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10/17/11

Accrual Basis

Pacific Association
Profit & Loss Budget Overview
January through December 2012

	<u>Jan - Dec 12</u>
Ordinary Income/Expense	
Income	
ADM-COM-INC	
Off Inc	
Clinics	4,000.00
Luncheon	800.00
Off Don	5,000.00
Rule-Oth	1,500.00
Total Off Inc	<u>11,300.00</u>
Total ADM-COM-INC	11,300.00
ADM-INC	
Div Inc	4,000.00
Donations	500.00
Int Inc	500.00
Misc Inc	250.00
REPLACEMENT	500.00
Sanction-local	85,000.00
Total ADM-INC	<u>90,750.00</u>
Eq Rent Inc	150.00
EVENTS-INC	
GWI Inc	22,500.00
JO Inc	
PAXC	2,000.00
MULTIS	850.00
PAJO	23,500.00
SUBATAM	550.00
YOUTHCHAMP	17,500.00
Total JO Inc	<u>44,400.00</u>
Total EVENTS-INC	66,900.00
INVESTMENTS	6,000.00
MEMBER-INC	
Club Mem Inc	12,250.00
Members Athlete	75,000.00
Total MEMBER-INC	<u>87,250.00</u>

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PRIZE INCOME	
PM Inc	
MARIN 10K	3,000.00
BIG SUR 5K	3,000.00
CLARKSBURG 30K	3,000.00
HOULIHANS	3,000.00
HUMBOLT	3,000.00
REDDING	3,000.00
XMAS RELAYS	3,000.00
ZIPPY5K	3,000.00
Total PM Inc	<u>24,000.00</u>
PM Inc-XC	
BUFFALO CHIPS	600.00
LAWSON XC	600.00
GARIN	600.00
FLEET FEET	600.00
GGPARKI	600.00
PAXCCHAMP	600.00
SANTA CRUZ	600.00
SHORELINE	600.00
TAMALPAXC	600.00
Total PM Inc-XC	<u>5,400.00</u>
Total PRIZE INCOME	<u>29,400.00</u>
Total Income	291,750.00
Expense	
FOUNDATION	3,000.00
ADM-COM-EXP	
Athlete Comm	
TRAINING GRANTS	<u>13,000.00</u>
Total Athlete Comm	13,000.00
Awards Comm	500.00
Coaches Com	
LIVE SCAN	2,500.00
Coaches Com - Other	<u>2,000.00</u>
Total Coaches Com	4,500.00
Communicat Com	
PROFILES	3,600.00
COMMUNICATIONS MANAGER	<u>2,000.00</u>
Total Communicat Com	5,600.00
Disabled Com	250.00
Membership Com	600.00

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Officials Expns	
Officials Annual Meeting	800.00
Off Awards	600.00
Off Clinics	1,750.00
Off Dues	1,000.00
Off Misc	1,700.00
Off News	500.00
Rule Bks	2,100.00
Total Officials Expns	<u>8,450.00</u>
Total ADM-COM-EXP	32,900.00
ADMINISTRATION EXPNS	
LEGAL	1,000.00
Board Exp	2,200.00
LRP Meeting	100.00
Misc Gen Exp	
BANK	250.00
Total Misc Gen Exp	<u>250.00</u>
Office	
COPYING	100.00
PHONE	2,400.00
POSTAGE	600.00
Rent	13,200.00
Shipping	700.00
Staff Sal	45,000.00
SUPPLIES	700.00
Tax & Prep	750.00
Utilities	2,400.00
Total Office	<u>65,850.00</u>
Travel	
Travel Convent	10,000.00
Travel JO	20,000.00
Travel LDR	
Travel XC	1,000.00
Travel LDR - Other	1,000.00
Total Travel LDR	<u>2,000.00</u>
Travel T&F	
Travel Junior	1,000.00
Travel Senior	2,000.00
Total Travel T&F	<u>3,000.00</u>

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	<u>Jan - Dec 12</u>
Travel ULTRA	1,000.00
Total Travel	<u>36,000.00</u>
Total ADMINISTRATION EXPNS	105,400.00
EVENTS EXP	
GWI Exp	22,000.00
JO Exp	
CROSS COUNTRY	550.00
MULTIS	1,100.00
PAJO	9,000.00
SUBBATAMS	800.00
PAC	<u>13,800.00</u>
Total JO Exp	25,250.00
National JOXC	<u>1,000.00</u>
Total EVENTS EXP	48,250.00
GRAND PRIX	
GP Road Races	15,000.00
GP T&F	15,000.00
GP Ultra	3,000.00
GP XC	<u>8,000.00</u>
Total GRAND PRIX	41,000.00
INVESTMENT	1,000.00
MEM-EXP	
Owe Nat	
Club Nat	3,000.00
Ins Nat Sanc	<u>45,000.00</u>
Total Owe Nat	<u>48,000.00</u>
Total MEM-EXP	48,000.00
PRIZE EXPENSE	
PM-Pd XC	
GARRIN	500.00
Folsom	500.00
FLEET FEET	500.00
EMPIREXC	500.00
GPARKI	500.00
SCRUZ	500.00
SHOREXC	500.00
TAMXC	500.00
XC CHAMP	<u>500.00</u>
Total PM-Pd XC	4,500.00

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	<u>Jan - Dec 12</u>
PM Pd	
BIGSUR 5K	2,900.00
CLARKSBURG 30K	2,900.00
HOULIHANS	2,900.00
HUMBOLT HALF	2,900.00
MARIN 10K	2,900.00
REDDING	2,900.00
XMAS RELAY	2,900.00
ZIPPY 5K	2,900.00
Total PM Pd	<u>23,200.00</u>
Total PRIZE EXPENSE	27,700.00
SPORT COM EXP	
M T&F Com	250.00
MLDR Com	250.00
OLDR Com	
LDRBANQUET	1,000.00
OLDR Com - Other	250.00
Total OLDR Com	<u>1,250.00</u>
OT&F Com	250.00
RW Com	1,000.00
Youth Com	14,000.00
Total SPORT COM EXP	<u>17,000.00</u>
Total Expense	<u>324,250.00</u>
Net Ordinary Income	<u>-32,500.00</u>
Net Income	<u><u>-32,500.00</u></u>