADM-COM-INC</b>	11,300.00
<b>ADM-INC</b>	
Div Inc	4,000.00
Donations	500.00
Int Inc	500.00
Misc Inc	250.00
REPLACEMENT	500.00
Sanction-local	85,000.00
<b>Total ADM-INC</b>	90,750.00
Eq Rent Inc	150.00
<b>EVENTS-INC</b>	
MASTERS MEET	4,000.00
GWI Inc	22,500.00
JO Inc	
PAXC	2,000.00
JOREGION	13,300.00
MULTIS	850.00
PAJO	23,500.00
SUBATAM	550.00
YOUTHCHAMP	17,500.00
<b>Total JO Inc</b>	57,700.00
OT&F MEET	2,000.00
<b>Total EVENTS-INC</b>	86,200.00
<b>INVESTMENTS</b>	6,000.00
<b>MEMBER-INC</b>	
Club Mem Inc	12,250.00
Members Athlete	75,000.00
<b>Total MEMBER-INC</b>	87,250.00
<b>PRIZE INCOME</b>	
PM Inc	
MARIN 10K	3,000.00
BIG SUR 5K	3,000.00
CLARKSBURG 30K	3,000.00
HOULIHANS	3,000.00
HUMBOLT	3,000.00
REDDING	3,000.00
XMAS RELAYS	3,000.00
ZIPPY5K	3,000.00
<b>Total PM Inc</b>	24,000.00

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<b>PM Inc-XC</b>	
BUFFALO CHIPS	600.00
LAWSON XC	600.00
GARIN	600.00
FLEET FEET	600.00
GGPARKI	600.00
PAXCCHAMP	600.00
SANTA CRUZ	600.00
SHORELINE	600.00
TAMALPAXC	600.00
<b>Total PM Inc-XC</b>	5,400.00
<b>Total PRIZE INCOME</b>	29,400.00
<b>Total Income</b>	311,050.00
<b>Expense</b>	
<b>FOUNDATION</b>	3,000.00
<b>ADM-COM-EXP</b>	
Athlete Comm	
<b>TRAINING GRANTS</b>	10,000.00
<b>Total Athlete Comm</b>	10,000.00
Awards Comm	500.00
Coaches Com	
LIVE SCAN	2,500.00
Coaches Com - Other	2,000.00
<b>Total Coaches Com</b>	4,500.00
Communicat Com	
PROFILES	3,600.00
COMMUNICATIONS MANAGER	2,000.00
<b>Total Communicat Com</b>	5,600.00
Disabled Com	250.00
Membership Com	600.00
<b>Officials Expns</b>	
Officials Annual Meeting	800.00
Off Awards	600.00
Off Clinics	1,750.00
Off Dues	1,000.00
Off Misc	1,700.00
Off News	500.00
Rule Bks	2,100.00
<b>Total Officials Expns</b>	8,450.00
<b>Total ADM-COM-EXP</b>	29,900.00
<b>ADMINISTRATION EXPNS</b>	
LEGAL	1,000.00
Board Exp	2,200.00
LRP Meeting	100.00
Misc Gen Exp	
BANK	250.00
<b>Total Misc Gen Exp</b>	250.00

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<b>Office</b>	
COPYING	100.00
PHONE	2,400.00
POSTAGE	600.00
Rent	13,200.00
Shipping	700.00
Staff Sal	45,000.00
SUPPLIES	700.00
Tax & Prep	750.00
Utilities	2,400.00
<b>Total Office</b>	65,850.00
<b>Travel</b>	
Travel Convent	10,000.00
Travel JO	20,000.00
Travel LDR	
Travel XC	1,000.00
Travel LDR - Other	1,000.00
<b>Total Travel LDR</b>	2,000.00
Travel T&F	
Travel Junior	1,000.00
Travel Senior	2,000.00
<b>Total Travel T&amp;F</b>	3,000.00
Travel ULTRA	1,000.00
<b>Total Travel</b>	36,000.00
<b>Total ADMINISTRATION EXPNS</b>	105,400.00
<b>EVENTS EXP</b>	
PA Masters T&F	3,000.00
GWI Exp	22,000.00
JO Exp	
CROSS COUNTRY	550.00
MULTIS	1,100.00
PAJO	9,000.00
REGION 14	8,500.00
SUBBATAMS	800.00
PAC	13,800.00
<b>Total JO Exp</b>	33,750.00
National JOXC	1,000.00
PA Open T&F	2,000.00
<b>Total EVENTS EXP</b>	61,750.00
<b>GRAND PRIX</b>	
GP Road Races	15,000.00
GP T&F	15,000.00
GP Ultra	3,000.00
GP XC	8,000.00
<b>Total GRAND PRIX</b>	41,000.00
<b>INVESTMENT</b>	1,000.00
<b>MEM-EXP</b>	
Owe Nat	
Club Nat	3,000.00
Ins Nat Sanc	45,000.00
<b>Total Owe Nat</b>	48,000.00
<b>Total MEM-EXP</b>	48,000.00

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<b>PRIZE EXPENSE</b>	
<b>PM-Pd XC</b>	
<b>GARRIN</b>	500.00
Folsom	500.00
<b>FLEET FEET</b>	500.00
<b>EMPIREXC</b>	500.00
<b>GPARKI</b>	500.00
<b>SCRUZ</b>	500.00
<b>SHOREXC</b>	500.00
<b>TAMXC</b>	500.00
<b>XC CHAMP</b>	500.00
<b>Total PM-Pd XC</b>	4,500.00
<b>PM Pd</b>	
<b>BIGSUR 5K</b>	2,900.00
<b>CLARKSBURG 30K</b>	2,900.00
<b>HOULIHANS</b>	2,900.00
<b>HUMBOLT HALF</b>	2,900.00
<b>MARIN 10K</b>	2,900.00
<b>REDDING</b>	2,900.00
<b>XMAS RELAY</b>	2,900.00
<b>ZIPPY 5K</b>	2,900.00
<b>Total PM Pd</b>	23,200.00
<b>Total PRIZE EXPENSE</b>	27,700.00
<b>SPORT COM EXP</b>	
<b>M T&amp;F Com</b>	250.00
<b>MLDR Com</b>	250.00
<b>OLDR Com</b>	
<b>LDRBANQUET</b>	1,000.00
<b>OLDR Com - Other</b>	250.00
<b>Total OLDR Com</b>	1,250.00
<b>OT&amp;F Com</b>	250.00
<b>RW Com</b>	1,000.00
<b>Youth Com</b>	14,000.00
<b>Total SPORT COM EXP</b>	17,000.00
<b>Total Expense</b>	334,750.00
<b>Net Ordinary Income</b>	-23,700.00
<b>Net Income</b>	-23,700.00